

# Proprietary trading continued to record net selling

## Domestic trading activity

Last week, the total trading value of investors continued to decline, but at a low level, with a decrease of 3.4% to VND137tn. Among them, the trading value of domestic individual investors and foreign investors both declined by 9.1% and 37.1%, respectively. Domestic individual investors accounted for over 80% of the total market trading value.

Domestic individual investors remained the only net buyers last week, with their net buying value rising to VND3.8tn, up 66% compared to the previous week. On the other hand, the selling pressure came from domestic institutional investors and foreign institutions, with net selling values of VND2.5tn and VND1.2tn, respectively.

## Proprietary trading activity

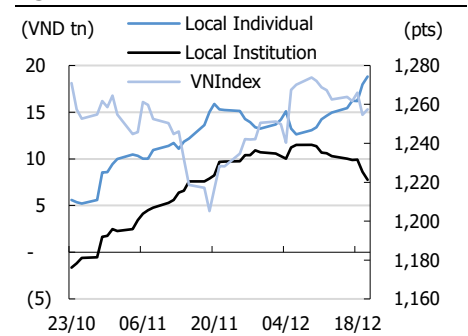
Proprietary traders continued to net sell for the second consecutive week, with net selling value surging to VND2.2tn, compared to a net selling value of only VND801bn in the previous week. Selling pressure was observed in stocks such as EIB (-VND502bn), MBB (-VND485bn), MWG (-VND349bn), FPT (-VND266bn), TCB (-VND205bn), HPG (-VND124bn), and HDB (-VND110bn). On the other hand, buying demand was concentrated in GEE (+VND401bn).

## Foreign trading activity

Foreign investors continued to net sell for the third consecutive week, with a net selling value of VND1.3tn. Overall, they have net sold in 43 out of 51 weeks of 2024, with a total net selling value of VND90.5tn.

Last week, there were 9 stocks with net selling value exceeding VND100bn, notably HPG (-VND274bn), BID (-VND152bn), VCB (-VND152bn), and VPB (-VND130bn). On the other hand, net buying was concentrated in stocks such as SIP (+VND185bn), VIX (+VND155bn), HDB (+VND150bn), KDH (+VND140bn), and VNM (+VND133bn).

**Figure 1. Accumulative net flow**



Source: Fiinpro, KIS  
Notes: Accumulated since Jan/23

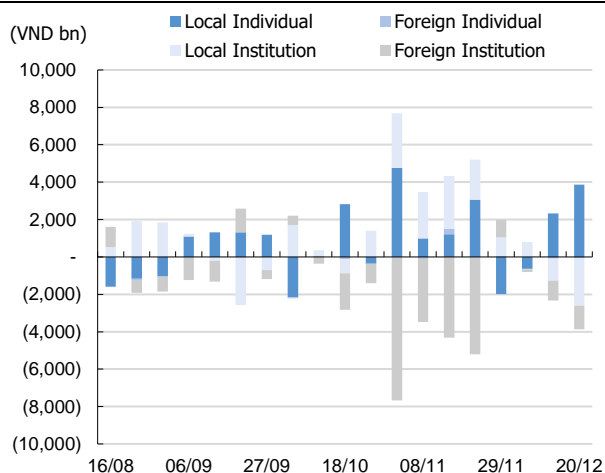
**Table 1. Trading activity by investor group**

Investor group	Buy value (VNDtn)				Sell value (VNDtn)				Net value (VNDtn)			
	1W	1M	1Q	YTD	1W	1M	1Q	YTD	1W	1M	1Q	YTD
Local Institution	3.3	26.8	99.5	205.6	3.1	21.6	90.3	200.1	0.1	5.2	9.2	5.6
Local Individual	37.2	257.5	934.9	2,108.7	36.1	259.8	915.8	2,052.3	1.1	(2.3)	19.0	56.3
Foreign Institution	7.2	35.4	114.8	236.8	8.4	38.1	142.1	296.4	(1.2)	(2.7)	(27.4)	(59.6)
Foreign individual	0.1	0.6	2.8	6.5	0.1	0.8	3.7	8.8	(0.0)	(0.1)	(0.9)	(2.3)
Proprietary Firms	1.7	11.7	47.7	97.4	1.9	10.9	44.6	92.5	(0.2)	0.9	3.0	5.0

Source: FiinPro, KIS

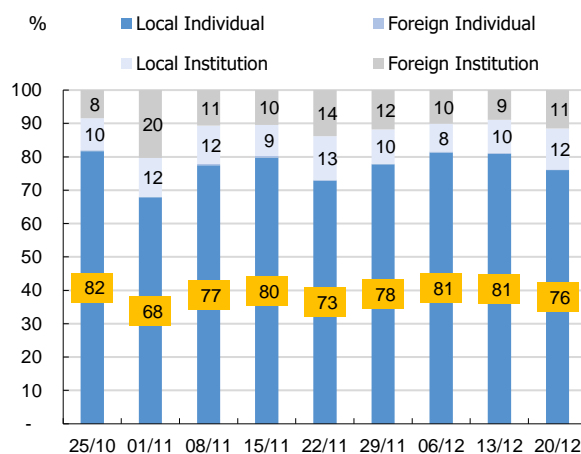
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**Figure 2. Trading activity by investor group**



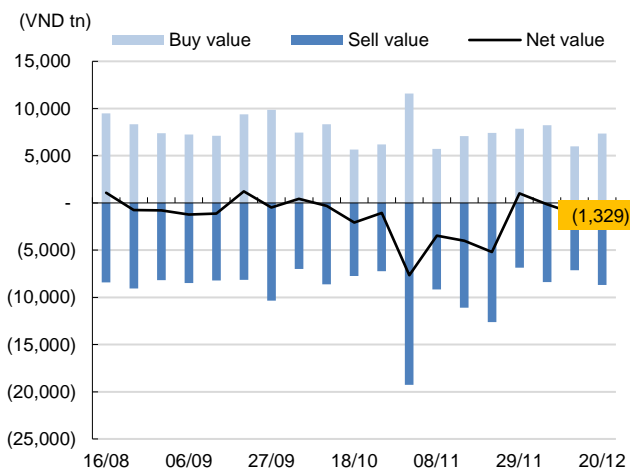
Source: FiinPro, KIS

**Figure 3. Proportion by investor group**



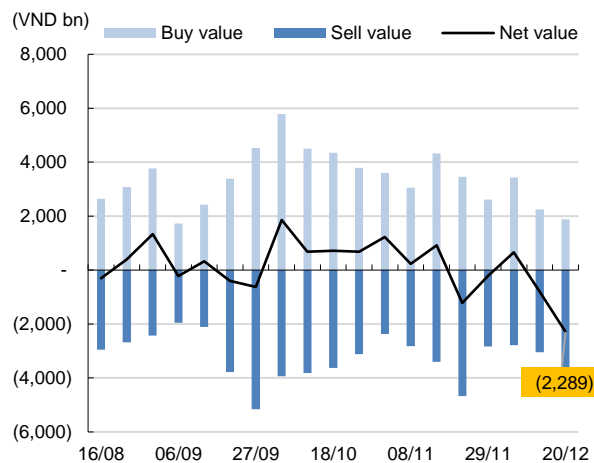
Source: FiinPro, KIS

**Figure 4. Net foreign buy/sell**



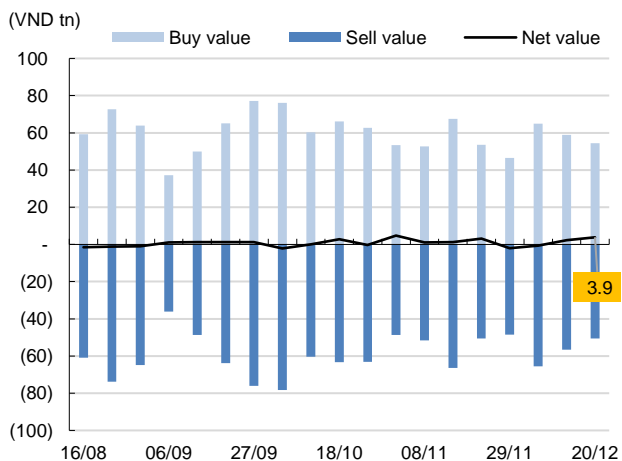
Source: FiinPro, KIS

**Figure 5. Net Proprietary foreign buy/sell by sector**



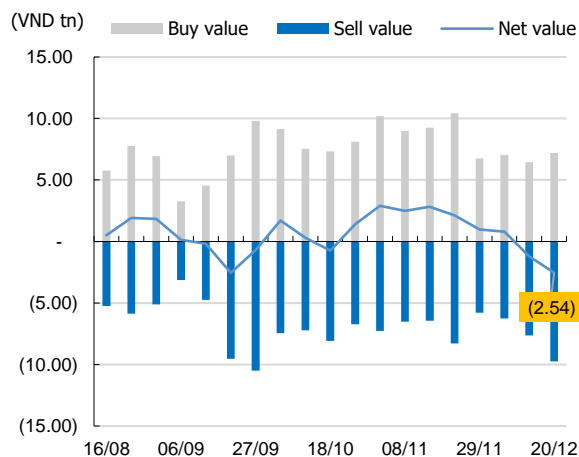
Source: FiinPro, KIS

**Figure 6. Net domestic individual buy/sells**



Source: FiinPro, KIS

**Figure 7. Net domestic institutions buy/sells**



Sources: Bloomberg, FiinPro, KIS

**Table 2. Top 10 local individual net buy** (VND, %, VND bn)

Ticker	Sector	% Chg	Buy	Sell	Net
HPG	Basic Materials	(1.8)	2,157.2	(1,622.7)	534.5
EIB	Banks	(3.6)	2,539.7	(2,019.8)	519.9
AGG	Financials	(2.5)	397.1	(170.4)	226.7
VCB	Banks	(0.6)	362.5	(171.7)	190.8
TCB	Banks	(2.3)	1,757.6	(1,572.7)	184.9
VPB	Banks	(1.3)	837.6	(657.8)	179.8
MWG	Consumer Services	(0.7)	952.6	(801.2)	151.4
VRE	Financials	(1.7)	416.0	(266.6)	149.5
ACB	Banks	(1.4)	649.6	(509.2)	140.4
FPT	Technology	0.0	2,111.9	(1,971.6)	140.3

Source: FiinPro, KIS

**Table 3. Top 10 local individual net sell** (VND, %, VND bn)

Ticker	Sector	% Chg	Buy	Sell	Net
VIX	Financials	2.5	770.4	(931.7)	(161.3)
SIP	Financials	2.4	434.6	(548.1)	(113.4)
VNM	Consumer Goods	1.2	362.8	(475.2)	(112.4)
KDH	Financials	4.1	371.4	(471.8)	(100.3)
VTP	Industrials	1.6	409.9	(502.4)	(92.5)
FRT	Consumer Services	1.2	327.2	(417.3)	(90.0)
DBC	Consumer Goods	6.2	685.4	(769.0)	(83.6)
HSG	Basic Materials	1.9	312.3	(360.8)	(48.5)
VDS	Financials	2.7	119.5	(165.8)	(46.3)
PAN	Consumer Goods	2.8	129.7	(170.4)	(40.7)

Source: FiinPro, KIS

**Table 4. Top 10 local institutions net buy** (VND, %, VND bn)

Ticker	Sector	% Chg	Buy	Sell	Net
VTP	Industrials	1.6	63.1	(8.6)	54.5
KBC	Financials	(0.9)	42.7	(3.3)	39.5
NLG	Financials	(3.1)	57.0	(21.4)	35.6
CTD	Industrials	1.8	40.4	(5.6)	34.7
VCI	Financials	(0.1)	33.0	(3.8)	29.2
SSI	Financials	1.7	137.2	(108.4)	28.8
BID	Banks	0.1	53.3	(25.2)	28.1
CTR	Industrials	1.7	31.2	(6.4)	24.7
FRT	Consumer Services	1.2	37.1	(18.4)	18.7
E1VFN30	Financials	(1.1)	41.4	(24.6)	16.8

Source: FiinPro, KIS

**Table 5. Top 10 local institutions net sell** (VND, %, VND bn)

Ticker	Sector	% Chg	Buy	Sell	Net
EIB	Banks	(3.6)	393.3	(885.9)	(492.6)
HPG	Basic Materials	(1.8)	247.9	(507.7)	(259.8)
AGG	Financials	(2.5)	0.1	(226.5)	(226.4)
TCB	Banks	(2.3)	163.8	(367.3)	(203.5)
HDB	Banks	(1.3)	56.1	(203.9)	(147.8)
ACB	Banks	(1.4)	145.0	(285.8)	(140.8)
FPT	Technology	0.0	476.2	(593.5)	(117.2)
STB	Banks	(0.4)	97.5	(207.3)	(109.7)
NAB	Banks	(3.1)	120.7	(228.5)	(107.8)
MBB	Banks	(1.0)	527.2	(620.2)	(93.1)

Source: FiinPro, KIS

**Table 6. Top 10 foreign institutions net buy** (VND, %, VND bn)

Ticker	Sector	% Chg	Buy	Sell	Net
SIP	Financials	2.4	281.0	(95.6)	185.4
VIX	Financials	2.5	269.9	(114.6)	155.3
HDB	Banks	(1.3)	258.7	(104.1)	154.6
KDH	Financials	4.1	296.2	(156.1)	140.1
VNM	Consumer Goods	1.2	294.5	(162.4)	132.1
DBC	Consumer Goods	6.2	86.1	(5.0)	81.1
FRT	Consumer Services	1.2	143.7	(71.9)	71.8
VTP	Industrials	1.6	94.6	(51.8)	42.8
DGC	Basic Materials	0.4	114.9	(74.7)	40.2
BSI	Financials	0.6	40.3	(4.6)	35.7

Source: FiinPro, KIS

**Table 7. Top 10 foreign institutions net sell** (VND, %, VND bn)

Ticker	Sector	% Chg	Buy	Sell	Net
HPG	Basic Materials	(1.8)	262.3	(536.5)	(274.2)
BID	Banks	0.1	50.0	(203.0)	(153.0)
VCB	Banks	(0.6)	201.0	(353.0)	(152.0)
NLG	Financials	(3.1)	7.0	(136.5)	(129.4)
VRE	Financials	(1.7)	54.3	(176.6)	(122.3)
VPB	Banks	(1.3)	91.3	(210.1)	(118.8)
MWG	Consumer Services	(0.7)	350.2	(468.8)	(118.6)
PDR	Financials	(2.3)	41.2	(153.2)	(112.0)
MSN	Consumer Goods	(1.1)	144.0	(245.0)	(101.0)
VJC	Consumer Services	(3.1)	12.3	(100.8)	(88.5)

Source: FiinPro, KIS

**Table 8. Top 10 foreign individual net buy** (VND, %, VND bn)

Ticker	Sector	% Chg	Buy	Sell	Net
CTR	Industrials	1.7	11.7	(1.4)	10.3
NKG	Basic Materials	(0.3)	4.0	(0.0)	4.0
HVN	Consumer Services	10.6	3.8	(0.4)	3.4
DPM	Basic Materials	(0.6)	3.3	(0.2)	3.1
DIG	Financials	(7.5)	4.9	(2.2)	2.7
MWG	Consumer Services	(0.7)	3.0	(1.0)	2.0
SAB	Consumer Goods	(1.6)	1.6	(0.2)	1.4
KBC	Financials	(0.9)	1.4	(0.0)	1.4
POW	Utilities	(0.4)	1.8	(0.4)	1.3
FPT	Technology	0.0	7.2	(6.1)	1.2

Source: FiinPro, KIS

**Table 9. Top 10 foreign individual net sell** (VND, %, VND bn)

Ticker	Sector	% Chg	Buy	Sell	Net
SSI	Financials	1.7	0.5	(17.9)	(17.4)
STB	Banks	(0.4)	0.3	(12.2)	(11.9)
VPB	Banks	(1.3)	0.2	(11.6)	(11.4)
CTG	Banks	(0.6)	0.1	(7.5)	(7.4)
VTP	Industrials	1.6	2.8	(7.7)	(4.9)
VHM	Financials	(0.7)	0.5	(5.1)	(4.6)
BMP	Industrials	(0.5)	0.8	(5.0)	(4.2)
HDB	Banks	(1.3)	3.7	(7.5)	(3.8)
YEG	Consumer Services	29.3	2.2	(5.7)	(3.5)
NAB	Banks	(3.1)	0.9	(4.1)	(3.3)

Source: FiinPro, KIS

**Table 10. Top 10 foreign net buy** (VND, %, VND bn)

Ticker	Sector	% Chg	Buy	Sell	Net
SIP	Financials	2.4	281.4	(95.8)	185.6
VIX	Financials	2.5	270.4	(114.8)	155.6
HDB	Banks	(1.3)	262.4	(111.6)	150.8
KDH	Financials	4.1	296.2	(156.1)	140.0
VNM	Consumer Goods	1.2	297.6	(164.6)	133.0
DBC	Consumer Goods	6.2	86.1	(5.4)	80.6
FRT	Consumer Services	1.2	144.1	(72.8)	71.3
DGC	Basic Materials	0.4	115.7	(75.9)	39.8
VTP	Industrials	1.6	97.5	(59.5)	38.0
BSI	Financials	0.6	40.3	(4.6)	35.7

Source: FiinPro, KIS

**Table 11. Top 10 foreign net sell** (VND, %, VND bn)

Ticker	Sector	% Chg	Buy	Sell	Net
HPG	Basic Materials	(1.8)	266.4	(541.0)	(274.7)
BID	Banks	0.1	52.0	(204.5)	(152.4)
VCB	Banks	(0.6)	201.4	(353.5)	(152.0)
VPB	Banks	(1.3)	91.5	(221.7)	(130.3)
NLG	Financials	(3.1)	8.3	(137.4)	(129.1)
VRE	Financials	(1.7)	54.6	(177.0)	(122.5)
MWG	Consumer Services	(0.7)	353.2	(469.8)	(116.6)
PDR	Financials	(2.3)	41.9	(153.7)	(111.8)
MSN	Consumer Goods	(1.1)	144.9	(245.4)	(100.5)
VJC	Consumer Services	(3.1)	12.6	(101.1)	(88.5)

Source: FiinPro, KIS

**Table 12. Top 10 net buy by Proprietary** (VND, %, VND bn)

Ticker	Exchange	% Chg	Buy	Sell	Net
GEE	Industrials	11.6	401.5	0.0	401.5
FUEVFN3 ND	Financials	(0.6)	110.3	(68.5)	41.9
NLG	Financials	(3.1)	44.2	(3.8)	40.4
E1VFN3 0	Financials	(1.1)	62.0	(25.7)	36.2
CTR	Industrials	1.7	23.8	(4.9)	18.9
HAH	Industrials	(0.2)	17.6	0.0	17.6
DPM	Basic Materials	(0.6)	14.1	(0.1)	14.0
FUEMAV ND	Financials	(0.4)	12.3	(0.0)	12.2
DXG	Financials	0.3	8.2	(0.1)	8.1
HCM	Financials	(0.3)	6.9	(0.1)	6.7

Source: FiinPro, KIS

**Table 13. Top 10 net sell by Proprietary** (VND, %, VND bn)

Ticker	Sector	% Chg	Buy	Sell	Net
EIB	Banks	(3.6)	49.6	(552.6)	(503.0)
MBB	Banks	(1.0)	56.7	(542.1)	(485.3)
MWG	Consumer Services	(0.7)	116.8	(466.5)	(349.7)
FPT	Technology	0.0	95.0	(361.7)	(266.7)
TCB	Banks	(2.3)	46.1	(251.5)	(205.5)
HPG	Basic Materials	(1.8)	102.5	(227.0)	(124.5)
HDB	Banks	(1.3)	22.5	(132.7)	(110.3)
ACB	Banks	(1.4)	31.5	(124.8)	(93.4)
STB	Banks	(0.4)	50.5	(135.4)	(84.9)
VCB	Banks	(0.6)	19.2	(90.7)	(71.4)

Source: FiinPro, KIS

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