

14 Apr 2025

Xin Chao Vietnam

Market movements

| | 11 Apr | 1D | 1M | 3M | YTD |
|--|---------|-----|------|------|------|
| VNIndex (pt, % chg.) | • | 4.6 | -7.8 | -0.5 | -3.5 |
| () () () () () () () () () () () () () (| , | 4.0 | -7.0 | -0.5 | -3.5 |
| Turnover (VND bn) | 38,108 | | | | |
| VN30 (pt, % chg.) | 1309.94 | 4.9 | -5.6 | 1.6 | -2.6 |

Major indicators

| | 11 Apr | 1D | 1M | 3M | YTD |
|--------------------------------|-------------|--------|--------|---------|---------|
| 1-yr gov't bonds (%, bp chg.) | 2.10 | (1.91) | 1.41 | 2.96 | 1.73 |
| 3-yr gov't bonds (%, bp chg.) | 2.31 | 3.51 | 1.32 | 3.01 | 2.17 |
| USD/VND (% chg.) | 25,713.00 | 0.09 | (0.75) | (1.26) | (0.88) |
| JPY/VND (% chg.) | 179.00 | 0.18 | (3.90) | (10.14) | (9.22) |
| EUR/VND (% chg.) | 29,208.00 | 0.10 | (4.94) | (10.83) | (9.14) |
| CNY/VND (% chg.) | 3,529.56 | (0.17) | (0.21) | (1.86) | (1.08) |
| | Prev. close | 1D | 1M | 3M | YTD |
| 10-yr US Treasury (%, bp chg.) | 4.49 | (0.09) | 4.02 | (6.40) | (1.83) |
| WTI (USD/bbl, % chg.) | 61.53 | 0.05 | (8.41) | (20.61) | (14.21) |
| Gold (USD/oz, % chg.) | 3221.25 | (0.51) | 7.94 | 20.79 | 23.33 |

Domestic institutions net buy / sell

| Net buy | (VND bn) | Net sell | (VND bn) |
|---------|----------|----------|----------|
| SSI | 48.7 | MBB | (163.6) |
| CTD | 43.0 | KBC | (121.6) |
| VCI | 39.9 | STB | (119.5) |
| VCG | 38.2 | MWG | (110.6) |
| VND | 33.4 | VPB | (96.7) |

Foreign net buy / sell

| Net buy | (VND bn) | Net sell | (VND bn) |
|---------|----------|----------|----------|
| HPG | 415.4 | SSI | (131.6) |
| MBB | 249.2 | KBC | (94.7) |
| VIC | 159.9 | SIP | (77.7) |
| ACB | 152.4 | SHB | (76.9) |
| FPT | 117.2 | GMD | (67.0) |

WHAT'S NEW TODAY

Market commentary & News

Market commentary: Recovery continues

Macro & Strategy

Chart of the day: A V-shaped bottom? •

Event Calendar

Total earning estimate of VN30 components

| | - | - | | | - | | |
|------|----------|----------|---------|------|-----|-----------|------|
| | OP | OP NP E | | PE | PB | EV/EBITDA | ROE |
| | (VND bn) | (VND bn) | (% yoy) | (x) | (x) | (x) | (%) |
| 2020 | 208,048 | 190,065 | 3.1 | 17.0 | 2.7 | 17.6 | 15.8 |
| 2021 | 304,752 | 254,730 | 34.9 | 15.7 | 2.7 | 13.8 | 17.3 |
| 2022 | 311,015 | 274,033 | 8.7 | 10.9 | 1.8 | 15.5 | 16.2 |
| 2023 | 355,937 | 279,612 | 15.1 | 11.7 | 1.7 | 14.6 | 14.5 |

Sources: Bloomberg, KISVN

Vietnam indicators

| Daily performance by sector | | | | 2Q23 | 3Q23 | 4Q23 | 1Q24 | 2Q24 | 3Q24 | 4Q24 | |
|-----------------------------|--------|---------------------|--------|--|--------|--------|--------|--------|--------|--------|--------|
| Top five sectors | % chg. | Bottom five sectors | % chg. | Real GDP Growth (% yoy) | 431.0 | 5.5 | 6.7 | 5.7 | 6.9 | 7.4 | 7.6 |
| Technology | 6.99 | Telecommunication | (1.46) | Trade balance (USD bn) | 7.7 | 8.7 | 6.6 | 8.1 | 4.2 | 8.9 | 4.0 |
| Retailing | 6.73 | Automobiles | 0.51 | CPI (% yoy, avg.) | (0.1) | 2.4 | 0.4 | 3.8 | 4.4 | 3.5 | 2.9 |
| Household Products | 6.12 | Consumer Services | 3.14 | Credit growth (%) | 9.3 | 10.0 | 13.5 | | 15.3 | 16.1 | 13.8 |
| Diversified Financials | 5.68 | F&B | 3.67 | USD/VND (avg.) | 23,571 | 23,925 | 24,379 | 24,786 | 25,458 | 24,093 | 25,386 |
| Health Care | 5.58 | Real Estate | 3.94 | US GDP (% yoy) | 2.4 | 4.9 | 3.3 | 1.6 | 1.9 | 2.8 | 2.5 |
| | | | | China GDP (% yoy) Sources: Bloomberg, KISVN | 7.2 | 4.9 | 5.2 | 4.9 | 4.7 | 4.6 | 4.8 |

Analysts who prepared this report are registered as research analysts in Vietnam but not in any other jurisdiction, including the U.S. PLEASE SEE ANALYST CERTIFICATIONS AND GLOBAL DISCLAIMER AT THE END OF THIS REPORT.

Market commentary & News

Market commentary

Recovery continues

The market continued its positive momentum during the session, recording gains amid high liquidity. This implies positive investor sentiment following a recent period of sharp correction.

At the close, the VNIndex increased by 4.63% to 1,222 pts. Furthermore, the VN30Index increased to 4.85% to close at 1,309 pts. Intraday trading volume and value reached 1,653 million shares/VND38,107bn, up 28%/31%, respectively, compared to the average of the last five sessions.

Foreign were net buying, with more than VND975bn, focusing on HPG, MBB, and VIC with net values of VND415bn, VND249bn, and VND159bn, respectively. In contrast, they focused net selling on SSI, KBC và SIP with net values of VND131bn, VND94bn, and VND77bn, respectively.

Banking exhibited strong performance, led by gains in STB (+6.92%), ACB (+6.65%), VCB (+6.60%), HDB (+6.43%), MBB (+6.35%), CTG (+6.22%), BID (+5.91%), TPB (+5.60%), TCB (+5.35%), SHB (+3.85%), VIB (+3.04%), VPB (+2.35%), and LPB (+1.48%).

Real estate stocks ended in positive territory, including VIC (+6.90%), KDH (+6.18%), SSH (+6.90%), VHM (+3.28%), and VRE (+0.78%).

Brokerage stocks also increases, with VIX (+6.73%), VND (+6.67%), SSI (+6.59%), VCI (+5.99%), and HCM (+5.52%).

Additionally, cash also flowed into large-cap stocks, like GAS (+7.00%), MWG (+6.98%), HPG (+6.81%), PLX (+6.80%), MSN (+6.13%), BVH (+5.26%), FPT (+5.24%), SAB (+3.92%), VNM (+3.42%), GVR (+1.56%), and VJC (+0.95%).

The market maintained its strong recovery momentum, building on the positive sentiment from the previous session, supported by significantly increased demand across various sectors. Furthermore, high liquidity levels indicate that cash flow has confidently returned and spread broadly across stocks. This signals growing investor confidence in the index's recovery following the recent period of strong volatility. However, the market still faces potential short-term risks as macroeconomic uncertainties have not been fully resolved. Therefore, investors should consider appropriate strategies for their portfolios.

Macro & Strategy

Chart of the day

A V-shaped bottom?

► Market performance

The market recorded a recovery week after a sharp correction in the previous week, which was driven by tariffrelated developments. Trading volume slightly declined but remained at a relatively high level.

► Chart: A V-shaped bottom?

The previously formed rectangle pattern from 2024, targeting the 1,400-1,450 range, may have failed following the recent sharp correction.

Although the index rebounded last week with increased volume and formed a V-shaped bottom, it is still too early to confirm a return of the uptrend, as volatility remains high. This implies that risks are still present. Therefore, further confirmation signals are needed before a clear trend can be established.

→ Despite last week's recovery, market volatility remains elevated. This suggests that risks persist, and investors should remain cautious while monitoring further signals.

► Technical strategy: Market observation

Xin Chao Vietnam

Under current conditions, investors are advised to maintain a safe equity allocation and closely observe the market, waiting for clearer signs of stabilization before opening new positions.

Event Calendar

Event calendar

| Ex-right date | Exercise day | Ticker | Exchange | Right | Rate | Value (VND bn) |
|--|--|---|--|--|--------|-------------------|
| 14/04/2025 14/04/2025 | 28/05/2025 16/05/2025 | DID RIC | UPCOM UPCOM | Annual General Meeting Annual General Meeting | | |
| 14/04/2025 | 25/04/2025 | QNS | UPCOM | Cash Dividend (VND2000/share) | 20.00% | 2,000 |
| 14/04/2025 14/04/2025 14/04/2025 14/04/2025 | 13/05/2025 16/05/2025 16/05/2025 | TIG PBC RBC DLR | HNX UPCOM UPCOM UPCOM | Annual General Meeting Annual General Meeting Annual General Meeting Annual General Meeting | | |
| 15/04/2025 15/04/2025 15/04/2025 15/04/2025 15/04/2025 15/04/2025 15/04/2025 | 15/04/2025 14/05/2025 | BVB TAN VIX CGV KIP TSJ PTC | UPCOM UPCOM HOSE UPCOM UPCOM UPCOM HOSE | Share Issue Annual General Meeting Annual General Meeting Annual General Meeting Annual General Meeting Annual General Meeting | 12.50% | |
| 16/04/2025 | 16/05/2025 | GMH | HOSE | Annual General Meeting | | |
| 16/04/2025 | 21/05/2025 | GMH | HOSE | Cash Dividend (VND350/share) | 3.50% | 350 |
| 16/04/2025 16/04/2025 | 28/05/2025 | HMS HSV | UPCOM UPCOM | Annual General Meeting Annual General Meeting | | |
| 17/04/2025 | 15/05/2025 | NAC | UPCOM | Cash Dividend (VND2000/share) | 20.00% | 2,000 |
| 17/04/2025 17/04/2025 17/04/2025 17/04/2025 17/04/2025 17/04/2025 17/04/2025 17/04/2025 17/04/2025 17/04/2025 17/04/2025 | 20/05/2025 23/05/2025 23/05/2025 22/05/2025 16/05/2025 31/05/2025 28/05/2025 20/05/2025 | API APS SDP IDJ DOC AGG M10 G36 S12 PVH PTE | HNX HNX UPCOM HNX UPCOM UPCOM UPCOM UPCOM UPCOM UPCOM | Annual General Meeting Annual General Meeting | | |
| 17/04/2025 17/04/2025 | 17/04/2025 04/05/2025 | VFS MEF | UPCOM UPCOM | Share Issue Annual General Meeting | 8.00% | |
| 18/04/2025 18/04/2025 18/04/2025 | 24/05/2025 | HAF PNC QST | UPCOM HOSE HNX | Annual General Meeting Annual General Meeting Annual General Meeting | | |
| 18/04/2025 18/04/2025 18/04/2025 | 12/05/2025 24/05/2025 15/05/2025 | UTT CT3 PPH | UPCOM UPCOM UPCOM | Annual General Meeting Annual General Meeting Annual General Meeting | | |
| 18/04/2025 | 20/05/2025 | | UPCOM | Annual General Meeting | | |



Guide to KIS Vietnam Securities Corp. stock ratings based on 12-month forward performance

- BUY: Expected total return will be 15% or more
- Hold: Expected total return will be between -5% and 15%
- Sell: Expected total return will be -5% or less
 KIS Vietnam Securities Corp. does not offer target prices for stocks with Hold or Sell ratings.

Guide to KIS Vietnam Securities Corp. sector ratings for the next 12 months

- Overweight: Recommend increasing the sector's weighting in the portfolio compared to its respective weighting in the VNIndex based on market capitalization.
- Neutral: Recommend maintaining the sector's weighting in the portfolio in line with its respective weighting in the VNIndex based on market capitalization.
 Underweight: Recommend reducing the sector's weighting in the portfolio compared to its respective weighting in the VNIndex based on market
- Underweight: Recommend reducing the sector's weighting in the portfolio compared to its respective weighting in the VNIndex based on marked capitalization.

Analyst Certification

I/We, as the research analyst/analysts who prepared this report, do hereby certify that the views expressed in this research report accurately reflect my/our personal views about the subject securities and issuers discussed in this report. I/We do hereby also certify that no part of my/our compensation was, is, or will be directly or indirectly related to the specific recommendations or views contained in this research report.

Global Disclaimer

General

This research report and marketing materials for Vietnamese securities are originally prepared and issued by the Research Center of KIS Vietnam Securities Corp., an organization licensed with the State Securities Commission of Vietnam. The analyst(s) who participated in preparing and issuing this research report and marketing materials is/are licensed and regulated by the State Securities Commission of Vietnam in Vietnam only. This report and marketing materials are copyrighted and may not be copied, redistributed, forwarded or altered in any way without the consent of KIS Vietnam Securities Corp..

This research report and marketing materials are for information purposes only. They are not and should not be construed as an offer or solicitation of an offer to purchase or sell any securities or other financial instruments or to participate in any trading strategy. This research report and marketing materials do not provide individually tailored investment advice. This research report and marketing materials do not consider individual investor circumstances, objectives or needs, and are not intended as recommendations of particular securities, financial instruments or strategies to any particular investor. The securities and other financial instruments discussed in this research report and marketing materials may not be suitable for all investors. The recipient of this research report and marketing materials may not be suitable for all investors should seek the advice of a financial adviser. KIS Vietnam Securities Corp. does not undertake that investors will obtain any profits, nor will it share with investors any investment profits. KIS Vietnam Securities Corp., its affiliates, or their affiliates and directors, officers, employees or agents of each of them disclaim any and all responsibility or liability whatsoever for any loss (director consequential) or damage arising out of the use of all or any part of this report or its contents or otherwise arising in connection therewith. Information and opinions contained herein are subject to change without notice and may differ or be contrary to opinions expressed by other business areas or KIS Vietnam Securities Corp. The final investment decision is based on the client's judgment, and this research report and marketing materials cannot be used as evidence in any legal dispute related to investment decisions.

Country-specific disclaimer

United States: This report is distributed in the U.S. by Korea Investment & Securities America, Inc., a member of FINRA/SIPC, and is only intended for major U.S. institutional investors as defined in Rule 15a-6(a)(2) under the U.S. Securities Exchange Act of 1934. All U.S. persons that receive this document by their acceptance thereof represent and warrant that they are a major U.S. institutional investor and have not received this report under any express or implied understanding that they will direct commission income to Korea Investment & Securities, Co., Ltd. or its affiliates.Pursuant to Rule 15a-6(a)(3), any U.S. recipient of this document wishing to effect a transaction in any securities discussed herein should contact and place orders with Korea Investment & Securities America, Inc., which accepts responsibility for the contents of this report in the U.S. The securities described in this report may not have been registered under the U.S. Securities Act of 1933, as amended, and, in such case, may not be offered or sold in the U.S. or to U.S. person absent registration or an applicable exemption from the registration requirement.

United Kingdom: This report is not an invitation nor is it intended to be an inducement to engage in investment activity for the purpose of section 21 of the Financial Services and Markets Act 2000 of the United Kingdom ("FSMA"). To the extent that this report does constitute such an invitation or inducement, it is directed only at (i) persons who are investment professionals within the meaning of Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended) of the United Kingdom (the "Financial Promotion Order"); (ii) persons who fall within Articles 49(2)(a) to (d) ("high net worth companies, unincorporated associations etc.") of the Financial Promotion Order; and (iii) any other persons to whom this report can, for the purposes of section 21 of FSMA, otherwise lawfully be made (all such persons together being referred to as "relevant persons"). Any investment or investment activity to which this report relates is available only to relevant persons and will be engaged in only with relevant persons. Persons who are not relevant persons.

Hong Kong: This research report and marketing materials may be distributed in Hong Kong to institutional clients by Korea Investment & Securities Asia Limited (KISA), a Hong Kong representative subsidiary of Korea Investment & Securities Co., Ltd., and may not otherwise be distributed to any other party. KISA provides equity sales service to institutional clients in Hong Kong for Korean securities under its sole discretion, and is thus solely responsible for provision of the aforementioned equity selling activities in Hong Kong. All requests by and correspondence with Hong Kong investors involving securities discussed in this report and marketing materials must be affected through KISA, which is registered with The Securities & Futures Commission (SFC) of Hong Kong. Korea Investment & Securities Co., Ltd. is not a registered financial institution under Hong Kong's SFC.

Singapore: This report is provided pursuant to the financial advisory licensing exemption under Regulation 27(1)(e) of the Financial Advisers Regulation of Singapore and accordingly may only be provided to persons in Singapore who are "institutional investors" as defined in Section 4A of the Securities and Futures Act, Chapter 289 of Singapore. This report is intended only for the person to whom Korea Investment & Securities Co., Ltd. has provided this report and such person may not send, forward or transmit in any way this report or any copy of this report to any other person. Please contact Korea Investment & Securities Singapore Pte Ltd in respect of any matters arising from, or in connection with, the analysis or report (Contact Number: 65 6501 5600).

Copyright © 2025 KIS Vietnam Securities Corp.. All rights reserved. No part of this report may be reproduced or distributed in any manner without permission of KIS Vietnam Securities Corp..