

Market Trader 19th Week

(05/05 - 05/09)

13 May 2025

Proprietary traders recorded strong net buying

Domestic trading activity

Market liquidity during the previous week reached approximately VND172tn. Based on the average daily trading, liquidity recorded VND34.4tn/ session, representing a 16% increase WoW. In contrast, domestic individual investors showed a more cautious stance, with trading scale declining by 43%.

Notably, domestic institutions demonstrated a significant surge in trading activity, with a total value reaching VND85tn, an increase of nearly 400% from the previous week. Specifically, net buying accounted for VND41.7tn and net selling for VND43.2tn.

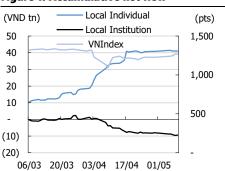
Proprietary trading activity

Proprietary traders marked a second consecutive week of net selling, with an outflow value exceeding VND1.1tn. Specifically, this group primarily divested from stocks such as VIC (-VND229bn), MBB (-VND228bn), and SHB (-VND219bn). On the other hand, demand was most concentrated in banking stocks, particularly TCB (+VND237bn), VCB (+VND211bn), and STB (+VND198bn).

Foreign trading activity

After several weeks facing divestment pressure, foreign investors strongly reversed to net buying last week, with a value reaching VND1.2tn. This marks the first time foreign capital has significantly flowed into the market since the beginning of the year. Specifically, over 11 stocks attracted over VND100bn in foreign capital, with prominent tickers including DXG (+VND262bn), VIC (+VND258bn), NLG (+VND221bn), MBB (+VND173bn), and MSN (+VND167bn). In contrast, selling pressure was mainly observed in VCB (-VND426bn), VHM (-VND333bn), SSI (-VND158bn), VPB (-VND151bn), and VNM (-VND117bn).

Figure 1. Accumulative net flow



Source: FiinproX, KIS Research Notes: Accumulated since Jan/23

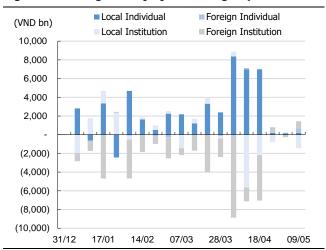
Table 1. Trading activity by investor group

| Investor | | Buy value (VNDtn) | | | | Sell value (VNDtn) | | | Net value (VNDtn) | | | |
|------------------------|------|-------------------|-------|---------|------|--------------------|-------|---------|-------------------|-------|--------|--------|
| group | 1W | 1M | 1Q | YTD | 1W | 1M | 1Q | YTD | 1W | 1M | 1Q | YTD |
| Local Institution | 35.0 | 62.7 | 135.7 | 224.0 | 35.7 | 67.0 | 144.3 | 226.3 | (0.7) | (4.3) | (8.7) | (2.3) |
| Local Individual | 26.5 | 231.4 | 941.2 | 1,556.2 | 26.9 | 223.9 | 906.2 | 1,507.0 | (0.4) | 7.5 | 35.0 | 49.2 |
| Foreign Institution | 9.1 | 40.3 | 125.5 | 205.4 | 8.7 | 44.0 | 151.8 | 252.3 | 0.5 | (3.8) | (26.3) | (47.0) |
| Foreign individual | 1.0 | 1.8 | 4.2 | 6.3 | 0.3 | 1.3 | 4.2 | 6.2 | 0.7 | 0.5 | (0.1) | 0.1 |
| Proprietary Firms | 1.4 | 8.7 | 40.4 | 76.4 | 2.0 | 11.0 | 44.4 | 81.6 | (0.6) | (2.3) | (4.0) | (5.2) |

Research Dept

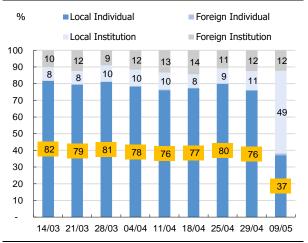
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Figure 2. Trading activity by investor group



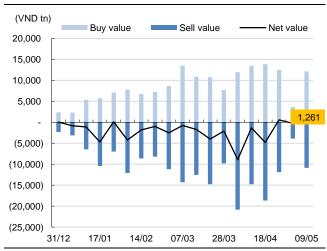
Source: FiinproX, KIS Research

Figure 3. Proportion by investor group



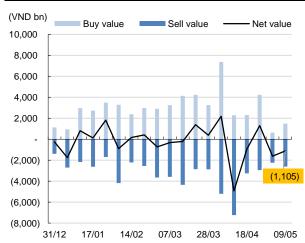
Source: FiinproX, KIS Research

Figure 4. Net foreign buy/sell



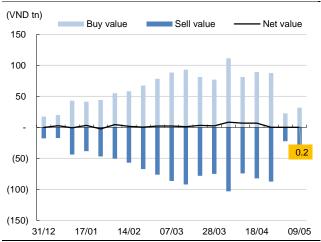
Source: FiinproX, KIS Research

Figure 5. Net Proprietary foreign buy/sell by sector



Source: FiinproX, KIS Research

Figure 6. Net domestic individual buy/sells



Source: FiinproX, KIS Research

Figure 7. Net domestic institutions buy/sells

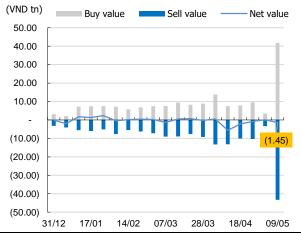


Table 2. Top 10 local individual net buy (VND, %, VND bn)

| Ticker | Sector | % Chg | Buy | Sell | Net |
|--------|----------------------|-------|---------|-----------|-------|
| VHM | Financials | 6.5 | 1,140.2 | (893.5) | 246.7 |
| VCB | Banks | (1.2) | 390.2 | (175.8) | 214.4 |
| MWG | Consumer Services | (0.7) | 658.7 | (523.3) | 135.4 |
| SHB | Banks | 2.4 | 1,770.5 | (1,642.3) | 128.2 |
| EIB | Banks | 0.8 | 335.9 | (213.3) | 122.6 |
| VNM | Consumer Goods | 0.2 | 372.8 | (270.6) | 102.2 |
| VIX | Financials | 4.2 | 814.6 | (713.0) | 101.6 |
| CII | Industrials | 1.9 | 406.9 | (307.6) | 99.3 |
| VCG | Industrials | 0.0 | 456.2 | (362.0) | 94.2 |
| TPB | Banks | 3.3 | 363.3 | (283.4) | 79.9 |

Source: FiinproX, KIS Research

Table 4. Top 10 local institutions net buy (VND, %, VND bn)

| Ticker | Sector | % Chg | Buy | Sell | Net |
|--------|--------------------|-------|---------|-----------|-------|
| TCB | Banks | 4.9 | 1,727.4 | (1,490.0) | 237.4 |
| VCB | Banks | (1.2) | 486.5 | (274.6) | 212.0 |
| STB | Banks | 1.7 | 1,534.6 | (1,335.7) | 199.0 |
| SSI | Financials | 0.0 | 943.4 | (806.8) | 136.6 |
| VPB | Banks | 2.7 | 758.5 | (651.4) | 107.1 |
| HAH | Industrials | 4.0 | 465.1 | (373.4) | 91.7 |
| BWE | Utilities | 6.5 | 162.7 | (71.5) | 91.2 |
| VHM | Financials | 6.5 | 982.7 | (895.4) | 87.3 |
| FPT | Technology | 6.0 | 1,790.5 | (1,709.9) | 80.6 |
| HSG | Basic Materials | 8.0 | 362.0 | (283.9) | 78.1 |

Source: FiinproX, KIS Research

Table 6. Top 10 foreign institutions net buy (VND, %, VND bn)

| | | _ | | | |
|--------|----------------------|-------|-------|---------|-------|
| Ticker | Sector | % Chg | Buy | Sell | Net |
| MBB | Banks | (0.2) | 482.0 | (201.6) | 280.4 |
| VIC | Financials | 12.5 | 567.7 | (319.1) | 248.6 |
| NLG | Financials | 15.2 | 209.8 | (38.2) | 171.6 |
| DXG | Financials | 6.9 | 221.8 | (59.2) | 162.6 |
| HVN | Consumer Services | 9.5 | 154.5 | (25.5) | 129.0 |
| GEX | Industrials | 13.2 | 255.5 | (144.8) | 110.7 |
| PNJ | Consumer Goods | 7.5 | 331.6 | (224.4) | 107.2 |
| HCM | Financials | 2.6 | 152.0 | (47.0) | 105.0 |
| MSN | Consumer Goods | 0.5 | 236.9 | (139.5) | 97.4 |
| SHB | Banks | 2.4 | 134.4 | (45.1) | 89.2 |

Source: FiinproX, KIS Research

Table 3. Top 10 local individual net sell (VND, %, VND bn)

| Ticker | Sector | % Chg | Buy | Sell | Net |
|--------|--------------------|-------|-------|---------|---------|
| STB | Banks | 1.7 | 659.1 | (936.0) | (276.9) |
| TCB | Banks | 4.9 | 700.5 | (937.4) | (236.9) |
| NLG | Financials | 15.2 | 122.6 | (230.7) | (108.1) |
| DXG | Financials | 6.9 | 298.3 | (396.1) | (97.8) |
| MSB | Banks | 0.9 | 111.0 | (199.4) | (88.5) |
| НСМ | Financials | 2.6 | 576.9 | (662.6) | (85.7) |
| VRE | Financials | 5.7 | 378.1 | (459.7) | (81.5) |
| MSN | Consumer Goods | 0.5 | 423.9 | (499.0) | (75.1) |
| HHS | Consumer Goods | 12.3 | 182.1 | (251.5) | (69.4) |
| HSG | Basic Materials | 8.0 | 136.6 | (204.9) | (68.3) |

Source: FiinproX, KIS Research

Table 5. Top 10 local institutions net sell (VND, %, VND bn)

| | - | | | | • |
|--------|----------------------|-------|---------|-----------|---------|
| Ticker | Sector | % Chg | Buy | Sell | Net |
| VIC | Financials | 12.5 | 1,336.4 | (1,565.5) | (229.1) |
| MBB | Banks | (0.2) | 1,060.8 | (1,289.4) | (228.6) |
| SHB | Banks | 2.4 | 2,484.0 | (2,703.8) | (219.7) |
| DXG | Financials | 6.9 | 448.6 | (613.1) | (164.5) |
| VIX | Financials | 4.2 | 1,166.9 | (1,327.3) | (160.4) |
| CTG | Banks | 0.7 | 511.3 | (669.6) | (158.3) |
| MWG | Consumer Services | (0.7) | 923.3 | (1,077.0) | (153.8) |
| HPG | Basic Materials | 0.6 | 892.0 | (1,029.0) | (137.0) |
| EIB | Banks | 0.8 | 415.3 | (552.2) | (136.9) |
| NLG | Financials | 15.2 | 194.1 | (307.6) | (113.5) |

Source: FiinproX, KIS Research

Table 7. Top 10 foreign institutions net sell (VND, %, VND bn)

| Ticker | Sector | % Chg | Buy | Sell | Net |
|--------|-------------------|-------|-------|---------|---------|
| VHM | Financials | 6.5 | 358.7 | (741.5) | (382.8) |
| VCB | Banks | (1.2) | 111.9 | (473.4) | (361.5) |
| SSI | Financials | 0.0 | 208.7 | (362.9) | (154.2) |
| VPB | Banks | 2.7 | 94.0 | (247.0) | (153.0) |
| VNM | Consumer Goods | 0.2 | 102.0 | (204.2) | (102.3) |
| VCG | Industrials | 0.0 | 25.4 | (109.0) | (83.6) |
| BWE | Utilities | 6.5 | 9.9 | (72.1) | (62.2) |
| HAH | Industrials | 4.0 | 25.3 | (85.8) | (60.6) |
| GMD | Industrials | 0.0 | 178.8 | (232.8) | (54.0) |
| CTD | Industrials | (3.0) | 7.8 | (59.5) | (51.7) |

Table 8. Top 10 foreign individual net buy (VND, %, VND bn)

| Ticker | Sector | % Chg | Buy | Sell | Net |
|--------|--------------------|-------|-------|--------|-------|
| HPG | Basic Materials | 0.6 | 131.7 | (5.8) | 125.8 |
| VRE | Financials | 5.7 | 118.1 | (1.3) | 116.8 |
| DXG | Financials | 6.9 | 99.6 | 0.0 | 99.6 |
| MSN | Consumer Goods | 0.5 | 72.1 | (1.6) | 70.5 |
| CTG | Banks | 0.7 | 61.8 | (0.3) | 61.5 |
| KBC | Financials | 6.1 | 63.8 | (8.1) | 55.7 |
| NVL | Financials | 7.9 | 54.6 | (0.8) | 53.8 |
| NLG | Financials | 15.2 | 63.2 | (13.3) | 49.9 |
| VHM | Financials | 6.5 | 66.1 | (17.3) | 48.8 |
| PDR | Financials | 8.1 | 50.3 | (9.3) | 41.0 |

Source: FiinproX, KIS Research

Table 10. Top 10 foreign net buy (VND, %, VND bn)

| | - | - | - | | |
|--------|----------------------|-------|-------|---------|-------|
| Ticker | Sector | % Chg | Buy | Sell | Net |
| DXG | Financials | 6.9 | 321.4 | (59.2) | 262.2 |
| VIC | Financials | 12.5 | 583.1 | (324.3) | 258.8 |
| NLG | Financials | 15.2 | 273.0 | (51.5) | 221.5 |
| MBB | Banks | (0.2) | 495.0 | (321.0) | 173.9 |
| MSN | Consumer Goods | 0.5 | 309.0 | (141.1) | 167.9 |
| HPG | Basic Materials | 0.6 | 331.3 | (174.3) | 157.0 |
| CTG | Banks | 0.7 | 260.6 | (125.5) | 135.1 |
| HVN | Consumer Services | 9.5 | 155.5 | (25.6) | 129.9 |
| VRE | Financials | 5.7 | 331.8 | (221.6) | 110.2 |
| PNJ | Consumer Goods | 7.5 | 334.0 | (225.0) | 109.0 |

Source: FiinproX, KIS Research

Table 12. Top 10 net buy by Proprietary (VND, %, VND bn)

| Ticker | Exchange | % Chg | Buy | Sell | Net |
|--------------|--------------------|-------|------|--------|------|
| DGC | Basic Materials | 0.8 | 32.3 | 0.0 | 32.3 |
| FUEVFV ND | Financials | 2.6 | 64.7 | (34.1) | 30.6 |
| FUEKIV3 0 | Financials | 3.7 | 19.6 | (0.2) | 19.4 |
| PNJ | Consumer Goods | 7.5 | 22.6 | (3.4) | 19.3 |
| HSG | Basic Materials | 8.0 | 14.9 | 0.0 | 14.9 |
| VHC | Consumer Goods | 4.0 | 13.1 | 0.0 | 13.1 |
| TCH | Financials | 2.6 | 13.1 | (2.9) | 10.2 |
| VND | Financials | 2.1 | 10.1 | (0.1) | 10.0 |
| VTP | Industrials | 3.9 | 14.2 | (5.5) | 8.7 |
| PVT | Industrials | 5.5 | 8.0 | 0.0 | 8.0 |

Source: FiinproX, KIS Research

Table 9. Top 10 foreign individual net sell (VND, %, VND bn)

| Ticker | Sector | % Chg | Buy | Sell | Net |
|--------|-------------------|-------|------|---------|---------|
| MBB | Banks | (0.2) | 13.0 | (119.5) | (106.4) |
| FPT | Technology | 6.0 | 31.8 | (113.7) | (81.9) |
| VCB | Banks | (1.2) | 6.5 | (71.4) | (64.9) |
| VNM | Consumer Goods | 0.2 | 7.5 | (41.8) | (34.2) |
| ТСВ | Banks | 4.9 | 1.4 | (26.7) | (25.2) |
| GEX | Industrials | 13.2 | 5.9 | (22.0) | (16.1) |
| CTR | Industrials | 10.4 | 0.6 | (11.6) | (11.0) |
| BWE | Utilities | 6.5 | 2.8 | (10.4) | (7.6) |
| PLX | Oil & Gas | 3.7 | 0.1 | (7.0) | (6.9) |
| MSB | Banks | 0.9 | 0.0 | (6.3) | (6.3) |

Source: FiinproX, KIS Research

Table 11. Top 10 foreign net sell (VND, %, VND bn)

| | | <u> </u> | , | , | |
|--------|-------------------|----------|---------|-----------|---------|
| Ticker | Sector | % Chg | Buy | Sell | Net |
| VCB | Banks | (1.2) | 118.4 | (544.8) | (426.4) |
| VHM | Financials | 6.5 | 424.8 | (758.8) | (334.0) |
| SSI | Financials | 0.0 | 212.8 | (371.2) | (158.4) |
| VPB | Banks | 2.7 | 99.8 | (251.3) | (151.5) |
| VNM | Consumer Goods | 0.2 | 109.5 | (246.0) | (136.5) |
| FPT | Technology | 6.0 | 1,520.6 | (1,637.7) | (117.1) |
| VCG | Industrials | 0.0 | 25.7 | (109.1) | (83.4) |
| BWE | Utilities | 6.5 | 12.7 | (82.5) | (69.8) |
| НАН | Industrials | 4.0 | 27.6 | (88.3) | (60.7) |
| CTD | Industrials | (3.0) | 7.8 | (59.5) | (51.7) |

Source: FiinproX, KIS Research

Table 13. Top 10 net sell by Proprietary (VND, %, VND bn)

| Ticker | Sector | % Chg | Buy | Sell | Net |
|--------|----------------------|-------|-------|---------|---------|
| CII | Industrials | 1.9 | 0.0 | (197.7) | (197.7) |
| тсв | Banks | 4.9 | 64.7 | (156.7) | (92.0) |
| VRE | Financials | 5.7 | 40.4 | (131.7) | (91.3) |
| HPG | Basic Materials | 0.6 | 91.0 | (174.5) | (83.6) |
| MBB | Banks | (0.2) | 104.0 | (177.7) | (73.7) |
| MWG | Consumer Services | (0.7) | 123.1 | (183.9) | (60.8) |
| STB | Banks | 1.7 | 51.3 | (106.9) | (55.6) |
| ACB | Banks | 0.4 | 33.7 | (82.5) | (48.8) |
| VNM | Consumer Goods | 0.2 | 57.0 | (103.0) | (46.0) |
| VIC | Financials | 12.5 | 87.4 | (132.2) | (44.7) |

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