

Xin Chao Vietnam

Market movements

| | 13 Nov | 1D | 1M | 3M YTD |
|----------------------|----------|-------|------|---------|
| VNIndex (pt, % chg.) | 1,631.44 | (0.0) | -7.6 | 1.228.8 |
| Turnover (VND bn) | 21,771 | | | |
| VN30 (pt, % chg.) | 1864.23 | (0.4) | -7.4 | 6.338.6 |

WHAT'S NEW TODAY

Market commentary & News

Market commentary: Market divergence

Event Calendar

Major indicators

| | 13 Nov | 1D | 1M | 3M | YTD |
|--------------------------------|-------------|--------|--------|--------|---------|
| 1-yr gov't bonds (%, bp chg.) | 2.07 | 0.82 | (0.36) | 0.92 | 0.54 |
| 3-yr gov't bonds (%, bp chg.) | 2.3 | 0.40 | 0.43 | 0.84 | 1.63 |
| USD/VND (% chg.) | 26,348.00 | 0.00 | (0.02) | (0.24) | (3.27) |
| JPY/VND (% chg.) | 170.51 | (0.22) | 1.53 | 4.57 | (4.70) |
| EUR/VND (% chg.) | 30,617.00 | (0.45) | (0.34) | 0.19 | (13.32) |
| CNY/VND (% chg.) | 3,712.71 | (0.29) | (0.51) | (1.33) | (5.96) |
| | Prev. close | 1D | 1M | 3M | YTD |
| 10-yr US Treasury (%, bp chg.) | 4.07 | 0.14 | 1.06 | (3.73) | (10.82) |
| WTI (USD/bbl, % chg.) | 58.60 | 0.19 | (1.50) | (6.46) | (18.29) |
| Gold (USD/oz, % chg.) | 4237.83 | 2.67 | 3.84 | 25.90 | 62.25 |

Domestic institutions net buy / sell

| Net buy | (VND bn) | Net sell | (VND bn) |
|---------|----------|----------|----------|
| STB | 410.2 | VNM | (200.0) |
| VIX | 129.2 | DGC | (88.0) |
| CII | 100.5 | PVD | (83.1) |
| SSI | 68.2 | VIC | (63.5) |
| VCI | 61.2 | VHM | (37.0) |

Foreign net buy / sell

| Net buy | (VND bn) | Net sell | (VND bn) |
|------------|---------------|------------|-------------------|
| FPT | 310.9 | STB | (408.4) |
| VNM | 276.0 | VCI | (223.9) |
| TCB | 143.9 | VIX | (129.7) |
| PVD KDH | 119.5 90.9 | HDB HPG | (128.2) (88.3) |

Daily performance by sector

| % chg. | Bottom five sectors | % chg. |
|--------|--------------------------------------|---|
| 2.18 | Technology | (2.23) |
| 1.89 | F&B | (1.11) |
| 1.53 | Real Estate | (0.72) |
| 1.44 | Banks | (0.30) |
| 1.30 | Financial Services | (0.14) |
| | 2.18 1.89 1.53 1.44 1.30 | 2.18 Technology 1.89 F&B 1.53 Real Estate 1.44 Banks |

Total earning estimate of VN30 components

| | Revenue | NI EPS growth | | PE | РВ | PS | ROE |
|------|----------|---------------|---------|------|-----|-----|------|
| | (VND tn) | (VND tn) | (% yoy) | (x) | (x) | (x) | (%) |
| 2022 | 2,063 | 277 | 117 | 9.8 | 1.6 | 1.4 | 18.4 |
| 2023 | 2,334 | 277 | 102 | 11.7 | 1.6 | 1.3 | 14.3 |
| 2024 | 1,259 | 334 | 123 | 11.7 | 1.6 | 1.5 | 14.8 |
| 2025 | 1,259 | 385 | 136 | 13.4 | 2.2 | 1.9 | 16.1 |

Vietnam indicators

| | 4Q23 | 1Q24 | 2Q24 | 3Q24 | 4Q24 | 1Q25 | 2Q25 |
|-------------------------|--------|--------|--------|--------|--------|--------|--------|
| Real GDP Growth (% yoy) | 6.7 | 5.7 | 6.9 | 7.4 | 7.6 | 7.1 | 8.0 |
| Trade balance (USD bn) | 5.4 | 8.1 | 4.2 | 8.9 | 4.0 | 3.2 | 4.4 |
| CPI (% yoy, avg.) | 0.4 | 3.8 | 4.4 | 3.5 | 2.9 | 3.2 | 3.3 |
| Credit growth (%) | 13.5 | 12.5 | 15.3 | 16.1 | 13.8 | 16.3 | 17.5 |
| USD/VND (avg.) | 24,379 | 24,786 | 25,458 | 24,093 | 25,386 | 25,565 | 26,121 |
| US GDP (% yoy) | 3.3 | 1.6 | 1.9 | 2.8 | 2.5 | (0.3) | 2.2 |
| China GDP (% yoy) | 5.2 | 4.9 | 4.7 | 4.6 | 4.8 | 5.4 | 5.2 |
| | | | | | | | |

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Market commentary & News

Market commentary

Market divergence

The market experienced a choppy session, with alternating green and red tones across sectors. However, toward the end of the session, selling pressure intensified, particularly among large-cap stocks, causing the main index to reverse and close lower.

The Ministry of Industry and Trade adjusted domestic retail gasoline prices during the second adjustment week in November. Accordingly, the RON95 gasoline was up by VND160/liter while the E5RON92 gasoline was up by VND162/liter. Moreover, other oil products were cheaper from VND246/liter to higher VND541/liter than in the previous period.

At the close, the VNIndex decreased by 0.03% at 1,631 pts. Meanwhile, the VN30Index decreased to 0.43% to close at 1,864 pts. Intraday trading volume and value reached 700 million shares/VND21,770bn, down 2%/ up 3%, compared to the average of the last five sessions.

Foreign were net selling, with more than VND969bn, focusing on STB, VCI, and MCH with net values of VND408bn, VND223bn, and VND145bn, respectively. In contrast, they focused net buying on FPT, VNM, and TCB with net values of VND310bn, VND276bn, and VND143bn, respectively.

The Banking sector closed in the red, with notable declines in STB (-3.75%), TPB (-2.02%), VPB (-0.89%), MBB (-0.84%), CTG (-0.71%), VIB (-0.54%), ACB (-0.40%), and HDB (-0.17%).

The Real Estate sector also weakened, led by VRE (-2.59%), TCH (-1.64%), PDR (-0.90%), DXG (-0.78%), and VHM (-0.74%).

Brokerage stocks recorded poor returns, including VIX (-1.77%), SSI (-1.55%), VND (-1.51%), VCI (-1.23%), TCX (-0.93%), and HCM (-0.44%).

Meanwhile, capital outflows were also observed in several large-cap stocks such as FPT (-1.69%), HPG (-1.67%), MWG (-0.50%), and MSN (-0.25%).

The market showed a positive technical signal as the index successfully tested the 10-day moving average, suggesting that a short-term recovery trend is gradually forming. However, liquidity showed signs of weakening, reflecting investor caution. This indicates that while buying demand remains active, the lack of strong capital inflows continues to pose challenges for a sustained market breakout in the short term.

Event Calendar

Event calendar

| Ex-right date | Exercise day | Ticker | Exchange | Right | Rate | Value (VND bn) |
|---------------|--------------|--------|----------|-------------------------------|--------|-------------------|
| 14/11/2025 | | CNT | UPCoM | Record date for ballot | | |
| 14/11/2025 | 16/12/2025 | GER | UPCoM | Extraordinary General Meeting | | |
| 14/11/2025 | 18/12/2025 | MCM | HOSE | Cash Dividend (VND1000/share) | 10.00% | 1,000 |
| 14/11/2025 | 28/11/2025 | BTD | UPCoM | Cash Dividend (VND700/share) | 7.00% | 700 |
| 14/11/2025 | 01/12/2025 | SMA | HOSE | Cash Dividend (VND500/share) | 5.00% | 500 |
| 14/11/2025 | 11/12/2025 | CAN | HNX | Extraordinary General Meeting | | |
| 14/11/2025 | | KPF | HOSE | Annual General Meeting | | |
| 14/11/2025 | 10/12/2025 | POB | UPCoM | Record date for ballot | | |



Guide to KIS Vietnam Securities Corp. stock ratings based on 12-month forward performance

- BUY: Expected total return will be 15% or more
- Hold: Expected total return will be between -5% and 15%
- Sell: Expected total return will be -5% or less
- KIS Vietnam Securities Corp. does not offer target prices for stocks with Hold or Sell ratings.

■ Guide to KIS Vietnam Securities Corp. sector ratings for the next 12 months

- · Overweight: Recommend increasing the sector's weighting in the portfolio compared to its respective weighting in the VNIndex based on market capitalization.
- Neutral: Recommend maintaining the sector's weighting in the portfolio in line with its respective weighting in the VNIndex based on market capitalization.
- · Underweight: Recommend reducing the sector's weighting in the portfolio compared to its respective weighting in the VNIndex based on market

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