

Xin Chao Vietnam

Market movements

	31 Oct	1D	1M	3M	YTD
VNIndex (pt, % chg.)	1,639.65	(1.8)	-0.4	9.7	29.4
Turnover (VND bn)	27,683				
VN30 (pt, % chg.)	1885.36	(2.1)	1.4	16.8	40.2

Major indicators

	31 Oct	1D	1M	3M	YTD
1-yr gov't bonds (% bp chg.)	2.07	0.82	(0.36)	0.92	0.54
3-yr gov't bonds (% bp chg.)	2.3	0.40	0.43	0.84	1.63
USD/VND (% chg.)	26,310.00	0.02	0.25	(0.46)	(3.13)
JPY/VND (% chg.)	170.64	0.11	4.83	3.99	(4.77)
EUR/VND (% chg.)	30,323.00	0.09	2.13	(0.05)	(12.48)
CNY/VND (% chg.)	3,695.88	0.17	0.44	(1.49)	(5.53)
	Prev. close	1D	1M	3M	YTD
10-yr US Treasury (% bp chg.)	4.08	(0.48)	(1.75)	(6.78)	(10.76)
WTI (USD/bbl, % chg.)	61.33	0.57	0.74	(8.91)	(14.49)
Gold (USD/oz, % chg.)	3973.61	(0.73)	2.24	18.34	52.14

Domestic institutions net buy / sell

Net buy	(VND bn)	Net sell	(VND bn)
FPT	302.4	GMD	(92.7)
VIC	222.5	VCI	(89.1)
VHM	108.5	MWG	(84.2)
VIX	106.9	CTD	(77.8)
HPG	103.1	ACB	(71.7)

Foreign net buy / sell

Net buy	(VND bn)	Net sell	(VND bn)
VIX	107.5	VIC	(234.3)
MWG	92.8	VHM	(189.7)
KDH	81.2	CTG	(124.3)
FPT	67.1	MBB	(115.9)
GMD	62.0	HPG	(107.1)

Daily performance by sector

Top five sectors	% chg.	Bottom five sectors	% chg.
Household Products	3.02	Transportation	(3.17)
Utilities	1.56	Technology	(1.97)
Real Estate	1.16	Banks	(1.58)
Energy	0.78	Consumer Durables	(1.43)
Consumer Services	0.58	Capital Goods	(1.19)

WHAT'S NEW TODAY

Market commentary & News

- **Market commentary:** Downside risks remain present

Macro & Strategy

- **Chart of the day:** Sell signal

Event Calendar

Total earning estimate of VN30 components

	Revenue	NI	EPS growth	PE	PB	PS	ROE
	(VND tn)	(VND tn)	(% yoy)	(x)	(x)	(x)	(%)
2022	2,063	277	117	9.8	1.6	1.4	18.4
2023	2,334	277	102	11.7	1.6	1.3	14.3
2024	1,231	334	123	11.7	1.6	1.5	14.8
2025	1,228	380	136	13.5	2.0	1.9	15.1

Vietnam indicators

	4Q23	1Q24	2Q24	3Q24	4Q24	1Q25	2Q25
Real GDP Growth (% yoy)	6.7	5.7	6.9	7.4	7.6	7.1	8.0
Trade balance (USD bn)	5.4	8.1	4.2	8.9	4.0	3.2	4.4
CPI (% yoy, avg.)	0.4	3.8	4.4	3.5	2.9	3.2	3.3
Credit growth (%)	13.5	12.5	15.3	16.1	13.8	16.3	17.5
USD/VND (avg.)	24,379	24,786	25,458	24,093	25,386	25,565	26,121
US GDP (% yoy)	3.3	1.6	1.9	2.8	2.5	(0.3)	2.2
China GDP (% yoy)	5.2	4.9	4.7	4.6	4.8	5.4	5.2

Source: KIS, Bloomberg

Analysts who prepared this report are registered as research analysts in Vietnam but not in any other jurisdiction, including the U.S.
PLEASE SEE ANALYST CERTIFICATIONS AND GLOBAL DISCLAIMER AT THE END OF THIS REPORT.

Market commentary & News

Market commentary

Downside risks remain present

Selling pressure continued to extend throughout the session, keeping the market in a negative trend. Notably, the Real Estate and Banking sectors were the most affected, as many stocks in these groups recorded sharp declines.

At the close, the VNIndex decreased by 1.79% at 1,639 pts. Meanwhile, the VN30Index decreased to 2.07% to close at 1,885 pts. Intraday trading volume and value reached 846 million shares/VND27,682bn, down 7%/1%, respectively, compared to the average of the last five sessions.

Foreign were net selling, with more than VND459bn, focusing on VIC, VHM, and CTG with net values of VND234bn, VND189bn, and VND124bn, respectively. In contrast, they focused net buying on VIX, MWG, and KDH with net values of VND107bn, VND92bn, and VND81bn, respectively.

Brokerage sector underperformed, with VIX (-4.44%), SSI (-1.58%), HCM (-1.06%), and TCX (-0.55%) all declining.

Banking stocks closed in the red, including HDB (-4.19%), TPB (-2.92%), SHB (-2.66%), LPB (-2.50%), STB (-2.46%), VPB (-1.71%), TCB (-1.68%), VCB (-1.65%), MBB (-1.46%), BID (-1.32%), SSB (-1.12%), VIB (-1.07%), and CTG (-0.41%).

The Real Estate sector also declined sharply, with VIC (-6.42%), VHM (-4.62%), VRE (-3.76%), PDR (-3.63%), KBC (-1.41%), KDH (-1.35%), and NVL (-1.09%).

Additionally, capital outflows were seen in large-cap stocks such as VJC (-4.35%), MWG (-1.55%), and HPG (-0.74%).

The market continued to weaken for the second consecutive session, reflecting prevailing cautious sentiment. Moreover, the absence of new inflows suggests that investors remain hesitant about a short-term recovery. In this context, investors are advised to stay on the sidelines and wait for clearer signals from the market.

Macro & Strategy

Chart of the day

Sell signal

► Market performance

The market recorded its third consecutive week of correction, though selling pressure remained limited as trading volume declined sharply.

► Chart: Sell signal

In the short term, the VN-Index confirmed the failure of both the triangle and rectangle patterns. Among these, the rectangle pattern achieved its first price target but failed to reach the second. The index fell below the 10-, 20-, and 50-period moving averages, indicating that a downtrend is now confirmed.

A positive sign is that trading volume did not increase; however, if volume rises, it would confirm a short-term downtrend. At this stage, investors should monitor the 1,620-point level.

If the index drops below this level, the downtrend would be confirmed, with a target range of 1,450-1,460 points.

→ Short-term risks increased after two consecutive declines at the end of last week, suggesting that a short-term downtrend may resume. Therefore, investors should remain cautious, observe market movements carefully, and wait for a clear reversal signal before entering new positions.

► Technical strategy: Maintain a safe equity allocation

In this context, investors should maintain a safe level of equity exposure in their portfolios and wait for clear reversal signals before initiating new buying positions.

Event Calendar

► Event calendar

Ex-right date	Exercise day	Ticker	Exchange	Right	Rate	Value (VND bn)
03/11/2025	27/11/2025	ONW	UPCoM	Record date for ballot		
03/11/2025	24/11/2025	TPS	UPCoM	Cash Dividend (VND4300/share)	43.00%	4,300
04/11/2025	26/11/2025	GHC	UPCoM	Record date for ballot		
04/11/2025	25/11/2025	TV1	UPCoM	Record date for ballot		
04/11/2025		PMS	HNX	Record date for ballot		
04/11/2025	24/11/2025	SMN	HNX	Record date for ballot		
04/11/2025	20/11/2025	PTO	UPCoM	Record date for ballot		
04/11/2025		VCA	HOSE	Extraordinary General Meeting		
04/11/2025		PTV	UPCoM	Extraordinary General Meeting		
04/11/2025	01/12/2025	TPC	HOSE	Extraordinary General Meeting		
04/11/2025		ABI	UPCoM	Extraordinary General Meeting		
05/11/2025	17/11/2025	HPD	UPCoM	Cash Dividend (VND500/share)	5.00%	500
05/11/2025	24/11/2025	CSI	UPCoM	Record date for ballot		
05/11/2025	27/11/2025	MFS	UPCoM	Cash Dividend (VND2500/share)	25.00%	2,500
05/11/2025	28/11/2025	PVP	HOSE	Cash Dividend (VND1000/share)	10.00%	1,000
05/11/2025		BSA	UPCoM	Extraordinary General Meeting		
06/11/2025	26/11/2025	BTH	UPCoM	Cash Dividend (VND25000/share)	250.00%	25,000
06/11/2025	06/11/2025	SCL	UPCoM	Share Issue	9.00%	
06/11/2025	03/12/2025	CNN	UPCoM	Extraordinary General Meeting		
07/11/2025		TEG	HOSE	Extraordinary General Meeting		
07/11/2025		PDR	HOSE	Record date for ballot		
07/11/2025		FT1	UPCoM	Record date for ballot		
07/11/2025	09/12/2025	VPR	UPCoM	Record date for ballot		
07/11/2025		SVD	HOSE	Extraordinary General Meeting		
07/11/2025	06/12/2025	SBT	HOSE	Annual General Meeting		
07/11/2025	10/12/2025	SGN	HOSE	Cash Dividend (VND2500/share)	25.00%	2,500

■ Guide to KIS Vietnam Securities Corp. stock ratings based on 12-month forward performance

- BUY: Expected total return will be 15% or more
- Hold: Expected total return will be between -5% and 15%
- Sell: Expected total return will be -5% or less
- KIS Vietnam Securities Corp. does not offer target prices for stocks with Hold or Sell ratings.

■ Guide to KIS Vietnam Securities Corp. sector ratings for the next 12 months

- Overweight: Recommend increasing the sector's weighting in the portfolio compared to its respective weighting in the VNIndex based on market capitalization.
- Neutral: Recommend maintaining the sector's weighting in the portfolio in line with its respective weighting in the VNIndex based on market capitalization.
- Underweight: Recommend reducing the sector's weighting in the portfolio compared to its respective weighting in the VNIndex based on market capitalization.

■ Analyst Certification

I/We, as the research analyst/analysts who prepared this report, do hereby certify that the views expressed in this research report accurately reflect my/our personal views about the subject securities and issuers discussed in this report. I/We do hereby also certify that no part of my/our compensation was, is, or will be directly or indirectly related to the specific recommendations or views contained in this research report.

Global Disclaimer

■ General

This research report and marketing materials for Vietnamese securities are originally prepared and issued by the Research Center of KIS Vietnam Securities Corp., an organization licensed with the State Securities Commission of Vietnam. The analyst(s) who participated in preparing and issuing this research report and marketing materials is/are licensed and regulated by the State Securities Commission of Vietnam in Vietnam only. This report and marketing materials are copyrighted and may not be copied, redistributed, forwarded or altered in any way without the consent of KIS Vietnam Securities Corp..

This research report and marketing materials are for information purposes only. They are not and should not be construed as an offer or solicitation of an offer to purchase or sell any securities or other financial instruments or to participate in any trading strategy. This research report and marketing materials do not provide individually tailored investment advice. This research report and marketing materials do not consider individual investor circumstances, objectives or needs, and are not intended as recommendations of particular securities, financial instruments or strategies to any particular investor. The securities and other financial instruments discussed in this research report and marketing materials may not be suitable for all investors. The recipient of this research report and marketing materials must make their own independent decisions regarding any securities or financial instruments mentioned herein and investors should seek the advice of a financial adviser. KIS Vietnam Securities Corp. does not undertake that investors will obtain any profits, nor will it share with investors any investment profits. KIS Vietnam Securities Corp., its affiliates, or their affiliates and directors, officers, employees or agents of each of them disclaim any and all responsibility or liability whatsoever for any loss (director consequential) or damage arising out of the use of all or any part of this report or its contents or otherwise arising in connection therewith. Information and opinions contained herein are subject to change without notice and may differ or be contrary to opinions expressed by other business areas or KIS Vietnam Securities Corp. The final investment decision is based on the client's judgment, and this research report and marketing materials cannot be used as evidence in any legal dispute related to investment decisions.

■ Country-specific disclaimer

United States: This report is distributed in the U.S. by Korea Investment & Securities America, Inc., a member of FINRA/SIPC, and is only intended for major U.S. institutional investors as defined in Rule 15a-6(a)(2) under the U.S. Securities Exchange Act of 1934. All U.S. persons that receive this document by their acceptance thereof represent and warrant that they are a major U.S. institutional investor and have not received this report under any express or implied understanding that they will direct commission income to Korea Investment & Securities, Co., Ltd. or its affiliates. Pursuant to Rule 15a-6(a)(3), any U.S. recipient of this document wishing to effect a transaction in any securities discussed herein should contact and place orders with Korea Investment & Securities America, Inc., which accepts responsibility for the contents of this report in the U.S. The securities described in this report may not have been registered under the U.S. Securities Act of 1933, as amended, and, in such case, may not be offered or sold in the U.S. or to U.S. person absent registration or an applicable exemption from the registration requirement.

United Kingdom: This report is not an invitation nor is it intended to be an inducement to engage in investment activity for the purpose of section 21 of the Financial Services and Markets Act 2000 of the United Kingdom ("FSMA"). To the extent that this report does constitute such an invitation or inducement, it is directed only at (i) persons who are investment professionals within the meaning of Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended) of the United Kingdom (the "Financial Promotion Order"); (ii) persons who fall within Articles 49(2)(a) to (d) ("high net worth companies, unincorporated associations etc.") of the Financial Promotion Order; and (iii) any other persons to whom this report can, for the purposes of section 21 of FSMA, otherwise lawfully be made (all such persons together being referred to as "relevant persons"). Any investment or investment activity to which this report relates is available only to relevant persons and will be engaged in only with relevant persons. Persons who are not relevant persons must not act or rely on this report.

Hong Kong: This research report and marketing materials may be distributed in Hong Kong to institutional clients by Korea Investment & Securities Asia Limited (KISA), a Hong Kong representative subsidiary of Korea Investment & Securities Co., Ltd., and may not otherwise be distributed to any other party. KISA provides equity sales service to institutional clients in Hong Kong for Korean securities under its sole discretion, and is thus solely responsible for provision of the aforementioned equity selling activities in Hong Kong. All requests by and correspondence with Hong Kong investors involving securities discussed in this report and marketing materials must be affected through KISA, which is registered with The Securities & Futures Commission (SFC) of Hong Kong. Korea Investment & Securities Co., Ltd. is not a registered financial institution under Hong Kong's SFC.

Singapore: This report is provided pursuant to the financial advisory licensing exemption under Regulation 27(1)(e) of the Financial Advisers Regulation of Singapore and accordingly may only be provided to persons in Singapore who are "institutional investors" as defined in Section 4A of the Securities and Futures Act, Chapter 289 of Singapore. This report is intended only for the person to whom Korea Investment & Securities Co., Ltd. has provided this report and such person may not send, forward or transmit in any way this report or any copy of this report to any other person. Please contact Korea Investment & Securities Singapore Pte Ltd in respect of any matters arising from, or in connection with, the analysis or report (Contact Number: 65 6501 5600).

Copyright © 2025 KIS Vietnam Securities Corp.. All rights reserved. No part of this report may be reproduced or distributed in any manner without permission of KIS Vietnam Securities Corp..