Foreign investors continue strong net selling

Domestic trading activity

In the previous week, market liquidity continued to improve significantly, rising 16% to VND189tn. This marked the fifth consecutive week of improved liquidity. All investor groups increased their trading scale, with domestic institutions up 12%, domestic individuals up 14%, and foreign institutions up 28%. Domestic individual investors maintained their leading role, accounting for more than 80% of total trading value.

Domestic investors remained net buyers, with domestic individuals net buying over VND2.2tn and domestic institutions net buying VND278bn. On the other hand, net selling pressure primarily came from foreign institutions, which net sold VND2.2tn.

Proprietary trading activity

Proprietary trading returned to net selling, with a value of VND733bn last week, after two consecutive weeks of net buying. This group focused on net selling MWG (-VND511bn) and GEE (-VND240bn). On the other hand, buying interest was primarily seen in HPG (+VND135bn).

Foreign trading activity

Foreign investors continued their net selling streak, with a total net sell value of VND2.5tn, marking the fourth consecutive week of net selling. Since the beginning of the year, foreign investors have net sold in 7 out of 8 weeks, with a total value of approximately VND16tn.

Foreign investors net sold 12 stocks with a scale of over VND100bn, with the main focus on FPT (-VND469bn), STB (-VND415bn), HPG (-VND368bn), VCB (-VND264bn), TPB (-VND193bn), and VHM (-VND182bn). On the other hand, capital inflows were observed in MWG (+VND546bn) and VNM (+VND169bn).

Table 1. Trading activity by investor group

Investor		Buy value (VNDtn)				Sell value (VNDtn)			Net value (VNDtn)			
group	1W	1M	1Q	YTD	1W	1M	1Q	YTD	1W	1 M	1Q	YTD
Local Institution	5.3	32.3	104.4	199.0	7.3	34.2	94.8	183.5	(2.0)	(2.0)	9.7	15.5
Local Individual	37.6	241.7	738.6	1,591.0	34.8	237.8	722.4	1,569.8	2.8	3.9	16.3	21.2
Foreign Institution	4.6	29.4	91.2	204.6	5.4	31.3	117.2	241.3	(0.8)	(1.8)	(26.0)	(36.7)
Foreign individual	0.1	0.6	2.5	4.9	0.1	0.8	2.4	4.9	0.0	(0.1)	0.1	(0.1)
Proprietary Firms	2.1	13.4	44.4	92.6	4.1	14.6	43.2	87.6	(2.0)	(1.2)	1.2	4.9

Source: FiinPro, KIS

Analysts who prepared this report are registered as research analysts in Vietnam but not in any other jurisdiction, including the U.S. PLEASE SEE ANALYST CERTIFICATIONS AND IMPORTANT DISCLOSURES & DISCLAIMERS AT THE END OF THIS REPORT.

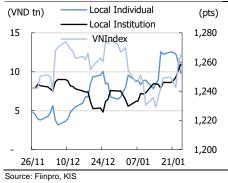
Market Trader

9th Week

<u>(02/24 - 02/28)</u>

4 Mar 2025

Figure 1. Accumulative net flow



Notes: Accumulated since Jan/23

Research Dept Researchdept@kisvn.vn

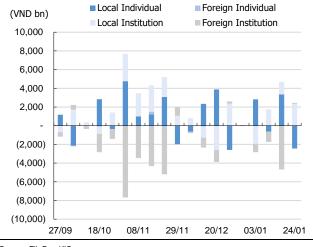
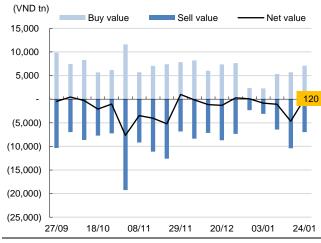


Figure 2. Trading activity by investor group

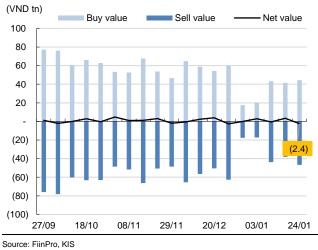
Source: FiinPro, KIS

Figure 4. Net foreign buy/sell



Source: FiinPro, KIS





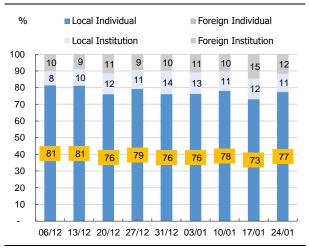
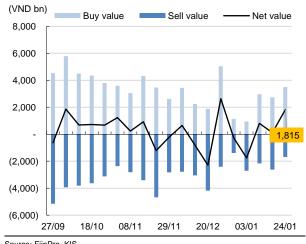


Figure 3. Proportion by investor group

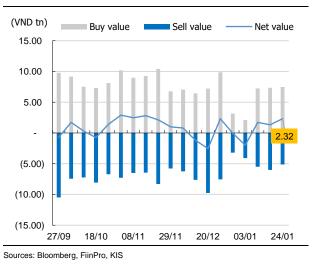
Source: FiinPro, KIS





Source: FiinPro, KIS

Figure 7. Net domestic institutions buy/sells



able 2.	Top 10 local i	ndividual	net buy	(VND, %, VN	ID bn)
Ticker	Sector	% Chg	Buy	Sell	Net
VJC	Consumer Services	0.8	1,021.8	(554.4)	467.4
FRT	Consumer Services	10.2	534.0	(327.8)	206.2
VHM	Financials	(1.5)	799.6	(601.7)	197.9
FPT	Technology	3.0	2,197.7	(2,000.4)	197.3
HHV	Industrials	(2.8)	435.6	(349.7)	85.9
DBC	Consumer Goods	(4.7)	483.4	(411.3)	72.1
MSB	Banks	2.3	512.5	(443.2)	69.3
VRE	Financials	0.0	281.1	(224.6)	56.5
POW	Utilities	(2.1)	273.4	(218.8)	54.6
SBT	Consumer Goods	3.8	157.9	(115.9)	42.1

Table 3. T	op 10 local ir	ndividual	net sell	(VND, %, VND	bn)
Ticker	Sector	% Chg	Buy	Sell	Net
LPB	Banks	12.4	282.1	(1,043.1)	(761.1)
HDB	Banks	0.7	2,350.1	(2,691.7)	(341.6)
ТСВ	Banks	1.4	1,414.1	(1,616.3)	(202.2)
MWG	Consumer Services	4.2	676.6	(866.1)	(189.4)
ACB	Banks	1.6	403.0	(557.2)	(154.2)
CTG	Banks	2.2	617.8	(752.9)	(135.1)
HPG	Basic Materials	0.2	993.8	(1,124.4)	(130.5)
PVD	Oil & Gas	1.3	165.6	(291.0)	(125.4)
OCB	Banks	5.2	52.1	(154.6)	(102.5)
DXG	Financials	1.7	363.7	(464.6)	(100.9)

Source: FiinPro, KIS

 Table 4. Top 10 local institutions net buy (VND, %, VND bn)

	-		-		
Ticker	Sector	% Chg	Buy	Sell	Net
LPB	Banks	12.4	438.8	(52.1)	386.7
MWG	Consumer Services	4.2	503.6	(279.6)	224.1
тсв	Banks	1.4	356.4	(154.3)	202.1
CTG	Banks	2.2	237.3	(59.2)	178.1
ACB	Banks	1.6	306.7	(152.5)	154.2
STB	Banks	3.5	322.4	(179.0)	143.4
HPG	Basic Materials	0.2	313.3	(182.8)	130.5
HDB	Banks	0.7	225.6	(111.6)	114.0
VPB	Banks	2.4	308.6	(196.0)	112.6
OCB	Banks	5.2	115.1	(3.5)	111.6

Source: FiinPro, KIS

Table 6. Top 10 foreign institutions net buy (VND, %, VND bn)

Ticker	Sector	% Chg	Buy	Sell	Net
LPB	Banks	12.4	406.2	(28.6)	377.6
HDB	Banks	0.7	402.0	(180.4)	221.6
SSI	Financials	2.9	202.7	(118.3)	84.3
PC1	Industrials	2.0	88.0	(10.9)	77.1
VIX	Financials	4.4	80.9	(22.3)	58.5
НСМ	Financials	2.6	58.5	(4.0)	54.5
VGC	Industrials	0.2	60.5	(7.7)	52.8
PVD	Oil & Gas	1.3	76.8	(26.3)	50.5
GEX	Industrials	5.8	68.0	(17.6)	50.4
MSN	Consumer Goods	3.2	334.4	(284.4)	49.9

Source: FiinPro, KIS

Source: FiinPro, KIS

Table 5. Top 10 local institutions net sell (VND, %, VND bn)

Ticker	Sector	% Chg	Buy	Sell	Net
VJC	Consumer Services	0.8	82.9	(547.5)	(464.6)
VHM	Financials	(1.5)	113.6	(236.1)	(122.6)
MSB	Banks	2.3	22.2	(95.8)	(73.6)
DBC	Consumer Goods	(4.7)	6.2	(66.0)	(59.8)
SBT	Consumer Goods	3.8	15.4	(58.3)	(42.9)
GEE	Industrials	9.6	7.4	(43.0)	(35.7)
MBB	Banks	4.2	325.7	(361.4)	(35.6)
REE	Utilities	(2.5)	49.3	(82.3)	(32.9)
POW	Utilities	(2.1)	12.1	(43.9)	(31.8)
SSI	Financials	2.9	76.6	(103.6)	(27.0)

Source: FiinPro, KIS

Table 7. Top 10 foreign institutions net sell (VND, %, VND bn)

Ticker	Sector	% Chg	Buy	Sell	Net
FRT	Consumer Services	10.2	198.8	(489.2)	(290.5)
FPT	Technology	3.0	667.7	(854.6)	(186.9)
HHV	Industrials	(2.8)	17.1	(110.9)	(93.8)
VRE	Financials	0.0	23.0	(116.2)	(93.2)
VCB	Banks	0.1	202.8	(289.3)	(86.5)
VHM	Financials	(1.5)	144.9	(221.8)	(76.9)
VPB	Banks	2.4	315.6	(384.9)	(69.3)
STB	Banks	3.5	106.6	(161.4)	(54.8)
НАН	Industrials	(4.6)	33.9	(81.9)	(48.0)
DGC	Basic Materials	1.5	110.4	(157.8)	(47.4)

Source: FiinPro, KIS

Table 8. Top 10 fc	oreign individual	net buy	(VND, %, VND bn)
--------------------	-------------------	---------	------------------

Ticker Sector % Chg Buy Sell Net SSI Financials 2.9 18.5 (1.8) 16.7 TPB Banks 1.9 10.7 (0.3) 10.4 HDB Banks 0.7 8.8 (2.8) 5.9 BID Banks 1.3 5.1 (0.7) 4.4 CMG (0.7) (0.5) Technology 4.0 3.5 HHV Industrials (2.8) 5.4 (2.0) 3.4 Consumer MWG 4.2 5.1 (1.9) 3.2 Services FUEVFVND Financials 2.3 3.3 (0.2) 3.2 PVD Oil & Gas 1.3 2.9 (0.0) 2.9 VCB Banks 0.1 3.2 (0.4) 2.8

Table 9. Top 10 foreign individual net sell (VND, %, VND bn)

Ticker	Sector	% Chg	Buy	Sell	Net
ТСВ	Banks	1.4	0.0	(10.3)	(10.3)
DIG	Financials	(3.8)	0.5	(9.9)	(9.4)
VIC	Financials	(0.1)	0.1	(8.6)	(8.5)
НСМ	Financials	2.6	6.6	(14.2)	(7.6)
HPG	Basic Materials	0.2	3.3	(8.1)	(4.8)
MSN	Consumer Goods	3.2	1.1	(4.7)	(3.5)
KBC	Financials	(2.8)	0.2	(3.6)	(3.5)
CTR	Industrials	2.0	2.0	(5.4)	(3.4)
LPB	Banks	12.4	0.3	(3.4)	(3.2)
FPT	Technology	3.0	3.1	(5.9)	(2.8)

Source: FiinPro, KIS

Table 10. Top 10 foreign net buy (VND, %, VND bn)

Ticker	Sector	% Chg	Buy	Sell	Net
LPB	Banks	12.4	406.4	(32.0)	374.4
HDB	Banks	0.7	410.8	(183.3)	227.5
SSI	Financials	2.9	221.1	(120.1)	101.1
PC1	Industrials	2.0	88.0	(11.4)	76.6
VIX	Financials	4.4	81.2	(24.3)	56.9
PVD	Oil & Gas	1.3	79.6	(26.3)	53.4
VGC	Industrials	0.2	60.6	(7.7)	52.9
DXG	Financials	1.7	73.7	(23.2)	50.4
GEX	Industrials	5.8	68.3	(19.8)	48.5
PDR	Financials	1.3	67.5	(20.5)	47.0

Source: FiinPro, KIS

Table 12. Top 10 net buy by Proprietary (VND, %, VND bn)

Ticker	Exchange	% Chg	Buy	Sell	Net
LPB	Banks	12.4	451.9	(6.0)	445.8
ТСВ	Banks	1.4	193.4	(23.5)	169.9
CTG	Banks	2.2	163.7	(29.3)	134.5
STB	Banks	3.5	232.0	(100.7)	131.3
MWG	Consumer Services	4.2	205.1	(103.4)	101.7
FPT	Technology	3.0	237.4	(148.8)	88.5
ACB	Banks	1.6	101.5	(35.7)	65.7
HPG	Basic Materials	0.2	156.1	(91.9)	64.2
MBB	Banks	4.2	155.3	(102.3)	52.9
OCB	Banks	5.2	48.1	(0.7)	47.3

Source: FiinPro, KIS

Source: FiinPro, KIS

Table 11. Top 10 foreign net sell (VND, %, VND bn)

Ticker	Sector	% Chg	Buy	Sell	Net
FRT	Consumer Services	10.2	201.2	(490.0)	(288.8)
FPT	Technology	3.0	670.8	(860.5)	(189.7)
VRE	Financials	0.0	23.9	(118.0)	(94.0)
HHV	Industrials	(2.8)	22.5	(112.9)	(90.4)
VCB	Banks	0.1	206.0	(289.7)	(83.6)
VHM	Financials	(1.5)	146.9	(222.2)	(75.3)
VPB	Banks	2.4	318.4	(385.2)	(66.8)
STB	Banks	3.5	111.8	(168.4)	(56.5)
DGC	Basic Materials	1.5	113.1	(161.9)	(48.8)
HAH	Industrials	(4.6)	33.9	(82.0)	(48.0)

Source: FiinPro, KIS

Table 13. Top 10 net sell by Proprietary (VND, %, VND bn)

Ticker	Sector	% Chg	Buy	Sell	Net
FUEVFVND	Financials	2.3	25.7	(71.9)	(46.2)
DBC	Consumer Goods	(4.7)	0.9	(44.0)	(43.1)
SBT	Consumer Goods	3.8	6.3	(48.5)	(42.1)
SSI	Financials	2.9	43.4	(55.3)	(11.9)
VTP	Industrials	4.7	5.9	(14.0)	(8.1)
PC1	Industrials	2.0	51.7	(58.9)	(7.2)
PAN	Consumer Goods	(1.2)	0.1	(6.2)	(6.1)
FCN	Industrials	(4.5)	0.0	(5.7)	(5.7)
NKG	Basic Materials	(4.7)	0.0	(3.1)	(3.0)
VGC	Industrials	0.2	0.0	(2.7)	(2.6)

Source: FiinPro, KIS

Global Disclaimer

General

This research report and marketing materials for Vietnamese securities are originally prepared and issued by the Research Center of KIS Vietnam Securities Corp., an organization licensed with the State Securities Commission of Vietnam. The analyst(s) who participated in preparing and issuing this research report and marketing materials is/are licensed and regulated by the State Securities Commission of Vietnam in Vietnam only. This report and marketing materials are copyrighted and may not be copied, redistributed, forwarded or altered in any way without the consent of KIS Vietnam Securities Corp..

This research report and marketing materials are for information purposes only. They are not and should not be construed as an offer or solicitation of an offer to purchase or sell any securities or other financial instruments or to participate in any trading strategy. This research report and marketing materials do not provide individually tailored investment advice. This research report and marketing materials do not provide individually tailored investment advice. This research report and marketing materials do not consider individual investor circumstances, objectives or needs, and are not intended as recommendations of particular securities, financial instruments or strategies to any particular investor. The securities and other financial instruments discussed in this research report and marketing materials may not be suitable for all investors. The recipient of this research report and marketing materials must make their own independent decisions regarding any securities or financial instruments mentioned herein and investors should seek the advice of a financial adviser. KIS Vietnam Securities Corp. does not undertake that investors will obtain any profits, nor will it share with investors any investment profits. KIS Vietnam Securities Corp., its affiliates, or their affiliates and directors, officers, employees or agents of each of them disclaim any and all responsibility or liability whatsoever for any loss (director consequential) or damage arising out of the use of all or any part of this report or its contents or otherwise arising in connection therewith. Information and opinions contained herein are subject to change without notice and may differ or be contrary to opinions expressed by other business areas or KIS Vietnam Securities Corp. The final investment decision is based on the client's judgment, and this research report and marketing materials cannot be used as evidence in any legal dispute related to investment decisions.

Country-specific disclaimer

United States: This report is distributed in the U.S. by Korea Investment & Securities America, Inc., a member of FINRA/SIPC, and is only intended for major U.S. institutional investors as defined in Rule 15a-6(a)(2) under the U.S. Securities Exchange Act of 1934. All U.S. persons that receive this document by their acceptance thereof represent and warrant that they are a major U.S. institutional investor and have not received this report under any express or implied understanding that they will direct commission income to Korea Investment & Securities, Co., Ltd. or its affiliates. Pursuant to Rule 15a-6(a)(3), any U.S. recipient of this document wishing to affect a transaction in any securities discussed herein should contact and place orders with Korea Investment & Securities America, Inc., which accepts responsibility for the contents of this report in the U.S. The securities described in this report may not have been registered under the U.S. Securities Act of 1933, as amended, and, in such case, may not be offered or sold in the U.S. or to U.S. person absent registration or an applicable exemption from the registration requirement.

United Kingdom: This report is not an invitation nor is it intended to be an inducement to engage in investment activity for the purpose of section 21 of the Financial Services and Markets Act 2000 of the United Kingdom ("FSMA"). To the extent that this report does constitute such an invitation or inducement, it is directed only at (i) persons who are investment professionals within the meaning of Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended) of the United Kingdom (the "Financial Promotion Order"); (ii) persons who fall within Articles 49(2)(a) to (d) ("high net worth companies, unincorporated associations etc.") of the Financial Promotion Order"; (iii) any other persons to whom this report can, for the purposes of section 21 of FSMA, otherwise lawfully be made (all such persons to gether being referred to as "relevant persons"). Any investment or investment activity to which this report relates is available only to relevant persons and will be engaged in only with relevant persons. Persons who are not relevant persons must not act or rely on this report.

Hong Kong: This research report and marketing materials may be distributed in Hong Kong to institutional clients by Korea Investment & Securities Asia Limited (KISA), a Hong Kong representative subsidiary of Korea Investment & Securities Co., Ltd., and may not otherwise be distributed to any other party. KISA provides equity sales service to institutional clients in Hong Kong for Korean securities under its sole discretion, and is thus solely responsible for provision of the aforementioned equity selling activities in Hong Kong. All requests by and correspondence with Hong Kong investors involving securities discussed in this report and marketing materials must be affected through KISA, which is registered with The Securities & Futures Commission (SFC) of Hong Kong. Korea Investment & Securities Co., Ltd. is not a registered financial institution under Hong Kong's SFC.

Singapore: This report is provided pursuant to the financial advisory licensing exemption under Regulation 27(1)(e) of the Financial Advisers Regulation of Singapore and accordingly may only be provided to persons in Singapore who are "institutional investors" as defined in Section 4A of the Securities and Futures Act, Chapter 289 of Singapore. This report is intended only for the person to whom Korea Investment & Securities Co., Ltd. has provided this report and such person may not send, forward or transmit in any way this report or any copy of this report to any other person. Please contact Korea Investment & Securities Singapore Pte Ltd in respect of any matters arising from, or in connection with, the analysis or report (Contact Number: 65 6501 5600).

Copyright © 2025 KIS Vietnam Securities Corp. All rights reserved. No part of this report may be reproduced or distributed in any manner without permission of KIS Vietnam Securities Corp.