

# Market Trader 51st Week

(12/15 - 12/19)

23 Dec 2025

# Foreign investors returned to net buying

### **Domestic trading activity**

Last week, market liquidity marked a second consecutive weekly decline. Specifically, the total trading value across the market reached VND212tn, down 5.2% WoW.

By investor group, both domestic individuals and domestic institutions both decreased, falling 7.0% and 11.0% WoW, respectively.

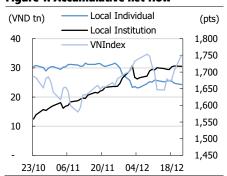
# **Proprietary trading activity**

Proprietary trading desks continued their net buying trend last week, although at a significantly slower pace. Specifically, total net buying amounted to approximately VND155bn, down 58.6% week-on-week. Notably, capital inflows were mainly concentrated in FPT (+VND95bn), VIX (+VND76bn), EIB (+VND75bn), MBB (+VND71bn), and VCI (+VND41bn). In contrast, the strongest outflows were recorded in MCH (-VND584bn), PET (-VND106bn), DGC (-VND79bn), VHM (-VND49bn), and VCB (-VND36bn).

## Foreign trading activity

After a period of strong capital outflows, foreign investors reversed course and returned to net buying. Total net inflows for the week reached approximately VND348bn. Capital inflows were mainly driven by HPG (+VND488bn), TCX (+VND429bn), SSI (+VND412bn), VIX (+VND375bn), and BSR (+VND323bn). Conversely, selling pressure was concentrated in large-cap stocks such as VIC (-VND1.5tn), DGC (-VND834bn), DXS (-VND454bn), VCB (-VND157bn), and FPT (-VND125bn).

Figure 1. Accumulative net flow



Source: Fiinpro X, KIS Research Notes: Accumulated since Jan/23

Table 1. Trading activity by investor group

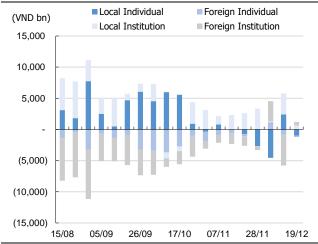
Investor	Buy value (VNDtn)				Sell value (VNDtn)			Net value (VNDtn)				
group	1W	1M	1Q	YTD	1W	1M	1Q	YTD	1W	1M	1Q	YTD
Local Institution	36.1	213.2	747.1	1,841.9	35.0	206.0	724.7	1,792.2	1.1	7.2	22.3	49.6
Local Individual	38.4	203.5	765.6	1,888.4	39.6	209.7	752.2	1,850.3	(1.2)	(6.2)	13.4	38.1
Foreign Institution	13.7	44.3	128.4	295.6	13.2	45.5	148.2	359.9	0.5	(1.2)	(19.8)	(64.3)
Foreign individual	4.8	21.5	69.7	140.7	5.1	21.3	85.6	164.1	(0.3)	0.1	(15.9)	(23.4)
Proprietary Firms	2.7	16.3	60.9	137.5	2.8	14.5	60.2	133.6	(0.1)	1.7	0.7	4.0

Source: FiinproX, KIS Research

**Research Dept** 

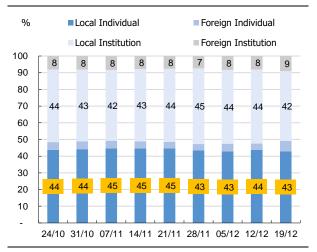
Researchdept@kisvn.vn

Figure 2. Trading activity by investor group



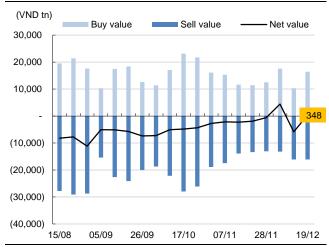
Source: Fiinpro X, KIS Research

Figure 3. Proportion by investor group



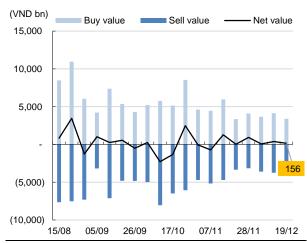
Source: Fiinpro X, KIS Research

Figure 4. Net foreign buy/sell



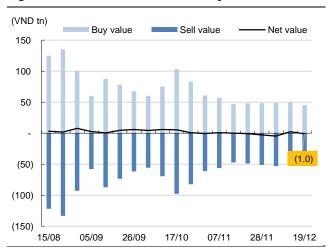
Source: Fiinpro X, KIS Research

Figure 5. Net Proprietary foreign buy/sell by sector



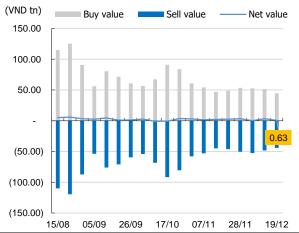
Source: Fiinpro X, KIS Research

Figure 6. Net domestic individual buy/sells



Source: Fiinpro X, KIS Research

Figure 7. Net domestic institutions buy/sells



Sources: Bloomberg, Fiinpro X, KIS Research

Table 2. Top 10 local individual net buy (VND, %, VND bn)

	_		_		
Ticker	Sector	% Chg	Buy	Sell	Net
VJC	Consumer Services	8.1	1,320.2	(535.2)	785.0
VIC	Financials	3.1	2,050.5	(1,564.2)	486.2
DXS	Financials	3.5	482.9	(24.8)	458.1
POW	Utilities	5.6	432.6	(113.8)	318.7
DGC	Basic Materials	(23.7)	1,839.7	(1,525.5)	314.2
NBB	Financials	(0.8)	210.6	(1.6)	208.9
SHB	Banks	0.9	2,149.8	(1,962.6)	187.1
LGC	Industrials	1.0	183.1	(0.0)	183.1
SHI	Basic Materials	8.7	197.9	(30.6)	167.3
PDR	Financials	(2.0)	559.0	(444.4)	114.6

Table 3. Top 10 local individual net sell (VND, %, VND bn)

Ticker	Sector	% Chg	Buy	Sell	Net
HDB	Banks	11.4	984.3	(1,710.3)	(726.0)
HPG	Basic Materials	2.7	1,233.5	(1,776.6)	(543.1)
VCK	#N/A	(12.3)	1,226.7	(1,761.0)	(534.3)
GEX	Industrials	8.5	958.9	(1,349.3)	(390.3)
MWG	Consumer Services	5.6	898.0	(1,249.9)	(351.8)
SSI	Financials	9.6	1,886.5	(2,189.3)	(302.7)
SSB	Banks	1.2	931.3	(1,178.0)	(246.6)
BSR	Oil & Gas	18.1	285.4	(480.8)	(195.3)
STB	Banks	6.5	388.3	(577.9)	(189.6)
VNM	Consumer Goods	6.3	341.4	(497.9)	(156.5)

Source: FiinproX, KIS Research

Source: FiinproX, KIS Research

Table 4. Top 10 local institutions net buy (VND, %, VND bn)

				<b></b> (**********************************	
Ticker	Sector	% Chg	Buy	Sell	Net
VIC	Financials	3.1	3,659.9	(2,610.3)	1,049.6
HDB	Banks	11.4	2,246.9	(1,551.5)	695.4
VCK	#N/A	(12.3)	661.0	(50.2)	610.8
DGC	Basic Materials	(23.7)	2,790.0	(2,270.0)	520.0
MWG	Consumer Services	5.6	1,680.2	(1,434.5)	245.7
SSB	Banks	1.2	1,046.4	(8.808)	237.6
GEX	Industrials	8.5	960.3	(732.6)	227.7
GMD	Industrials	3.7	301.9	(158.2)	143.7
FPT	Technology	0.2	817.0	(681.9)	135.1
CII	Industrials	0.2	726.5	(608.4)	118.1

Table 5. Top 10 local institutions net sell (VND, %, VND bn)

able 3. Top to local institutions het sen (vio, %, vio bil)							
Ticker	Sector	% Chg	Buy	Sell	Net		
VJC	Consumer Services	8.1	1,237.9	(2,054.3)	(816.4)		
VIX	Financials	2.3	1,480.1	(1,894.1)	(414.1)		
TCX	#N/A	8.8	175.4	(571.4)	(395.9)		
POW	Utilities	5.6	231.3	(593.6)	(362.2)		
NBB	Financials	(0.8)	1.6	(210.7)	(209.0)		
LGC	Industrials	1.0	1.9	(184.9)	(183.1)		
SHB	Banks	0.9	2,269.3	(2,449.9)	(180.6)		
SHI	Basic Materials	8.7	105.3	(276.5)	(171.2)		
BSR	Oil & Gas	18.1	211.8	(340.2)	(128.4)		
VHM	Financials	7.9	891.1	(1,017.9)	(126.8)		

Source: FiinproX, KIS Research

Source: FiinproX, KIS Research

Table 6. Top 10 foreign institutions net buy (VND, %, VND bn)

Ticker	Sector	% Chg	Buy	Sell	Net
HPG	Basic Materials	2.7	911.2	(401.3)	509.8
BSR	Oil & Gas	18.1	530.3	(206.5)	323.8
TCX	#N/A	8.8	434.2	(142.1)	292.0
VIX	Financials	2.3	339.5	(145.9)	193.6
KDH	Financials	7.0	203.5	(38.8)	164.7
GEX	Industrials	8.5	270.6	(119.4)	151.2
SSI	Financials	9.6	372.6	(228.1)	144.5
PVD	Oil & Gas	16.9	151.4	(44.0)	107.4
VND	Financials	13.4	215.3	(115.7)	99.6
TCB	Banks	5.0	225.0	(131.2)	93.8

Source: FiinproX, KIS Research

Table 7. Top 10 foreign institutions net sell (VND, %, VND bn)

Ticker	Sector	% Chg	Buy	Sell	Net
VIC	Financials	3.1	651.4	(1,194.5)	(543.1)
DGC	Basic Materials	(23.7)	30.0	(366.6)	(336.6)
VCK	#N/A	(12.3)	7.3	(208.5)	(201.2)
VCB	Banks	1.2	117.3	(280.4)	(163.2)
FPT	Technology	0.2	388.0	(518.7)	(130.7)
ACB	Banks	1.7	403.2	(519.4)	(116.2)
STB	Banks	6.5	93.2	(182.7)	(89.5)
DXG	Financials	6.3	90.1	(160.3)	(70.3)
SHB	Banks	0.9	50.8	(116.7)	(65.9)
MSN	Consumer Goods	3.1	93.2	(149.5)	(56.2)

Source: FiinproX, KIS Research

3

Table 8. Top 10 foreign individual net buy (VND, %, VND bn)

Table 6. Top 10 foreign murvidual fiet buy (MD, %, MD bil)							
	Ticker	Sector	% Chg	Buy	Sell	Net	
	SSI	Financials	9.6	301.6	(33.6)	268.0	
	VIX	Financials	2.3	273.3	(91.3)	182.0	
	VPB	Banks	7.2	253.2	(78.5)	174.7	
	STB	Banks	6.5	232.3	(67.5)	164.8	
	VHM	Financials	7.9	270.9	(121.3)	149.6	
	TCX	#N/A	8.8	174.9	(37.4)	137.5	
	VNM	Consumer Goods	6.3	227.5	(91.4)	136.1	
	VCK	#N/A	(12.3)	163.1	(38.4)	124.8	
	ACB	Banks	1.7	120.1	(14.4)	105.8	
	MWG	Consumer	5.6	182.0	(89.9)	92.2	

Source: FiinproX, KIS Research

Table 10. Top 10 foreign net buy (VND, %, VND bn)

Ticker	Sector	% Chg	Buy	Sell	Net
HPG	Basic Materials	2.7	1,128.8	(639.9)	488.9
TCX	#N/A	8.8	609.1	(179.6)	429.5
SSI	Financials	9.6	674.2	(261.7)	412.5
VIX	Financials	2.3	612.8	(237.2)	375.6
BSR	Oil & Gas	18.1	530.3	(206.6)	323.7
VNM	Consumer Goods	6.3	466.4	(245.3)	221.0
VPB	Banks	7.2	389.6	(174.5)	215.1
VND	Financials	13.4	351.1	(175.1)	176.0
GEX	Industrials	8.5	409.5	(246.9)	162.7
KDH	Financials	7.0	294.2	(133.5)	160.7

Source: FiinproX, KIS Research

Table 12. Top 10 net buy by Proprietary (VND, %, VND bn)

Ticker	Exchange	% Chg	Buy	Sell	Net
FPT	Technology	0.2	313.8	(218.2)	95.6
VIX	Financials	2.3	97.6	(21.5)	76.0
EIB	Banks	3.9	75.3	0.0	75.3
MBB	Banks	2.9	152.0	(80.1)	72.0
VCI	Financials	6.3	41.8	0.0	41.8
VPL	#N/A	10.7	36.4	0.0	36.4
HHS	Consumer Goods	2.3	29.5	0.0	29.5
VCG	Industrials	3.2	28.6	0.0	28.6
PVD	Oil & Gas	16.9	32.7	(5.7)	27.0
E1VFVN3 0	Financials	1.9	42.8	(21.0)	21.8

Source: FiinproX, KIS Research

Table 9. Top 10 foreign individual net sell (VND, %, VND bn)

Ticker	Sector	% Chg	Buy	Sell	Net
VIC	Financials	3.1	495.5	(1,488.3)	(992.8)
DGC	Basic Materials	(23.7)	69.7	(567.3)	(497.7)
DXS	Financials	3.5	1.9	(455.8)	(453.9)
GMD	Industrials	3.7	101.8	(200.9)	(99.1)
VPX	#N/A	(3.6)	6.0	(94.2)	(88.2)
MBB	Banks	2.9	23.4	(92.1)	(68.7)
CTG	Banks	0.7	106.8	(175.4)	(68.6)
ТСВ	Banks	5.0	0.0	(54.3)	(54.2)
GEE	Industrials	2.2	32.8	(73.2)	(40.4)
HVN	Consumer Services	(2.7)	23.5	(57.7)	(34.2)

Source: FiinproX, KIS Research

Table 11. Top 10 foreign net sell (VND, %, VND bn)

Ticker	Sector	% Chg	Buy	Sell	Net
VIC	Financials	3.1	1,146.9	(2,682.8)	(1,535.9)
DGC	Basic Materials	(23.7)	99.7	(934.0)	(834.3)
DXS	Financials	3.5	8.0	(462.9)	(455.0)
VCB	Banks	1.2	293.3	(451.1)	(157.7)
FPT	Technology	0.2	653.5	(778.5)	(125.0)
HVN	Consumer Services	(2.7)	41.2	(121.7)	(80.5)
VCK	#N/A	(12.3)	170.4	(246.9)	(76.5)
VPX	#N/A	(3.6)	34.2	(110.2)	(76.0)
GMD	Industrials	3.7	141.4	(213.1)	(71.7)
DGW	Consumer Services	2.4	21.1	(81.2)	(60.1)

Source: FiinproX, KIS Research

 Table 13. Top 10 net sell by Proprietary
 (VND, %, VND bn)

Ticker	Sector	% Chg	Buy	Sell	Net
MCH	Consumer Goods	(1.0)	0.0	(584.3)	(584.3)
PET	Consumer Services	2.1	0.9	(107.2)	(106.3)
DGC	Basic Materials	(23.7)	87.8	(167.7)	(80.0)
VHM	Financials	7.9	153.4	(203.4)	(50.0)
VCB	Banks	1.2	19.7	(55.9)	(36.2)
VIC	Financials	3.1	126.5	(155.9)	(29.4)
FUEVFVN D	Financials	0.9	10.5	(33.7)	(23.1)
CII	Industrials	0.2	15.7	(36.2)	(20.5)
LPB	Banks	(1.6)	41.1	(59.3)	(18.2)
MSN	Consumer Goods	3.1	114.0	(129.8)	(15.8)

Source: FiinproX, KIS Research

#### Global Disclaimer

#### ■ General

This research report and marketing materials for Vietnamese securities are originally prepared and issued by the Research Center of KIS Vietnam Securities Corp., an organization licensed with the State Securities Commission of Vietnam. The analyst(s) who participated in preparing and issuing this research report and marketing materials is/are licensed and regulated by the State Securities Commission of Vietnam in Vietnam only. This report and marketing materials are copyrighted and may not be copied, redistributed, forwarded or altered in any way without the consent of KIS Vietnam Securities Corp..

This research report and marketing materials are for information purposes only. They are not and should not be construed as an offer or solicitation of an offer to purchase or sell any securities or other financial instruments or to participate in any trading strategy. This research report and marketing materials do not provide individually tailored investment advice. This research report and marketing materials do not consider individual investor circumstances, objectives or needs, and are not intended as recommendations of particular securities, financial instruments or strategies to any particular investor. The securities and other financial instruments discussed in this research report and marketing materials must make their own independent decisions regarding any securities or financial instruments mentioned herein and investors should seek the advice of a financial adviser. KIS Vietnam Securities Corp., does not undertake that investors will obtain any profits, nor will it share with investors any investment profits. KIS Vietnam Securities Corp., its affiliates, or their affiliates and directors, officers, employees or agents of each of them disclaim any and all responsibility or liability whatsoever for any loss (director consequential) or damage arising out of the use of all or any part of this report or its contents or otherwise arising in connection therewith. Information and opinions contained herein are subject to change without notice and may differ or be contrary to opinions expressed by other business areas or KIS Vietnam Securities Corp. The final investment decision is based on the client's judgment, and this research report and marketing materials cannot be used as evidence in any legal dispute related to investment decisions.

#### ■ Country-specific disclaimer

United States: This report is distributed in the U.S. by Korea Investment & Securities America, Inc., a member of FINRA/SIPC, and is only intended for major U.S. institutional investors as defined in Rule 15a-6(a)(2) under the U.S. Securities Exchange Act of 1934. All U.S. persons that receive this document by their acceptance thereof represent and warrant that they are a major U.S. institutional investor and have not received this report under any express or implied understanding that they will direct commission income to Korea Investment & Securities, Co., Ltd. or its affiliates. Pursuant to Rule 15a-6(a)(3), any U.S. recipient of this document wishing to affect a transaction in any securities discussed herein should contact and place orders with Korea Investment & Securities America, Inc., which accepts responsibility for the contents of this report in the U.S. The securities described in this report may not have been registered under the U.S. Securities Act of 1933, as amended, and, in such case, may not be offered or sold in the U.S. or to U.S. person absent registration or an applicable exemption from the registration requirement

United Kingdom: This report is not an invitation nor is it intended to be an inducement to engage in investment activity for the purpose of section 21 of the Financial Services and Markets Act 2000 of the United Kingdom ("FSMA"). To the extent that this report does constitute such an invitation or inducement, it is directed only at (i) persons who are investment professionals within the meaning of Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended) of the United Kingdom (the "Financial Promotion Order"); (ii) persons who fall within Articles 49(2)(a) to (d) ("high net worth companies, unincorporated associations etc.") of the Financial Promotion Order; and (iii) any other persons to whom this report can, for the purposes of section 21 of FSMA, otherwise lawfully be made (all such persons together being referred to as "relevant persons"). Any investment or investment activity to which this report relates is available only to relevant persons and will be engaged in only with relevant persons. Persons who are not relevant persons must not act or rely on this report.

Hong Kong: This research report and marketing materials may be distributed in Hong Kong to institutional clients by Korea Investment & Securities Asia Limited (KISA), a Hong Kong representative subsidiary of Korea Investment & Securities Co., Ltd., and may not otherwise be distributed to any other party. KISA provides equity sales service to institutional clients in Hong Kong for Korean securities under its sole discretion, and is thus solely responsible for provision of the aforementioned equity selling activities in Hong Kong. All requests by and correspondence with Hong Kong investors involving securities discussed in this report and marketing materials must be affected through KISA, which is registered with The Securities & Futures Commission (SFC) of Hong Kong. Korea Investment & Securities Co., Ltd. is not a registered financial institution under Hong Kong's SFC.

Singapore: This report is provided pursuant to the financial advisory licensing exemption under Regulation 27(1)(e) of the Financial Advisers Regulation of Singapore and accordingly may only be provided to persons in Singapore who are "institutional investors" as defined in Section 4A of the Securities and Futures Act, Chapter 289 of Singapore. This report is intended only for the person to whom Korea Investment & Securities Co., Ltd. has provided this report and such person may not send, forward or transmit in any way this report or any copy of this report to any other person. Please contact Korea Investment & Securities Singapore Pte Ltd in respect of any matters arising from, or in connection with, the analysis or report (Contact Number: 65 6501 5600).

Copyright © 2025 KIS Vietnam Securities Corp. All rights reserved. No part of this report may be reproduced or distributed in any manner without permission of KIS Vietnam Securities Corp.