

## **Fixed-income**

Weekly

21 Apr 2025

## **Fixed-income Perspectives**

## **Exchange rate pressure returns as** trade war escalates

## SBV withdraws liquidity at a modest level

In 16W25 (14 to 18 April), the SBV continued to minimize the impact of maturing repo contracts by conducting a net liquidity withdrawal of VND8.36tn from the banking system. Specifically, the SBV issued VND63.68tn in new repos to partially offset VND72.04tn in maturing repos.

## Interbank curve flattened

This week, interbank rates declined across most tenors. The yield curve flattened as longer-term rates recorded steeper declines compared to short-term ones, accompanied by a drop in trading volume from the previous week. Specifically, the overnight, 1-week, 1-month, 3-month, 6-month, and 9-month rates fell by 8bps, 7bps, 5bps, 10bps, 5bps, and 10bps, respectively, to 3.87%, 4.03%, 4.30%, 4.50%, 4.85%, and 4.90%, while 2-week rate edged up by 2bps to 4.27%. The average trading volume stood at VND481.34tn, down 13.82% from the previous week.

## **USDVND** surges

This week, USDVND surged 0.73% this week to 25,926, while the DXY fell for the fourth consecutive week, dropping below 100 mark. The dollar's global weakness stemmed from a broad selloff in U.S. assets amid inflation concerns, Trump's aggressive tariff measures, and Fed Chair Powell's reaffirmed focus on inflation control over rate cuts-raising fears of an economic downturn. Domestically, Domestically, USDVND surged as Vietnam faces one of the heaviest U.S. tariffs, prompting stronger USD demand for hedging and import payments.

### Vietnam economic indicators

	24-Oct	24-Nov	24-Dec	25-Jan	25-Feb	25-Mar	Corr.1
FDI %YoY	7.6	-6.7	22.1	2.0	9.1	9.8	-0.19
Retail sales %YoY	9.4	8.4	7.0	9.9	9.4	10.8	-0.17
Export %YoY	10.5	8.4	12.9	-4.0	25.7	14.5	-0.13
Import %YoY	13.8	10.4	19.0	-2.6	40.0	19.0	-0.06
Trade balance (USD bn)	2.0	1.1	0.5	3.1	-1.5	1.6	-0.12
CPI %MoM	0.33	0.13	0.29	0.98	0.34	-0.03	-0.06
Credit %YoY	16.7	16.6	15.1	16.1	15.7	16.3	-0.24
USDVND %MoM	2.91	0.25	0.55	-1.59	1.89	0.14	-0.37
PMI (pts)	51.2	50.8	49.8	48.9	49.2	50.5	-0.24
VNINDEX return (%)	-1.8	-1.0	1.5	-0.1	3.2	0.1	1.00

Source: SBV, GSO, Bloomberg, KIS

<sup>1</sup> Correlation to VNINDEX's monthly return Green = acceleration; yellow = deceleration; red = contraction.

#### **Contents**

I. SBV withdraws	liquidity at a modest level	1
II. Interbank curve	e flattened	3
III. USDVND surg	jes	4
Macro scorecard		6
Appendix		7

## Research Dept.

researchdept@kisvn.vn

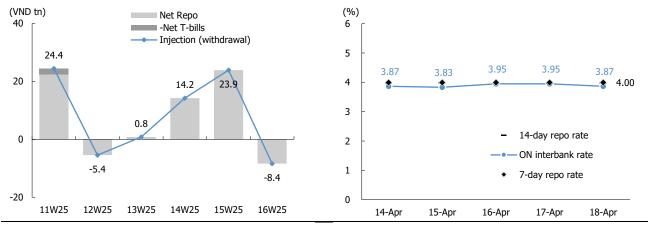
# I. SBV withdraws liquidity at a modest level

SBV continues to minimize repo maturity pressure In 16W25 (14 to 18 April), the SBV continued to minimize the impact of maturing repo contracts by conducting a net liquidity withdrawal of VND8.36tn from the banking system. Specifically, the SBV issued VND63.68tn in new repos to partially offset VND72.04tn in maturing repos.

As noted in previous weeks, the SBV is expected to maintain a supportive stance toward the banking system to help stimulate economic activity and meet government targets, especially amid ongoing unfavorable macroeconomic conditions.

Figure 1. Net injection (withdrawal) of liquidity

Figure 2. Interest rate corridor



Source: SBV, KIS Source: SBV, KIS

Figure 3. Repo transactions: 7-day tenor

Figure 4. Repo transactions: 14-day tenors

Issue date	Maturity Date	Tenor (days)	Amount (VNDtn)	Yields (%)	Issue date	Maturity Date	Tenor (days)	Amount (VNDtn)	Yields (%)
14-Apr-25	21-Apr-25	7	4.03	4.00	14-Apr-25	28-Apr-25	14	9.12	4.00
15-Apr-25	22-Apr-25	7	6.80	4.00	15-Apr-25	29-Apr-25	14	5.99	4.00
16-Apr-25	23-Apr-25	7	6.37	4.00					
17-Apr-25	24-Apr-25	7	2.20	4.00					
18-Apr-25	25-Apr-25	7	6.45	4.00					
Total		7	25.84	4.00	Total			15.12	4.00

Source: SBV, KIS Source: SBV, KIS

Figure 5. Repo transactions: 35-day tenor

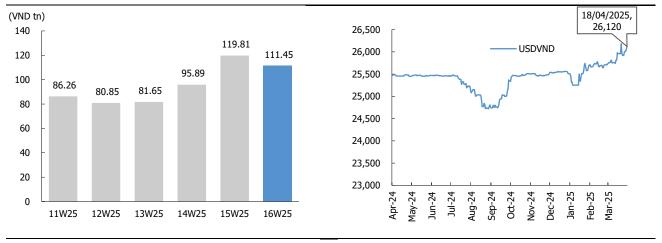
Figure 6. Repo transactions: 21-day tenors

Issue date	Maturity Date	Tenor (days)	Amount (VNDtn)	Yields (%)	Issue date	Maturity Date	Tenor (days)	Amount (VNDtn)	Yields (%)
14-Apr-25	19-May-25	35	4.15	4.00	16-Apr-25	7-May-25	21	1.53	4.00
15-Apr-25	20-May-25	35	1.73	4.00	17-Apr-25	8-May-25	21	4.48	4.00
17-Apr-25	22-May-25	35	1.30	4.00	18-Apr-25	9-May-25	21	9.53	4.00
Total			7.18	4.00	Total			15.54	4.00

Source: SBV, KIS Source: SBV, KIS

Figure 7. Outstanding amount of repos

Figure 8. USDVND movement



Source: SBV, KIS Source: SBV, KIS

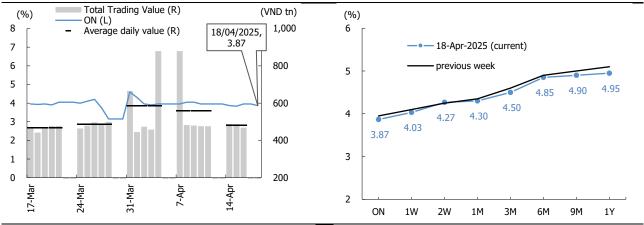
## II. Interbank curve flattened

Interbank rates declined across tenors, with steeper drops at the longer end This week, interbank rates declined across most tenors. The yield curve flattened as longer-term rates recorded steeper declines compared to short-term ones, accompanied by a drop in trading volume from the previous week. Specifically, the overnight (ON), 1-week (1W), 1-month (1M), 3-month (3M), 6-month (6M), and 9-month (9M) rates fell by 8bps, 7bps, 5bps, 10bps, 5bps, and 10bps, respectively, to 3.87%, 4.03%, 4.30%, 4.50%, 4.85%, and 4.90%, while 2-week (2W) rate edged up by 2bps to 4.27%. The average trading volume stood at VND481.34tn, down 13.82% from the previous week.

As previously noted, the SBV is minimizing rollover pressure from maturing monetary instruments, which has helped stabilize interbank rates in recent weeks. With the assumption that the SBV maintains this supportive stance, interbank rates are expected to remain steady in the near term. However, unexpected developments in global macro conditions may still pose risks to this outlook

Figure 9. Interbank daily transaction

Figure 10. Interbank rate curve

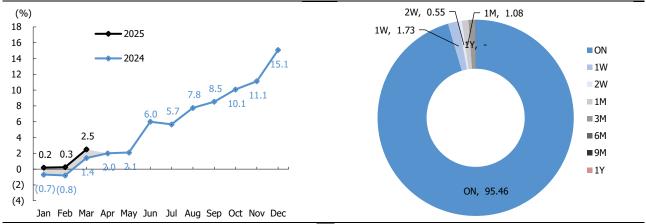


Source: SBV, Bloomberg, KISVN

Source: SBV, Bloomberg, KISVN

Figure 11. Credit growth by month of the year

Figure 12. Interbank transaction structure



Source: SBV, Bloomberg, KISVN Note: Updated by 25 March, 2024 Source: SBV, Bloomberg, KISVN

## III. USDVND surges

U.S. dollar posted its fourth consecutive weekly decline

This week, USDVND surged while the U.S. dollar posted its fourth consecutive weekly decline. Specifically, the interbank USDVND rate rose by 0.73% (or 189ppts) from the previous week, settling at 25,926 on Friday.

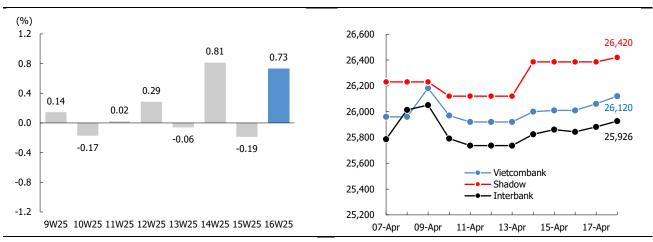
On the global front, the DXY declined for the fourth consecutive week, falling below the 100 mark and losing 0.87% on Friday. This reflects mounting concerns over the greenback's diminishing safe-haven appeal, amid a broad-based selloff across U.S. asset classes triggered by inflation fears and recession risks. These concerns stem primarily from former President Trump's aggressive tariff policies, which have provoked retaliatory measures from major economies. Moreover, recent remarks by Fed Chair Jerome Powell, stressing the priority of controlling inflation rather than cutting interest rates, have intensified fears of a looming economic downturn, as U.S. businesses are now expected to face the combined pressure of elevated borrowing costs and tariffs impact.

However, USDVND surged 0.73% this week—diverging from the global trend. This reflected Vietnam's unique position as one of the countries hardest hit by new U.S. tariffs, prompting stronger USD demand for hedging and import payments. Domestically, foreign net selling continued on the stock market with net outflows totaling VND4.81tn, equivalent to 4.33% of the week's total trading value, and a USD1.94bn trade deficit in early April further tightened dollar liquidity.

Considering FX developments across segments, the ask prices at both Vietcombank and the shadow market rose by 0.77% (200ppts) and 1.15% (300ppts), respectively, compared to the previous week. On Friday, ask prices were quoted at 26,120 and 26,420 VND per U.S. dollar.

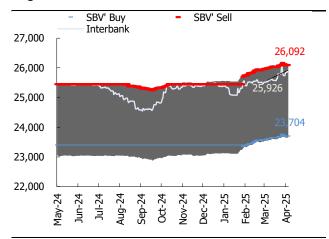
Figure 13. Weekly USDVND performance

Figure 14. VCB & shadow market USDVND spread



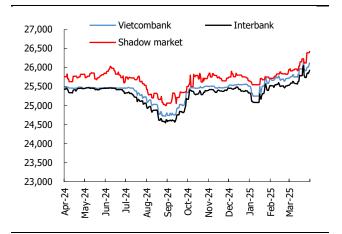
Source: Bloomberg, KIS Source: SBV, Vietcombank, KIS

Figure 15. SBV's movement



Source: SBV, Bloomberg, Fiinpro, KIS
Note: shaded region is the daily trading band. The effective trading band is +/- 5% (the effective date is 17 October, 2022).

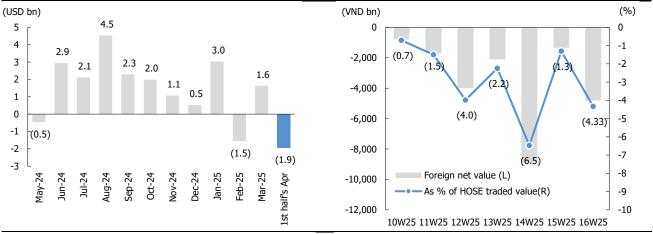
Figure 16. USDVND by market



Source: SBV, Bloomberg, KIS

Figure 17. Vietnam's trade balance by month

Figure 18. Trading of the foreign bloc in Vietnamese stock market



Source: GSO, KIS

Source: Bloomberg

Note: Updated until 18 April, 2025

Source: Fiinpro, KIS

Figure 19. Historical DXY

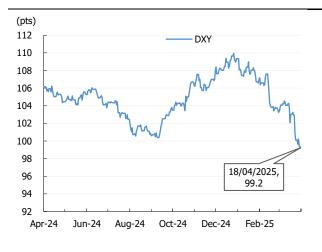


Figure 20. Weekly change of USDVND and peers

	Trade deficit (USDbn)		15W25	16W25	2025YTD
China	-295.40	USDCNY	0.14	0.10	0.01
EU	-235.57	USDEUR	-3.51	-0.33	-9.12
Mexico	-171.81	USDMXN	-0.58	-2.99	-5.03
Vietnam	-123.46	USDVND	-0.19	0.73	1.72
Canada	-73.93	USDCNY	-2.41	-0.21	-4.01
Taiwan	-68.47	USDTWD	-1.27	-0.19	-0.82
Japan	-66.01	USDJPY	-2.31	-0.95	-9.55
South Korea	-64.19	USDKRW	-2.77	0.15	-3.27
Thailand	-45.61	USDTHB	-1.67	-0.56	-1.91
DXY		U.S. Dollar Index	-2.84	-0.87	-8.53

Source: SBV, Bloomberg

Note: Green = appreciation; yellow = appreciate at slower pace; red = depreciation.

## Macro scorecard

	24-Nov	24-Dec	25-Jan	25-Feb	25-Mar	2Q24	3Q24	4Q24	1Q25	2021	2022	2023	2024
Real GDP growth (%)						6.93	7.43	7.55	6.93	2.58	8.02	5.05	7.09
Registered FDI (USD bn)	4.12	6.85	4.34	2.57	4.08	9.01	9.59	13.44	10.98	31.15	27.72	36.61	38.23
GDP per capita (USD)										3,725	4,110	4,285	4,479
Unemployment rate (%)						2.29	2.23	2.22	2.20	3.22	2.32	2.26	2.24
Export (USD bn)	33.73	35.53	32.15	31.11	38.51	98.2	108.6	105.9	102.84	335.7	371.85	355.5	405.5
Import (USD bn)	32.67	35.00	30.92	32.66	36.88	94.0	99.7	101.9	99.68	331.1	360.65	327.5	380.8
Export growth (%)	8.16	12.85	-4.05	25.67	14.49	13.59	15.82	11.46	10.64	18.74	10.61	-4.4	14.3
Import growth (%)	9.81	19.23	-2.32	39.99	18.99	20.65	17.19	14.91	17.03	25.9	8.35	-8.9	16.7
Inflation (%)	2.77	2.94	3.63	2.91	3.13	4.39	3.48	2.87	3.22	1.84	3.15	3.25	3.63
USD/VND	25,346	25,386	25,082	25,530	25,565	25,458	24.093	25,386	25,565	22,790	23,650	23,784	25,386
Credit growth (%)	16.6	15.1	16.1	15.7	16.3	15.3	16.1	13.8	16.3	13.61	14.2	13.7	13.8
10Y gov't bond (%)	2.76	2.94	2.99	3.18	3.06	2.81	2.66	2.94	3.06	2.11	5.08	2.39	2.94

Source: GSO, Bloomberg, FIA, IMF

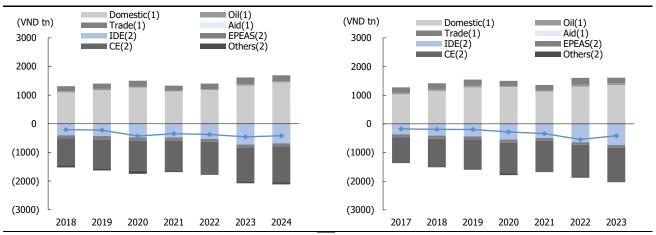
## \*\*Glossary

<sup>\*</sup> DXY = U.S. Dollar Index, ~99.2 \* OMO = Open market operation \* Tenor = due for payment \* ON = overnight interbank interest rate, ~3.87%

## **Appendix**

Figure 1. Vietnam's state budget by year: plan

Figure 2. Vietnam's state budget by year: actual



Source: MoF, SBV, KIS

Domestic=Domestic revenues; Oil= Crude oil revenues; Trade= Balanced income from export and import activities; Aid= Revenue from aid. IDE= Investment and development expenditures; EPEAS= Interest payment expenses & Aid spending; CE= Current expenditures

Figure 3. Vietnam's balance of payment (USD bn)

	2020	2021	2022	2023	2Q24	3Q24
Current account	15.1	(4.6)	(1.1)	25.1	4.5	7.8
Goods, credit (exports)	282.6	335.9	371.3	354.7	97.9	108.2
Goods, debit (imports)	251.9	318.5	345.6	310.7	89.3	94.6
Balance on goods	30.7	17.5	25.7	44.0	8.5	13.6
Services, credit (exports)	7.6	4.2	12.9	19.6	5.5	5.9
Services, debit (imports)	17.9	19.9	25.5	29.1	8.3	9.8
Primary income, credit	1.4	1.0	2.3	4.6	1.4	1.4
Primary income, debit	16.2	17.7	22.0	27.0	5.4	6.1
Secondary income, credit	11.4	13.6	12.2	16.1	3.8	3.9
Secondary income, debit	2.0	3.2	6.7	3.1	1.1	1.0
Financial account	(8.5)	(30.9)	(9.5)	(2.8)	(6.3)	(2.7)
Direct investment, assets	0.4	0.3	2.7	1.6	(0.1)	(0.2)
Direct investment, liabilities	15.8	15.7	17.9	18.5	5.0	5.2
Portfolio investment, assets	(0.0)	(0.0)	(0.0)	0.0	0.0	(0.1)
Portfolio investment, liabilities	(1.3)	0.3	1.5	(1.2)	(1.6)	(8.0)
Other investment, assets	8.4	0.6	13.7	(14.3)	(5.2)	(2.6)
Other investment, liabilities	2.8	15.9	6.4	(7.4)	(4.4)	(4.2)
Net errors and omissions	(6.9)	(10.4)	(31.1)	(16.6)	(4.3)	(5.1)
Reserves and related items	16.6	15.9	(22.7)	(5.6)	6.1	(0.1)

Source: SBV, IMF, KIS

<sup>(1)</sup> indicates the item belongs to the revenue
(2) indicates the item belongs to the expenditure and plotted as a negative number

## **Global Disclaimer**

#### - General

This research report and marketing materials for Vietnamese securities are originally prepared and issued by the Research Center of KIS Vietnam Securities Corp., an organization licensed with the State Securities Commission of Vietnam. The analyst(s) who participated in preparing and issuing this research report and marketing materials is/are licensed and regulated by the State Securities Commission of Vietnam in Vietnam only. This report and marketing materials are copyrighted and may not be copied, redistributed, forwarded or altered in any way without the consent of KIS Vietnam Securities Corp..

This research report and marketing materials are for information purposes only. They are not and should not be construed as an offer or solicitation of an offer to purchase or sell any securities or other financial instruments or to participate in any trading strategy. This research report and marketing materials do not provide individually tailored investment advice. This research report and marketing materials do not take into account individual investor circumstances, objectives or needs, and are not intended as recommendations of particular securities, financial instruments or strategies to any particular investor. The securities and other financial instruments discussed in this research report and marketing materials must make their own independent decisions regarding any securities or financial instruments mentioned herein and investors should seek the advice of a financial adviser. KIS Vietnam Securities Corp. does not undertake that investors will obtain any profits, nor will it share with investors any investment profits. KIS Vietnam Securities Corp., its affiliates, or their affiliates and directors, officers, employees or agents of each of them disclaim any and all responsibility or liability whatsoever for any loss (director consequential) or damage arising out of the use of all or any part of this report or its contents or otherwise arising in connection therewith. Information and opinions contained herein are subject to change without notice and may differ or be contrary to opinions expressed by other business areas or KIS Vietnam Securities Corp. The final investment decision is based on the client's judgment, and this research report and marketing materials cannot be used as evidence in any legal dispute related to investment decisions

#### ■ Country-specific disclaimer

United States: This report is distributed in the U.S. by Korea Investment & Securities America, Inc., a member of FINRA/SIPC, and is only intended for major U.S. institutional investors as defined in Rule 15a-6(a)(2) under the U.S. Securities Exchange Act of 1934. All U.S. persons that receive this document by their acceptance thereof represent and warrant that they are a major U.S. institutional investor and have not received this report under any express or implied understanding that they will direct commission income to Korea Investment & Securities, Co., Ltd. or its affiliates. Pursuant to Rule 15a-6(a)(3), any U.S. recipient of this document wishing to effect a transaction in any securities discussed herein should contact and place orders with Korea Investment & Securities America, Inc., which accepts responsibility for the contents of this report in the U.S. The securities described in this report may not have been registered under the U.S. Securities Act of 1933, as amended, and, in such case, may not be offered or sold in the U.S. or to U.S. person absent registration or an applicable exemption from the registration requirement.

United Kingdom: This report is not an invitation nor is it intended to be an inducement to engage in investment activity for the purpose of section 21 of the Financial Services and Markets Act 2000 of the United Kingdom ("FSMA"). To the extent that this report does constitute such an invitation or inducement, it is directed only at (i) persons who are investment professionals within the meaning of Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended) of the United Kingdom (the "Financial Promotion Order"); (ii) persons who fall within Articles 49(2)(a) to (d) ("high net worth companies, unincorporated associations etc.") of the Financial Promotion Order and (iii) any other persons to whom this report can, for the purposes of section 21 of FSMA, otherwise lawfully be made (all such persons together being referred to as "relevant persons"). Any investment or investment activity to which this report relates is available only to relevant persons and will be engaged in only with relevant persons. Persons who are not relevant persons must not act or rely on this report.

Hong Kong: This research report and marketing materials may be distributed in Hong Kong to institutional clients by Korea Investment & Securities Asia Limited (KISA), a Hong Kong representative subsidiary of Korea Investment & Securities Co., Ltd., and may not otherwise be distributed to any other party. KISA provides equity sales service to institutional clients in Hong Kong for Korean securities under its sole discretion, and is thus solely responsible for provision of the aforementioned equity selling activities in Hong Kong. All requests by and correspondence with Hong Kong investors involving securities discussed in this report and marketing materials must be effected through KISA, which is registered with The Securities & Futures Commission (SFC) of Hong Kong. Korea Investment & Securities Co., Ltd. is not a registered financial institution under Hong Kong's SFC.

Singapore: This report is provided pursuant to the financial advisory licensing exemption under Regulation 27(1)(e) of the Financial Advisers Regulation of Singapore and accordingly may only be provided to persons in Singapore who are "institutional investors" as defined in Section 4A of the Securities and Futures Act, Chapter 289 of Singapore. This report is intended only for the person to whom Korea Investment & Securities Co., Ltd. has provided this report and such person may not send, forward or transmit in any way this report or any copy of this report to any other person. Please contact Korea Investment & Securities Singapore Pte Ltd in respect of any matters arising from, or in connection with, the analysis or report (Contact Number: 65 6501 5600).

Copyright © 2023 KIS Vietnam Securities Corp. All rights reserved. No part of this report may be reproduced or distributed in any manner without permission of KIS Vietnam Securities Corp.



#### VIET NAM

UYEN LAM, Head of Institutional Brokerage (uyen.lh@kisvn.vn +8428 3914 8585 - 1444)

KIS Vietnam Securities Corporation

3rd floor, 180-192 Nguyen Cong Tru, Nguyen Thai Binh Ward, District 1, Ho Chi Minh City.

Fax: 8428 3821-6898

#### **SOUTH KOREA**

YEONG KEUN JOO, Managing Director, Head of International Business Division (ykjoo@truefriend.com, +822 3276 5157)

PAUL CHUNG, Sales Trading (pchung@truefriend.com +822 3276 5843)

27-1 Yoido-dong, Youngdeungpo-ku, Seoul 150-745, Korea Toll free: US 1 866 258 2552 HK 800 964 464 SG 800 8211 320

Fax: 822 3276 5681~3

Telex: K2296

#### **NEW YORK**

DONG KIM, Managing Director (dkim@kisamerica.com +1 212 314 0681) HOON SULL, Head of Sales (hoonsull@kisamerica.com +1 212 314 0686) Korea Investment & Securities America, Inc. 1350 Avenue of the Americas, Suite 1110

New York, NY 10019 Fax: 1 212 314 0699

#### HONG KONG

GREGORY KIM, Managing Director, Head of HK Sales (greg.kim @kisasia.com +852 2530 8915) Korea Investment & Securities Asia, Ltd.

Suite 2220, Jardine House

1 Connaught Place, Central, Hong Kong

Fax: 852-2530-1516

### SINGAPORE

ALEX JUN, Managing Director, Head of Singapore Sales (alex@kisasia.com.sg +65 6501 5602)

CHARLES AN, Sales (alex.jun@kisasia.com.sg +65 6501 5601)

Korea Investment & Securities Singapore Pte Ltd

1 Raffles Place, #43-04, One Raffles Place

Singapore 048616 Fax: 65 6501 5617

#### LONDON

Min Suk Key, Managing Director (peterkey@kiseurope.com +44 207 065 2766)

Korea Investment & Securities Europe, Ltd.

2nd Floor, 35-39 Moorgate London EC2R 6AR Fax: 44-207-236-4811

This report has been prepared by KIS Vietnam Securities Corp. and is provided for information purposes only. Under no circumstances is it to be used or considered as an offer to sell, or a solicitation of any offer to buy. While all reasonable care has been taken to ensure that the information contained herein is not untrue or misleading at the time of publication, we make no representation as to its accuracy or completeness and it should not be relied upon as such. This report is provided solely for the information of professional investors who are expected to make their own investment decisions without undue reliance on this report and the company accepts no liability whatsoever for any direct or consequential loss arising from any use of this report or its contents. This report is not intended for the use of private investors.

Copyright © 2020 KIS Vietnam Securities Corp. All rights reserved. No part of this report may be reproduced or distributed in any manner without permission of KIS Vietnam Securities Corp.