08 Apr 2025

# Xin Chao Vietnam

## **Market movements**

	4 Apr	1D	1 <b>M</b>	3M	YTD
VNIndex (pt, % chg.)	1,210.67	(1.6)	-8.7	-3.2	-4.4
Turnover (VND bn)	42,168				
VN30 (pt, % chg.)	1280.52	(0.2)	-7.9	-2.7	-4.8

## **Major indicators**

	4 Apr	1D	1M	3M	YTD
1-yr gov't bonds (%, bp chg.)	2.06	(0.51)	(2.26)	0.93	0.01
3-yr gov't bonds (%, bp chg.)	2.29	(0.01)	(1.70)	2.11	1.06
USD/VND (% chg.)	25,787.00	0.00	(1.05)	(1.57)	(1.17)
JPY/VND (% chg.)	174.37	1.71	(0.40)	(8.06)	(6.81)
EUR/VND (% chg.)	28,215.00	0.17	(1.78)	(7.17)	(5.94)
CNY/VND (% chg.)	3,522.34	0.17	(0.22)	(1.71)	(0.88)
	Prev. close	1D	1M	3M	YTD
10-yr US Treasury (%, bp chg.)	4.18	(0.14)	(2.87)	(10.91)	(8.56)
WTI (USD/bbl, % chg.)	61.36	1.09	(8.47)	(16.31)	(14.45)
Gold (USD/oz, % chg.)	2991.43	(1.32)	3.04	12.75	14.53

## **Domestic institutions net buy / sell**

Net buy	(VND bn)	Net sell	(VND bn)
FPT	203.5	ACB	(487.3)
ТСВ	173.5	SSI	(96.2)
MBB	138.8	EIB	(92.6)
VHM	108.3	POW	(73.1)
HPG	103.4	DGC	(61.8)

## Foreign net buy / sell

Net buy	(VND bn)	Net sell	(VND bn)
GEX	378.0	FPT	(619.9)
SHB	167.8	ACB	(473.3)
KDH	57.3	MBB	(455.1)
DGC	54.7	VCB	(390.0)
HVN	49.4	SSI	(281.4)

## WHAT'S NEW TODAY

## **Market commentary & News**

Market commentary: Emergence of bottom-fishing demand

## Macro & Strategy

Chart of the day: High volatility •

## **Event Calendar**

<b>Total earning</b>	estimate	of VN30	components
----------------------	----------	---------	------------

23,571 23,925

4.9

4.9

2.4

7.2

					-		
	OP	NP	EPS growth	PE	PB	EV/EBITDA	ROE
	(VND bn)	(VND bn)	(% yoy)	(x)	(x)	(x)	(%)
2020	208,048	190,065	3.1	17.0	2.7	17.6	15.8
2021	304,752	254,730	34.9	15.7	2.7	13.8	17.3
2022	311,015	274,033	8.7	10.9	1.8	15.5	16.2
2023	355,937	279,612	15.1	11.7	1.7	14.6	14.5
Sources: B	loomberg, KISV	N					

## **Daily performance by sector**

% chg.

0.27

(0.19)

(2.11)

Technology

**Consumer Durables** 

Top five sectors

Pharmaceuticals

Household Products

Software & Services

Banks

Telecommunication

#### **Vietnam indicators** 4Q23 1Q24 2Q24 3Q24 4Q24 2Q23 3Q23 Real GDP Growth (% 431.0 5.5 6.7 5.7 Bottom five sectors % chg. yoy) Trade balance (USD 7.7 8.7 6.6 8.1 (6.87)bn) (0.1) CPI (% yoy, avg.) 0.4 **Commercial Services** (5.95) 2.4 3.8 Credit growth (%) 9.3 10.0 13.5 12.5 15.3

USD/VND (avg.) (0.51) Automobiles (5.45)US GDP (% yoy) (0.77) (5.20)Insurance China GDP (% yoy) Sources: Bloomberg, KISVN

(5.89)

Analysts who prepared this report are registered as research analysts in Vietnam but not in any other jurisdiction, including the U.S. PLEASE SEE ANALYST CERTIFICATIONS AND GLOBAL DISCLAIMER AT THE END OF THIS REPORT.

6.9

4.2

4.4

24,379 24,786 25,458 24,093 25,386

1.9

4.7

1.6

4.9

3.3

5.2

7.4

8.9

3.5

16.1

2.8

4.6

7.6

4.0

2.9

2.5

4.8

13.8

## Market commentary & News

## **Market commentary**

## **Emergence of bottom-fishing demand**

The market continued opening significantly lower due to the carry-over of negative sentiment from the prior session. However, the decline was substantially absorbed during the afternoon session, suggesting that selling pressure gradually eased and investor sentiment improved.

true **F**riend

S Viet Nam Securities Corporation

At the close, the VNIndex fell by 1.56% to 1,210 pts. Furthermore, the VN30Index decreased to 0.21% to close at 1,283 pts. Intraday trading volume and value reached 1,888 million shares/VND42,167bn, up 107%/88%, respectively, compared to the average of the last five sessions.

Foreign were net selling, with more than VND2,823bn, focusing on FPT, ACB, and MBB with net values of VND619bn, VND473bn, and VND455bn, respectively. In contrast, they focused net buying on GEX, SHB, and KDH with net values of VND377bn, VND167bn, and VND57bn, respectively.

Banking stocks recorded declines, due to TPB (-4.14%), VPB (-2.24%), ACB (-1.45%), TCB (-0.96%), CTG (-0.90%), MBB (-0.88%), VCB (-0.50%), and HDB (-0.48%).

Real estate stocks ended in negative territory, including SIP (-6.99%), BCM (-6.96%), KBC (-6.92%), IDC (-6.88%), and DIG (-6.76%).

Brokerage stocks also losses, with FTS (-6.38%), HCM (-4.54%), SSI (-3.46%), VND (-1.35%), VIX (-0.41%), and MBS (-0.37%).

Additionally, cash also outflowed into large-cap stocks, like BVH (-6.91%), GVR (-6.90%), GAS (-6.08%), MSN (-5.54%), SAB (-5.45%), PLX (-4.55%), MWG (-3.47%), HPG (-2.96%), VJC (-2.38%), and FPT (-0.44%).

The market showed efforts to narrow its decline, supported by bottom-fishing demand that emerged late in the session, which partly helped ease negative sentiment following the sharp correction. The significant weakening of selling pressure is also a positive sign, indicating that capital is still watching and helping the market avoid a deeper fall. However, given the unpredictable short-term fluctuations, investors should still maintain caution and continue to observe before making investment decisions.

## **Macro & Strategy**

## Chart of the day

## **High volatility**

Market performance

The VNIndex recorded its third consecutive weekly decline, with a relatively sharp drop driven by two significant correction sessions at the end of the week.

▶ Chart: High volatility

The previously formed rectangle pattern may have failed. Specifically, the pattern established in 2024 with a target price range of 1,400-1,450 points appears to have been invalidated after two sharp correction sessions late last week. The strong surge in volume reinforces this bearish signal.

While the index found support near the 1,200-point area, selling pressure remains, and investor sentiment has turned cautious. Some technical pullbacks may occur in the coming week, but a trend reversal seems unlikely in the short term.

 $\rightarrow$  With the two strong corrections accompanied by rising volume, the VNIndex has confirmed a downtrend. As such, investors should remain cautious amid the current market conditions.

▶ Technical strategy: Reduce stock exposure to a safer level

In this context, investors should reduce stock exposure to a safer level, closely monitor market developments, and

wait for the next signals.

## **Event Calendar**

## ▶ Event calendar

Ex-right date	Exercise day	Ticker	Exchange	Right	Rate	Value (VND bn)
08/04/2025	23/04/2025	IDC	HNX	Cash Dividend (VND1500/share)	15.00%	1,500
08/04/2025	25/04/2025	THP	UPCOM	Cash Dividend (VND200/share)	2.00%	200
08/04/2025	14/05/2025	VIE	HNX	Annual General Meeting		
08/04/2025	09/05/2025	ТСН	HOSE	Extraordinary General Meeting		
08/04/2025		PWA	UPCOM	Annual General Meeting		
08/04/2025	12/05/2025	VC3	HNX	Annual General Meeting		
08/04/2025	29/04/2025	BHC	UPCOM	Annual General Meeting		
08/04/2025		CTF	HOSE	Annual General Meeting		
09/04/2025		VE3	HNX	Extraordinary General Meeting		
09/04/2025	12/05/2025	VCT	UPCOM	Annual General Meeting		
09/04/2025	16/05/2025	KWA	UPCOM	Annual General Meeting		
09/04/2025		QCG	HOSE	Annual General Meeting		
09/04/2025		BTD	UPCOM	Annual General Meeting		
09/04/2025		X26	UPCOM	Annual General Meeting		
09/04/2025	06/05/2025	HC3	UPCOM	Annual General Meeting		
09/04/2025		HDA	HNX	Annual General Meeting		
09/04/2025		ТТВ	HOSE	Annual General Meeting		
10/04/2025	18/04/2025	SSG	UPCOM	Cash Dividend (VND12000/share)	120.00%	12,000
10/04/2025	29/04/2025	HTC	HNX	Cash Dividend (VND400/share)	4.00%	400
10/04/2025	09/05/2025	VNX	UPCOM	Cash Dividend (VND12000/share)	120.00%	12,000
10/04/2025		СКА	UPCOM	Annual General Meeting		
10/04/2025	10/05/2025	NO1	HOSE	Annual General Meeting		
10/04/2025		VNH	UPCOM	Annual General Meeting		
10/04/2025	13/05/2025	HJC	UPCOM	Annual General Meeting		
10/04/2025		ATA	UPCOM	Annual General Meeting		
10/04/2025	10/05/2025	RCD	UPCOM	Annual General Meeting		
10/04/2025	14/05/2025	DBM	UPCOM	Annual General Meeting		
10/04/2025		HAG	HOSE	Annual General Meeting		
11/04/2025	28/04/2025	SD2	HNX	Annual General Meeting		
11/04/2025	15/05/2025	BCM	HOSE	Annual General Meeting		
11/04/2025	08/05/2025	BIC	HOSE	Annual General Meeting		
11/04/2025	08/05/2025	GDW	HNX	Annual General Meeting		
11/04/2025		SDJ	UPCOM	Annual General Meeting		
11/04/2025		LCM	HOSE	Annual General Meeting		
11/04/2025		VTR	UPCOM	Annual General Meeting		
11/04/2025	09/05/2025	CPA	UPCOM	Annual General Meeting		
11/04/2025	17/05/2025	PV2	HNX	Annual General Meeting		
11/04/2025	15/05/2025	VTX	UPCOM	Annual General Meeting		
11/04/2025	14/05/2025		UPCOM	Annual General Meeting		

## Xin Chao Vietnam



11/04/2025	09/05/2025	CK8	UPCOM	Annual General Meeting	
11/04/2025	28/04/2025	HNF	UPCOM	Annual General Meeting	
11/04/2025	16/05/2025	STG	HOSE	Annual General Meeting	
11/04/2025	19/05/2025	NTP	HNX	Annual General Meeting	
11/04/2025	15/05/2025	SWC	UPCOM	Annual General Meeting	
11/04/2025	14/05/2025	DM7	UPCOM	Annual General Meeting	
11/04/2025		TSD	UPCOM	Annual General Meeting	



#### Guide to KIS Vietnam Securities Corp. stock ratings based on 12-month forward performance

- BUY: Expected total return will be 15% or more
- Hold: Expected total return will be between -5% and 15%
- Sell: Expected total return will be -5% or less
  KIS Vietnam Securities Corp. does not offer target prices for stocks with Hold or Sell ratings.

### Guide to KIS Vietnam Securities Corp. sector ratings for the next 12 months

- Overweight: Recommend increasing the sector's weighting in the portfolio compared to its respective weighting in the VNIndex based on market capitalization.
- Neutral: Recommend maintaining the sector's weighting in the portfolio in line with its respective weighting in the VNIndex based on market capitalization.
   Underweight: Recommend reducing the sector's weighting in the portfolio compared to its respective weighting in the VNIndex based on market
- Underweight: Recommend reducing the sector's weighting in the portfolio compared to its respective weighting in the VNIndex based on market capitalization.

#### Analyst Certification

I/We, as the research analyst/analysts who prepared this report, do hereby certify that the views expressed in this research report accurately reflect my/our personal views about the subject securities and issuers discussed in this report. I/We do hereby also certify that no part of my/our compensation was, is, or will be directly or indirectly related to the specific recommendations or views contained in this research report.

## **Global Disclaimer**

#### General

This research report and marketing materials for Vietnamese securities are originally prepared and issued by the Research Center of KIS Vietnam Securities Corp., an organization licensed with the State Securities Commission of Vietnam. The analyst(s) who participated in preparing and issuing this research report and marketing materials is/are licensed and regulated by the State Securities Commission of Vietnam in Vietnam only. This report and marketing materials are copyrighted and may not be copied, redistributed, forwarded or altered in any way without the consent of KIS Vietnam Securities Corp..

This research report and marketing materials are for information purposes only. They are not and should not be construed as an offer or solicitation of an offer to purchase or sell any securities or other financial instruments or to participate in any trading strategy. This research report and marketing materials do not provide individually tailored investment advice. This research report and marketing materials do not consider individual investor circumstances, objectives or needs, and are not intended as recommendations of particular securities, financial instruments or strategies to any particular investor. The securities and other financial instruments discussed in this research report and marketing materials may not be suitable for all investors. The recipient of this research report and marketing materials may not be suitable for all investors should seek the advice of a financial adviser. KIS Vietnam Securities Corp. does not undertake that investors will obtain any profits, nor will it share with investors any investment profits. KIS Vietnam Securities Corp., its affiliates, or their affiliates and directors, officers, employees or agents of each of them disclaim any and all responsibility or liability whatsoever for any loss (director consequential) or damage arising out of the use of all or any part of this report or its contents or otherwise arising in connection therewith. Information and opinions contained herein are subject to change without notice and may differ or be contrary to opinions expressed by other business areas or KIS Vietnam Securities Corp. The final investment decision is based on the client's judgment, and this research report and marketing materials cannot be used as evidence in any legal dispute related to investment decisions.

#### Country-specific disclaimer

United States: This report is distributed in the U.S. by Korea Investment & Securities America, Inc., a member of FINRA/SIPC, and is only intended for major U.S. institutional investors as defined in Rule 15a-6(a)(2) under the U.S. Securities Exchange Act of 1934. All U.S. persons that receive this document by their acceptance thereof represent and warrant that they are a major U.S. institutional investor and have not received this report under any express or implied understanding that they will direct commission income to Korea Investment & Securities, Co., Ltd. or its affiliates.Pursuant to Rule 15a-6(a)(3), any U.S. recipient of this document wishing to effect a transaction in any securities discussed herein should contact and place orders with Korea Investment & Securities America, Inc., which accepts responsibility for the contents of this report in the U.S. The securities described in this report may not have been registered under the U.S. Securities Act of 1933, as amended, and, in such case, may not be offered or sold in the U.S. or to U.S. person absent registration or an applicable exemption from the registration requirement.

United Kingdom: This report is not an invitation nor is it intended to be an inducement to engage in investment activity for the purpose of section 21 of the Financial Services and Markets Act 2000 of the United Kingdom ("FSMA"). To the extent that this report does constitute such an invitation or inducement, it is directed only at (i) persons who are investment professionals within the meaning of Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended) of the United Kingdom (the "Financial Promotion Order"); (ii) persons who fall within Articles 49(2)(a) to (d) ("high net worth companies, unincorporated associations etc.") of the Financial Promotion Order; and (iii) any other persons to whom this report can, for the purposes of section 21 of FSMA, otherwise lawfully be made (all such persons together being referred to as "relevant persons"). Any investment or investment activity to which this report relates is available only to relevant persons and will be engaged in only with relevant persons. Persons who are not relevant persons.

Hong Kong: This research report and marketing materials may be distributed in Hong Kong to institutional clients by Korea Investment & Securities Asia Limited (KISA), a Hong Kong representative subsidiary of Korea Investment & Securities Co., Ltd., and may not otherwise be distributed to any other party. KISA provides equity sales service to institutional clients in Hong Kong for Korean securities under its sole discretion, and is thus solely responsible for provision of the aforementioned equity selling activities in Hong Kong. All requests by and correspondence with Hong Kong investors involving securities discussed in this report and marketing materials must be affected through KISA, which is registered with The Securities & Futures Commission (SFC) of Hong Kong. Korea Investment & Securities Co., Ltd. is not a registered financial institution under Hong Kong's SFC.

Singapore: This report is provided pursuant to the financial advisory licensing exemption under Regulation 27(1)(e) of the Financial Advisers Regulation of Singapore and accordingly may only be provided to persons in Singapore who are "institutional investors" as defined in Section 4A of the Securities and Futures Act, Chapter 289 of Singapore. This report is intended only for the person to whom Korea Investment & Securities Co., Ltd. has provided this report and such person may not send, forward or transmit in any way this report or any copy of this report to any other person. Please contact Korea Investment & Securities Singapore Pte Ltd in respect of any matters arising from, or in connection with, the analysis or report (Contact Number: 65 6501 5600).

Copyright © 2025 KIS Vietnam Securities Corp.. All rights reserved. No part of this report may be reproduced or distributed in any manner without permission of KIS Vietnam Securities Corp..