

Market Trader 11st Week

(03/10 - 03/14)

17 Mar 2025

Liquidity remains high

Domestic trading activity

Market liquidity slightly increased last week, reaching VND226tn (+3.5%), maintaining a high level. Domestic investors continued expanding trading activities, with domestic institutional investors increasing by 10.6% and domestic individuals by 5.9%. Together, these groups accounted for over 80% of total market trading value.

Domestic investors remained net buyers, with institutions buying a net of VND493bn and individuals purchasing a net of VND1,186bn. Conversely, selling pressure primarily came from foreign institutional investors, who sold a net of VND1.6tn.

Proprietary trading activity

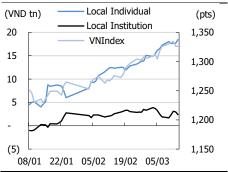
Proprietary trading recorded its third consecutive week of net selling at VND210bn, though selling pressure eased slightly. Major selling focused on MWG (-VND371bn), MBB (-VND213bn), and EIB (-VND193bn). On the buying side, net purchases concentrated mainly on VIX (+VND241bn) and FUEVFVND (+VND108bn).

Foreign trading activity

Foreign investors maintained their selling momentum for the sixth consecutive week, with net selling value of VND1.6tn, higher than the previous week. Since the beginning of the year, foreign investors sold in 9 out of 10 weeks, with total net selling reaching approximately VND18.5tn.

Foreign investors net-sold 13 stocks with values exceeding VND100bn each, notably FPT (-VND1,186bn), VNM (-VND270bn), VCB (-VND216bn), HPG (-VND208bn), and NLG (-VND203bn). Conversely, they were net buyers of 9 stocks, prominently VIC (+VND515bn), VHM (+VND441bn), MWG (+VND344bn), VIX (+VND261bn), EIB (+VND229bn), and VCI (+VND228bn).

Figure 1. Accumulative net flow



Source: Fiinpro, KIS Notes: Accumulated since Jan/23

Table 1. Trading activity by investor group

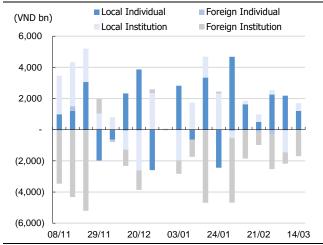
Investor		Buy valu	ıe (VNDtr	1)	•	Sell valu	ıe (VNDtn)	ı	Net value	(VNDtn)
group	1W	1M	1Q	YTD	1W	1M	1Q	YTD	1W	1M	1Q	YTD
Local Institution	7.6	31.2	85.5	192.6	6.9	31.4	82.3	177.9	0.7	(0.1)	3.2	14.6
Local Individual	74.1	327.7	702.8	1,490.4	73.7	321.6	687.3	1,461.6	0.4	6.1	15.5	28.9
Foreign Institution	8.8	39.3	88.1	184.0	9.9	44.8	106.2	226.9	(1.1)	(5.5)	(18.1)	(43.0)
Foreign individual	0.2	0.9	2.1	4.7	0.2	1.4	2.6	5.2	(0.0)	(0.5)	(0.6)	(0.6)
Proprietary Firms	3.5	13.3	36.1	84.4	3.6	14.1	36.6	81.2	(0.1)	(8.0)	(0.6)	3.2

Research Dept

Researchdept@kisvn.vn

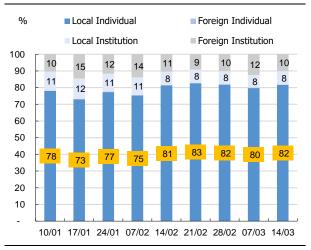
Source: FiinproX, KIS Research

Figure 2. Trading activity by investor group



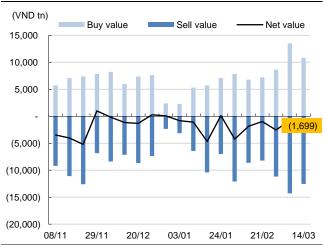
Source: FiinPro, KIS

Figure 3. Proportion by investor group



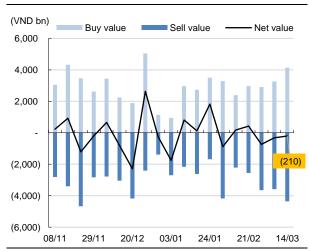
Source: FiinPro, KIS

Figure 4. Net foreign buy/sell



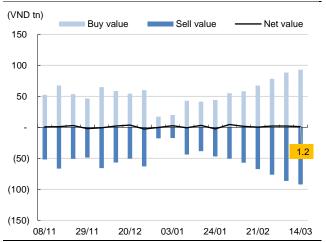
Source: FiinPro, KIS

Figure 5. Net Proprietary foreign buy/sell by sector



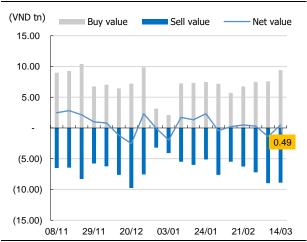
Source: FiinPro, KIS

Figure 6. Net domestic individual buy/sells



Source: FiinPro, KIS

Figure 7. Net domestic institutions buy/sells



Sources: Bloomberg, FiinPro, KIS

Table 2. Top 10 local individual net buy (VND, %, VND bn)

Ticker	Sector	% Chg	Buy	Sell	Net
FPT	Technology	(7.1)	4,083.0	(2,766.0)	1,317.0
KDH	Financials	(4.2)	511.8	(200.0)	311.8
VNM	Consumer Goods	(1.0)	770.5	(500.1)	270.4
DBC	Consumer Goods	(4.2)	1,623.0	(1,378.1)	244.9
NLG	Financials	(0.4)	459.0	(238.9)	220.1
SAB	Consumer Goods	0.8	351.5	(137.6)	214.0
VCB	Banks	3.8	1,478.2	(1,267.1)	211.1
MSB	Banks	(2.1)	1,074.9	(872.3)	202.6
DGC	Basic Materials	(3.8)	889.0	(686.8)	202.2
NAB	Banks	3.2	645.2	(447.7)	197.5

Source: FiinproX, KIS Research

Table 4. Top 10 local institutions net buy (VND, %, VND bn)

Ticker	Sector	% Chg	Buy	Sell	Net
MBB	Banks	(0.8)	1,003.3	(462.9)	540.4
VIX	Financials	3.8	732.9	(422.1)	310.9
TCB	Banks	(1.6)	413.9	(193.3)	220.6
HPG	Basic Materials	(1.8)	618.5	(401.5)	217.0
SSI	Financials	0.2	400.2	(208.4)	191.7
VHM	Financials	6.6	318.6	(211.4)	107.2
VIB	Banks	(2.9)	215.1	(120.3)	94.9
VIC	Financials	15.2	189.7	(103.6)	86.2
SHB	Banks	7.0	350.7	(264.7)	86.1
VCI	Financials	(0.1)	119.4	(47.9)	71.5

Source: FiinproX, KIS Research

Table 6. Top 10 foreign institutions net buy (VND, %, VND bn)

Ticker	Sector	% Chg	Buy	Sell	Net
VIC	Financials	15.2	670.4	(160.2)	510.2
VHM	Financials	6.6	733.1	(274.5)	458.6
MWG	Consumer Services	(0.6)	768.3	(427.3)	341.0
VIX	Financials	3.8	394.4	(138.1)	256.2
EIB	Banks	(6.9)	270.5	(42.1)	228.5
VCI	Financials	(0.1)	280.3	(53.8)	226.5
CTG	Banks	(0.2)	342.5	(214.1)	128.4
DXG	Financials	(0.3)	141.9	(29.5)	112.4
GVR	Basic Materials	(0.6)	100.6	(5.5)	95.2
VRE	Financials	3.0	132.2	(37.4)	94.8

Source: FiinproX, KIS Research

Table 3. Top 10 local individual net sell (VND, %, VND bn)

Ticker	Sector	% Chg	Buy	Sell	Net
VIC	Financials	15.2	2,470.2	(3,072.1)	(601.8)
VIX	Financials	3.8	2,503.0	(3,075.0)	(572.1)
VHM	Financials	6.6	2,949.4	(3,498.1)	(548.7)
MBB	Banks	(0.8)	1,937.2	(2,471.2)	(534.0)
VCI	Financials	(0.1)	1,579.8	(1,880.2)	(300.3)
ТСВ	Banks	(1.6)	1,779.0	(1,996.0)	(217.0)
SSI	Financials	0.2	4,199.4	(4,378.5)	(179.1)
VIB	Banks	(2.9)	917.4	(1,095.4)	(178.0)
CTG	Banks	(0.2)	1,326.6	(1,493.3)	(166.6)
VND	Financials	9.1	2,387.3	(2,548.2)	(160.9)

Source: FiinproX, KIS Research

Table 5. Top 10 local institutions net sell (VND, %, VND bn)

abic oi	rop io local li	istitution.	, 5011	(VIND, 70, VIND	, DII)
Ticker	Sector	% Chg	Buy	Sell	Net
EIB	Banks	(6.9)	50.8	(300.1)	(249.3)
NAB	Banks	3.2	10.6	(218.3)	(207.7)
MWG	Consumer Services	(0.6)	466.7	(673.9)	(207.2)
MSB	Banks	(2.1)	10.8	(205.6)	(194.7)
ACB	Banks	(2.4)	247.0	(383.7)	(136.7)
FPT	Technology	(7.1)	341.8	(472.4)	(130.6)
KDH	Financials	(4.2)	15.5	(136.2)	(120.7)
KOS	Financials	(2.2)	0.0	(96.2)	(96.2)
SAB	Consumer Goods	0.8	6.5	(97.1)	(90.6)
EVF	Financials	(3.3)	5.1	(81.3)	(76.2)

Source: FiinproX, KIS Research

Table 7. Top 10 foreign institutions net sell (VND, %, VND bn)

Ticker	Sector	% Chg	Buy	Sell	Net
FPT	Technology	(7.1)	760.5	(1,958.3)	(1,197.8)
VNM	Consumer Goods	(1.0)	57.7	(329.8)	(272.1)
VCB	Banks	3.8	300.4	(526.1)	(225.6)
HPG	Basic Materials	(1.8)	201.3	(409.6)	(208.3)
NLG	Financials	(0.4)	116.0	(319.9)	(203.9)
DBC	Consumer Goods	(4.2)	108.4	(305.5)	(197.1)
KDH	Financials	(4.2)	66.7	(258.0)	(191.3)
GMD	Industrials	(5.5)	186.0	(373.8)	(187.8)
PNJ	Consumer Goods	(6.9)	76.8	(257.4)	(180.6)
DGC	Basic Materials	(3.8)	63.0	(218.0)	(155.0)

Source: FiinproX, KIS Research

Table 8. Top 10 foreign individual net buy (VND, %, VND bn)

Ticker	Sector	% Chg	Buy	Sell	Net
SSI	Financials	0.2	21.9	(2.2)	19.7
VND	Financials	9.1	15.3	(2.8)	12.5
FPT	Technology	(7.1)	19.0	(7.6)	11.3
VCB	Banks	3.8	14.5	(5.9)	8.6
SAB	Consumer Goods	0.8	6.5	(0.5)	6.0
BID	Banks	(1.8)	6.2	(0.2)	6.0
VIC	Financials	15.2	13.7	(8.2)	5.5
SIP	Financials	1.9	5.1	(0.0)	5.1
VIX	Financials	3.8	8.0	(3.1)	5.0
GVR	Basic Materials	(0.6)	5.1	(0.3)	4.8

Source: FiinproX, KIS Research

Table 10. Top 10 foreign net buy (VND, %, VND bn)

Ticker	Sector	% Chg	Buy	Sell	Net
VIC	Financials	15.2	684.1	(168.4)	515.7
VHM	Financials	6.6	741.8	(300.3)	441.5
MWG	Consumer Services	(0.6)	773.9	(429.4)	344.5
VIX	Financials	3.8	402.4	(141.2)	261.2
EIB	Banks	(6.9)	271.8	(42.1)	229.8
VCI	Financials	(0.1)	288.8	(59.9)	228.8
CTG	Banks	(0.2)	348.6	(218.7)	129.9
DXG	Financials	(0.3)	145.5	(37.0)	108.4
GVR	Basic Materials	(0.6)	105.8	(5.8)	100.0
VND	Financials	9.1	205.2	(106.2)	99.0

Source: FiinproX, KIS Research

Table 12. Top 10 net buy by Proprietary (VND, %, VND bn)

Ticker	Exchange	% Chg	Buy	Sell	Net
VIX	Financials	3.8	611.9	(370.2)	241.7
FUEVFV ND	Financials	(1.5)	157.8	(49.1)	108.7
VIC	Financials	15.2	112.8	(50.6)	62.2
SHB	Banks	7.0	140.2	(79.4)	60.8
SSI	Financials	0.2	78.9	(22.3)	56.6
MSN	Consumer Goods	3.0	121.3	(66.1)	55.2
VIB	Banks	(2.9)	81.4	(32.7)	48.7
всм	Financials	5.3	91.5	(48.4)	43.1
VNM	Consumer Goods	(1.0)	117.5	(80.6)	36.9
BID	Banks	(1.8)	33.4	(2.1)	31.3

Source: FiinproX, KIS Research

Table 9. Top 10 foreign individual net sell (VND, %, VND bn)

Ticker	Sector	% Chg	Buy	Sell	Net
VHM	Financials	6.6	8.7	(25.8)	(17.1)
SHB	Banks	7.0	0.1	(16.9)	(16.8)
STB	Banks	(2.3)	0.4	(15.2)	(14.8)
VTP	Industrials	(4.9)	0.1	(7.9)	(7.8)
HVN	Consumer Services	(1.8)	8.0	(6.6)	(5.8)
FTS	Financials	(1.6)	0.2	(5.3)	(5.1)
CTR	Industrials	(6.8)	8.0	(5.9)	(5.1)
HDG	Financials	0.0	0.1	(5.1)	(5.0)
CMG	Technology	(6.4)	0.8	(4.9)	(4.1)
BSR	Oil & Gas	(4.8)	0.0	(4.1)	(4.0)

Source: FiinproX, KIS Research

Table 11. Top 10 foreign net sell (VND, %, VND bn)

	p	,	(, , , ,	,	
Ticker	Sector	% Chg	Buy	Sell	Net
FPT	Technology	(7.1)	779.5	(1,965.9)	(1,186.4)
VNM	Consumer Goods	(1.0)	65.0	(335.2)	(270.2)
VCB	Banks	3.8	314.9	(531.9)	(217.0)
HPG	Basic Materials	(1.8)	206.5	(414.8)	(208.3)
NLG	Financials	(0.4)	116.3	(320.0)	(203.8)
DBC	Consumer Goods	(4.2)	108.7	(305.8)	(197.1)
KDH	Financials	(4.2)	66.9	(258.0)	(191.1)
GMD	Industrials	(5.5)	186.4	(375.3)	(188.9)
PNJ	Consumer Goods	(6.9)	78.4	(257.5)	(179.1)
DGC	Basic Materials	(3.8)	66.9	(220.7)	(153.8)

Source: FiinproX, KIS Research

Table 13. Top 10 net sell by Proprietary (VND, %, VND bn)

Ticker	Sector	% Chg	Buy	Sell	Net
MWG	Consumer Services	(0.6)	148.7	(520.2)	(371.5)
MBB	Banks	(0.8)	113.6	(327.0)	(213.4)
EIB	Banks	(6.9)	4.2	(197.3)	(193.1)
KOS	Financials	(2.2)	0.0	(96.2)	(96.2)
KDH	Financials	(4.2)	10.9	(100.3)	(89.4)
FPT	Technology	(7.1)	234.8	(281.4)	(46.6)
CTG	Banks	(0.2)	54.9	(99.3)	(44.4)
ACB	Banks	(2.4)	200.9	(238.7)	(37.8)
DBC	Consumer Goods	(4.2)	1.5	(29.5)	(28.0)
GAS	Utilities	(0.1)	4.8	(30.6)	(25.8)

Source: FiinproX, KIS Research

Global Disclaimer

■ General

This research report and marketing materials for Vietnamese securities are originally prepared and issued by the Research Center of KIS Vietnam Securities Corp., an organization licensed with the State Securities Commission of Vietnam. The analyst(s) who participated in preparing and issuing this research report and marketing materials is/are licensed and regulated by the State Securities Commission of Vietnam in Vietnam only. This report and marketing materials are copyrighted and may not be copied, redistributed, forwarded or altered in any way without the consent of KIS Vietnam Securities Corp..

This research report and marketing materials are for information purposes only. They are not and should not be construed as an offer or solicitation of an offer to purchase or sell any securities or other financial instruments or to participate in any trading strategy. This research report and marketing materials do not provide individually tailored investment advice. This research report and marketing materials do not consider individual investor circumstances, objectives or needs, and are not intended as recommendations of particular securities, financial instruments or strategies to any particular investor. The securities and other financial instruments discussed in this research report and marketing materials must make their own independent decisions regarding any securities or financial instruments mentioned herein and investors should seek the advice of a financial adviser. KIS Vietnam Securities Corp. does not undertake that investors will obtain any profits, nor will it share with investors any investment profits. KIS Vietnam Securities Corp., its affiliates, or their affiliates and directors, officers, employees or agents of each of them disclaim any and all responsibility or liability whatsoever for any loss (director consequential) or damage arising out of the use of all or any part of this report or its contents or otherwise arising in connection therewith. Information and opinions contained herein are subject to change without notice and may differ or be contrary to opinions expressed by other business areas or KIS Vietnam Securities Corp. The final investment decision is based on the client's judgment, and this research report and marketing materials cannot be used as evidence in any legal dispute related to investment decisions.

■ Country-specific disclaimer

United States: This report is distributed in the U.S. by Korea Investment & Securities America, Inc., a member of FINRA/SIPC, and is only intended for major U.S. institutional investors as defined in Rule 15a-6(a)(2) under the U.S. Securities Exchange Act of 1934. All U.S. persons that receive this document by their acceptance thereof represent and warrant that they are a major U.S. institutional investor and have not received this report under any express or implied understanding that they will direct commission income to Korea Investment & Securities, Co., Ltd. or its affiliates. Pursuant to Rule 15a-6(a)(3), any U.S. recipient of this document wishing to affect a transaction in any securities discussed herein should contact and place orders with Korea Investment & Securities America, Inc., which accepts responsibility for the contents of this report in the U.S. The securities described in this report may not have been registered under the U.S. Securities Act of 1933, as amended, and, in such case, may not be offered or sold in the U.S. or to U.S. person absent registration or an applicable exemption from the registration requirement.

United Kingdom: This report is not an invitation nor is it intended to be an inducement to engage in investment activity for the purpose of section 21 of the Financial Services and Markets Act 2000 of the United Kingdom ("FSMA"). To the extent that this report does constitute such an invitation or inducement, it is directed only at (i) persons who are investment professionals within the meaning of Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended) of the United Kingdom (the "Financial Promotion Order"); (ii) persons who fall within Articles 49(2)(a) to (d) ("high net worth companies, unincorporated associations etc.") of the Financial Promotion Order; and (iii) any other persons to whom this report can, for the purposes of section 21 of FSMA, otherwise lawfully be made (all such persons together being referred to as "relevant persons"). Any investment or investment activity to which this report relates is available only to relevant persons and will be engaged in only with relevant persons. Persons who are not relevant persons must not act or rely on this report.

Hong Kong: This research report and marketing materials may be distributed in Hong Kong to institutional clients by Korea Investment & Securities Asia Limited (KISA), a Hong Kong representative subsidiary of Korea Investment & Securities Co., Ltd., and may not otherwise be distributed to any other party. KISA provides equity sales service to institutional clients in Hong Kong for Korean securities under its sole discretion, and is thus solely responsible for provision of the aforementioned equity selling activities in Hong Kong. All requests by and correspondence with Hong Kong investors involving securities discussed in this report and marketing materials must be affected through KISA, which is registered with The Securities & Futures Commission (SFC) of Hong Kong. Korea Investment & Securities Co., Ltd. is not a registered financial institution under Hong Kong's SFC.

Singapore: This report is provided pursuant to the financial advisory licensing exemption under Regulation 27(1)(e) of the Financial Advisers Regulation of Singapore and accordingly may only be provided to persons in Singapore who are "institutional investors" as defined in Section 4A of the Securities and Futures Act, Chapter 289 of Singapore. This report is intended only for the person to whom Korea Investment & Securities Co., Ltd. has provided this report and such person may not send, forward or transmit in any way this report or any copy of this report to any other person. Please contact Korea Investment & Securities Singapore Pte Ltd in respect of any matters arising from, or in connection with, the analysis or report (Contact Number: 65 6501 5600).

Copyright © 2025 KIS Vietnam Securities Corp. All rights reserved. No part of this report may be reproduced or distributed in any manner without permission of KIS Vietnam Securities Corp.