

Xin Chao Vietnam

Market movements

	14 Nov	1D	1M	3M	YTD
VNIndex (pt, % chg.)	1,635.46	0.2	-5.5	0.3	29.1
Turnover (VND bn)	20,856				
VN30 (pt, % chg.)	1871.54	0.4	-5.3	5.0	39.2

Major indicators

	14 Nov	1D	1M	3M	YTD
1-yr gov't bonds (% bp chg.)	2.07	0.82	(0.36)	0.92	0.54
3-yr gov't bonds (% bp chg.)	2.3	0.40	0.43	0.84	1.63
USD/VND (% chg.)	26,348.00	0.01	(0.02)	(0.22)	(3.27)
JPY/VND (% chg.)	170.44	0.01	2.70	4.64	(4.66)
EUR/VND (% chg.)	30,624.00	(0.03)	0.30	0.26	(13.34)
CNY/VND (% chg.)	3,712.24	0.01	(0.58)	(1.33)	(5.95)
	Prev. close	1D	1M	3M	YTD
10-yr US Treasury (%, bp chg.)	4.15	0.14	3.62	(3.75)	(9.08)
WTI (USD/bbl, % chg.)	59.47	(1.03)	3.35	(5.30)	(17.08)
Gold (USD/oz, % chg.)	4086.42	0.06	(3.89)	22.10	56.46

Domestic institutions net buy / sell

Net buy	(VND bn)	Net sell	(VND bn)
VIX	362.1	VNM	(149.1)
STB	148.1	HPG	(118.2)
GEX	131.6	SHB	(60.7)
VPB	86.8	HAG	(53.2)
SSI	80.3	TCX	(51.7)

Foreign net buy / sell

Net buy	(VND bn)	Net sell	(VND bn)
VNM	308.7	STB	(210.6)
HPG	194.0	VCI	(177.5)
FPT	84.5	VIC	(145.5)
HAG	57.9	HDB	(106.7)
PVD	53.0	SSI	(79.7)

Daily performance by sector

Top five sectors	% chg.	Bottom five sectors	% chg.
Insurance	5.19	Diversified Financials	(1.21)
Technology	1.40	Commercial Services	(0.69)
F&B	1.08	Household Products	(0.46)
Software & Services	0.98	Others	(0.38)
Capital Goods	0.88	Automobiles	(0.36)

WHAT'S NEW TODAY

Market commentary & News

- **Market commentary:** Late-session buying support

Macro & Strategy

- **Chart of the day:** Liquidity weakening

Event Calendar

Total earning estimate of VN30 components

	Revenue (VND tn)	NI (VND tn)	EPS growth (% yoy)	PE (x)	PB (x)	PS (x)	ROE (%)
2022	2,063	277	117	9.8	1.6	1.4	18.4
2023	2,334	277	102	11.7	1.6	1.3	14.3
2024	1,259	334	123	11.7	1.6	1.5	14.8
2025	1,259	385	136	13.4	2.2	1.9	16.1

Vietnam indicators

	4Q23	1Q24	2Q24	3Q24	4Q24	1Q25	2Q25
Real GDP Growth (% yoy)	6.7	5.7	6.9	7.4	7.6	7.1	8.0
Trade balance (USD bn)	5.4	8.1	4.2	8.9	4.0	3.2	4.4
CPI (% yoy, avg.)	0.4	3.8	4.4	3.5	2.9	3.2	3.3
Credit growth (%)	13.5	12.5	15.3	16.1	13.8	16.3	17.5
USD/VND (avg.)	24,379	24,786	25,458	24,093	25,386	25,565	26,121
US GDP (% yoy)	3.3	1.6	1.9	2.8	2.5	(0.3)	2.2
China GDP (% yoy)	5.2	4.9	4.7	4.6	4.8	5.4	5.2

Source: KIS, Bloomberg

Analysts who prepared this report are registered as research analysts in Vietnam but not in any other jurisdiction, including the U.S.
PLEASE SEE ANALYST CERTIFICATIONS AND GLOBAL DISCLAIMER AT THE END OF THIS REPORT.

Market commentary & News

Market commentary

Late-session buying support

The market continued to show a mixed performance, with gains and losses interwoven throughout the session. However, toward the end of the session, stronger active buying emerged, helping the index reverse and close in positive territory.

At the close, the VNIndex increased by 0.25% at 1,635 pts. Meanwhile, the VN30Index increased to 0.39% to close at 1,871 pts. Intraday trading volume and value reached 705 million shares/VND20,855bn, down 4%/5%, respectively, compared to the average of the last five sessions.

Foreign were net selling, with more than VND672bn, focusing on STB, VCI, and VIC with net values of VND210bn, VND177bn, and VND145bn, respectively. In contrast, they focused net buying on VNM, HPG, and FPT with net values of VND308bn, VND194bn, and VND84bn, respectively.

Banking sector closed in the green, supported by LPB (+2.04%), VCB (+0.33%), VPB (+0.18%), and BID (+0.13%).

Real Estate stocks also advanced, including CII (+2.65%), DXG (+1.32%), PDR (+0.91%), VHM (+0.64%), VRE (+0.47%), and KBC (+0.15%).

Brokerage sector delivered positive returns with VIX (+3.20%), TCX (+3.04%), SHS (+0.89%), FTS (+0.30%), and VND (+0.26%).

Additionally, capital continued to flow into several large-cap stocks such as MWG (+1.62%), VNM (+1.62%), HPG (+1.32%), and VJC (+0.06%).

The market posted a modest gain, but liquidity remained subdued, indicating continued investor caution. Meanwhile, the index is approaching the 20-day moving average, and whether it can break through or faces resistance at this level will be crucial in determining the short-term market trend.

Macro & Strategy

Chart of the day

Liquidity weakening

► Market performance

After four consecutive weeks of correction, the market recorded a recovery week, though investor sentiment has become more cautious as liquidity continues to decline.

► Chart: Liquidity weakening

In the short term, the correction trend may reverse as the VNIndex moved above the 10-day moving average and closed above this level for three consecutive sessions. The index also posted a strong breakout mid-week, suggesting the market may have formed a short-term bottom.

However, additional confirmation signals are needed for this potential upward trend, as the index stalled in the last two sessions of the week. Moreover, trading volume did not improve during the rebound phase, indicating the possibility that the recovery may be a bull trap.

The 1,550-point level remains a strong short-term support zone, while the 1,640-1,650 range serves as near-term resistance.

→ Although a trend reversal is possible, the uptrend still requires more confirmation as liquidity remains low. Investors should stay cautious and maintain equity exposure at a safe level.

► Technical strategy: Maintain a safe equity allocation

In this context, investors should keep equity holdings at a conservative level and wait for clear reversal signals before re-establishing new long positions.

Event Calendar

► Event calendar

Ex-right date	Exercise day	Ticker	Exchange	Right	Rate	Value (VND bn)
17/11/2025	24/12/2025	VPS	HOSE	Extraordinary General Meeting		
17/11/2025	15/12/2025	XMC	UPCoM	Record date for ballot		
17/11/2025	15/12/2025	NCT	HOSE	Cash Dividend (VND8000/share)	80.00%	8,000
17/11/2025	17/11/2025	VMC	HNX	Share Issue	10.00%	
17/11/2025		POM	UPCoM	Extraordinary General Meeting		
17/11/2025		SVI	HOSE	Extraordinary General Meeting		
17/11/2025	08/12/2025	BMP	HOSE	Cash Dividend (VND6500/share)	65.00%	6,500
18/11/2025	05/12/2025	HTL	HOSE	Cash Dividend (VND3000/share)	30.00%	3,000
18/11/2025	19/12/2025	VEA	UPCoM	Cash Dividend (VND4658.08/share)	46.58%	4,658
18/11/2025		MBS	HNX	Extraordinary General Meeting		
18/11/2025	18/12/2025	VSH	HOSE	Extraordinary General Meeting		
18/11/2025	31/12/2025	VSH	HOSE	Cash Dividend (VND1000/share)	10.00%	1,000
18/11/2025	19/12/2025	PPC	HOSE	Cash Dividend (VND500/share)	5.00%	500
19/11/2025	18/12/2025	SIP	HOSE	Cash Dividend (VND1000/share)	10.00%	1,000
19/11/2025	05/12/2025	ECO	UPCoM	Record date for ballot		
19/11/2025		MPC	UPCoM	Extraordinary General Meeting		
19/11/2025		VHE	HNX	Extraordinary General Meeting		
19/11/2025		ING	UPCoM	Extraordinary General Meeting		
19/11/2025	01/12/2025	CMP	UPCoM	Cash Dividend (VND149/share)	1.49%	149
19/11/2025	02/12/2025	L40	HNX	Cash Dividend (VND500/share)	5.00%	500
20/11/2025	11/12/2025	KDC	HOSE	Record date for ballot		
20/11/2025	10/12/2025	PMW	UPCoM	Cash Dividend (VND1000/share)	10.00%	1,000
20/11/2025		PQN	UPCoM	Record date for ballot		
20/11/2025		FCC	UPCoM	Extraordinary General Meeting		
20/11/2025		SJM	UPCoM	Extraordinary General Meeting		
20/11/2025	23/12/2025	EIC	UPCoM	Extraordinary General Meeting		
21/11/2025	05/12/2025	CMW	UPCoM	Cash Dividend (VND663/share)	6.63%	663
21/11/2025		ING	UPCoM	Record date for ballot		
21/11/2025		NVB	HNX	Extraordinary General Meeting		
21/11/2025	01/12/2025	MPY	UPCoM	Cash Dividend (VND600/share)	6.00%	600
21/11/2025		TVA	UPCoM	Extraordinary General Meeting		
21/11/2025	20/01/2026	TIX	HOSE	Annual General Meeting		
21/11/2025	24/12/2025	TIX	HOSE	Cash Dividend (VND1250/share)	12.50%	1,250

■ Guide to KIS Vietnam Securities Corp. stock ratings based on 12-month forward performance

- BUY: Expected total return will be 15% or more
- Hold: Expected total return will be between -5% and 15%
- Sell: Expected total return will be -5% or less
- KIS Vietnam Securities Corp. does not offer target prices for stocks with Hold or Sell ratings.

■ Guide to KIS Vietnam Securities Corp. sector ratings for the next 12 months

- Overweight: Recommend increasing the sector's weighting in the portfolio compared to its respective weighting in the VNIndex based on market capitalization.
- Neutral: Recommend maintaining the sector's weighting in the portfolio in line with its respective weighting in the VNIndex based on market capitalization.
- Underweight: Recommend reducing the sector's weighting in the portfolio compared to its respective weighting in the VNIndex based on market capitalization.

■ Analyst Certification

I/We, as the research analyst/analysts who prepared this report, do hereby certify that the views expressed in this research report accurately reflect my/our personal views about the subject securities and issuers discussed in this report. I/We do hereby also certify that no part of my/our compensation was, is, or will be directly or indirectly related to the specific recommendations or views contained in this research report.

Global Disclaimer

■ General

This research report and marketing materials for Vietnamese securities are originally prepared and issued by the Research Center of KIS Vietnam Securities Corp., an organization licensed with the State Securities Commission of Vietnam. The analyst(s) who participated in preparing and issuing this research report and marketing materials is/are licensed and regulated by the State Securities Commission of Vietnam in Vietnam only. This report and marketing materials are copyrighted and may not be copied, redistributed, forwarded or altered in any way without the consent of KIS Vietnam Securities Corp..

This research report and marketing materials are for information purposes only. They are not and should not be construed as an offer or solicitation of an offer to purchase or sell any securities or other financial instruments or to participate in any trading strategy. This research report and marketing materials do not provide individually tailored investment advice. This research report and marketing materials do not consider individual investor circumstances, objectives or needs, and are not intended as recommendations of particular securities, financial instruments or strategies to any particular investor. The securities and other financial instruments discussed in this research report and marketing materials may not be suitable for all investors. The recipient of this research report and marketing materials must make their own independent decisions regarding any securities or financial instruments mentioned herein and investors should seek the advice of a financial adviser. KIS Vietnam Securities Corp. does not undertake that investors will obtain any profits, nor will it share with investors any investment profits. KIS Vietnam Securities Corp., its affiliates, or their affiliates and directors, officers, employees or agents of each of them disclaim any and all responsibility or liability whatsoever for any loss (director consequential) or damage arising out of the use of all or any part of this report or its contents or otherwise arising in connection therewith. Information and opinions contained herein are subject to change without notice and may differ or be contrary to opinions expressed by other business areas or KIS Vietnam Securities Corp. The final investment decision is based on the client's judgment, and this research report and marketing materials cannot be used as evidence in any legal dispute related to investment decisions.

■ Country-specific disclaimer

United States: This report is distributed in the U.S. by Korea Investment & Securities America, Inc., a member of FINRA/SIPC, and is only intended for major U.S. institutional investors as defined in Rule 15a-6(a)(2) under the U.S. Securities Exchange Act of 1934. All U.S. persons that receive this document by their acceptance thereof represent and warrant that they are a major U.S. institutional investor and have not received this report under any express or implied understanding that they will direct commission income to Korea Investment & Securities, Co., Ltd. or its affiliates. Pursuant to Rule 15a-6(a)(3), any U.S. recipient of this document wishing to effect a transaction in any securities discussed herein should contact and place orders with Korea Investment & Securities America, Inc., which accepts responsibility for the contents of this report in the U.S. The securities described in this report may not have been registered under the U.S. Securities Act of 1933, as amended, and, in such case, may not be offered or sold in the U.S. or to U.S. person absent registration or an applicable exemption from the registration requirement.

United Kingdom: This report is not an invitation nor is it intended to be an inducement to engage in investment activity for the purpose of section 21 of the Financial Services and Markets Act 2000 of the United Kingdom ("FSMA"). To the extent that this report does constitute such an invitation or inducement, it is directed only at (i) persons who are investment professionals within the meaning of Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended) of the United Kingdom (the "Financial Promotion Order"); (ii) persons who fall within Articles 49(2)(a) to (d) ("high net worth companies, unincorporated associations etc.") of the Financial Promotion Order; and (iii) any other persons to whom this report can, for the purposes of section 21 of FSMA, otherwise lawfully be made (all such persons together being referred to as "relevant persons"). Any investment or investment activity to which this report relates is available only to relevant persons and will be engaged in only with relevant persons. Persons who are not relevant persons must not act or rely on this report.

Hong Kong: This research report and marketing materials may be distributed in Hong Kong to institutional clients by Korea Investment & Securities Asia Limited (KISA), a Hong Kong representative subsidiary of Korea Investment & Securities Co., Ltd., and may not otherwise be distributed to any other party. KISA provides equity sales service to institutional clients in Hong Kong for Korean securities under its sole discretion, and is thus solely responsible for provision of the aforementioned equity selling activities in Hong Kong. All requests by and correspondence with Hong Kong investors involving securities discussed in this report and marketing materials must be affected through KISA, which is registered with The Securities & Futures Commission (SFC) of Hong Kong. Korea Investment & Securities Co., Ltd. is not a registered financial institution under Hong Kong's SFC.

Singapore: This report is provided pursuant to the financial advisory licensing exemption under Regulation 27(1)(e) of the Financial Advisers Regulation of Singapore and accordingly may only be provided to persons in Singapore who are "institutional investors" as defined in Section 4A of the Securities and Futures Act, Chapter 289 of Singapore. This report is intended only for the person to whom Korea Investment & Securities Co., Ltd. has provided this report and such person may not send, forward or transmit in any way this report or any copy of this report to any other person. Please contact Korea Investment & Securities Singapore Pte Ltd in respect of any matters arising from, or in connection with, the analysis or report (Contact Number: 65 6501 5600).

Copyright © 2025 KIS Vietnam Securities Corp.. All rights reserved. No part of this report may be reproduced or distributed in any manner without permission of KIS Vietnam Securities Corp..