## **Market Trader**

## 50th Week

(12/09 - 12/13)

16 Dec 2024

# Foreign investors sold heavily

## **Domestic trading activity**

Last week, the total trading value of investors decreased by 11% to VND142tn, following a sharp increase the previous week. Specifically, domestic individual investors and foreign institutions saw their trading values drop by 11% and 21% respectively. Domestic individual investors accounted for over 80% of the total market trading value.

Domestic individual investors were the only group to record net buying last week. Accordingly, after two consecutive weeks of net selling, they made a strong net purchase of VND2.3tn. In contrast, domestic institutions recorded a net sell of VND1.1tn, while foreign institutions posted a net sell of VND1.0tn.

## **Proprietary trading activity**

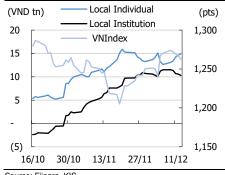
Proprietary trading returned to a net selling position of VND801bn last week. This group has alternated between net buying and net selling over the past month. In detail, selling pressure was observed in VPB (-VND140bn), STB (-VND95bn), and HDG (-VND91bn). On the other hand, buying interest focused on MWG (+VND71bn).

## Foreign trading activity

Foreign investors continued their net selling streak for the second consecutive week, with the scale increasing to VND1.1tn. Overall, they have posted net selling in 42 out of 50 weeks of 2024, totaling VND89.2tn.

Last week, foreign investors mainly sold FPT (-VND296bn), MWG (-VND228bn), VRE (-VND191bn), CMG (-VND129bn), VCB (-VND122bn), and VPB (-VND103bn). On the other hand, they net bought TCB (+VND213bn), HDB (+VND179bn), and HDG (+VND165bn).





Source: Fiinpro, KIS Notes: Accumulated since Jan/23

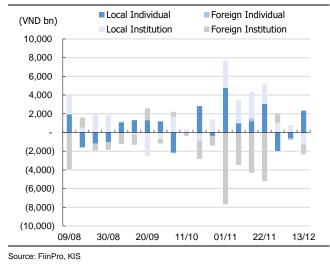
#### Table 1. Trading activity by investor group

	•	-	-	-	-							
Investor		Buy valu	ue (VNDtr	i)		Sell valu	ue (VNDtn	)		Net value	e (VNDtn)	)
group 1W	1W	1M	1Q	YTD	1W	1M	1Q	YTD	1W	1 <b>M</b>	1Q	YTD
Local Institution	3.3	26.8	99.5	205.6	3.1	21.6	90.3	200.1	0.1	5.2	9.2	5.6
Local Individual	37.2	257.5	934.9	2,108.7	36.1	259.8	915.8	2,052.3	1.1	(2.3)	19.0	56.3
Foreign Institution	7.2	35.4	114.8	236.8	8.4	38.1	142.1	296.4	(1.2)	(2.7)	(27.4)	(59.6)
Foreign individual	0.1	0.6	2.8	6.5	0.1	0.8	3.7	8.8	(0.0)	(0.1)	(0.9)	(2.3)
Proprietary Firms	1.7	11.7	47.7	97.4	1.9	10.9	44.6	92.5	(0.2)	0.9	3.0	5.0

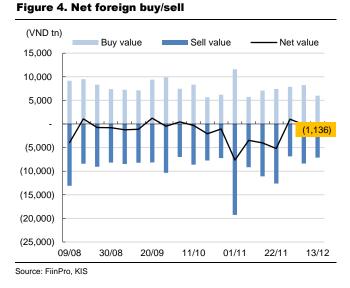
Source: FiinPro, KIS

Research Dept

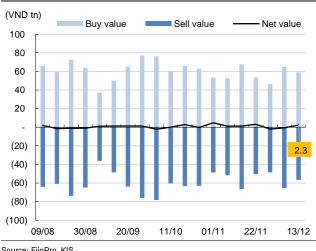
Researchdept@kisvn.vn



#### Figure 2. Trading activity by investor group

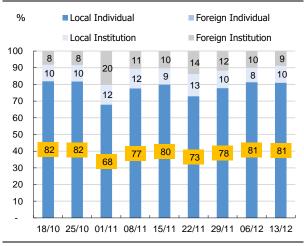




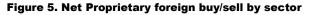


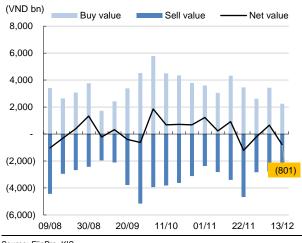


#### Figure 3. Proportion by investor group



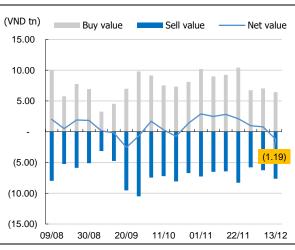
Source: FiinPro, KIS





Source: FiinPro, KIS





Sources: Bloomberg, FiinPro, KIS

Table 2. Top 10 local i	individual net buy	(VND, %, VND bn)
-------------------------	--------------------	------------------

Ticker	Sector	% Chg	Buy	Sell	Net
FPT	Technology	0.0	3,033.6	(2,498.7)	534.9
VPB	Banks	(1.0)	1,257.9	(983.1)	274.8
MWG	Consumer Services	(0.2)	991.5	(728.0)	263.4
VRE	Financials	(2.0)	435.7	(248.3)	187.5
ACB	Banks	(1.9)	733.9	(550.6)	183.3
CMG	Technology	(6.4)	725.4	(599.3)	126.1
MBB	Banks	(0.4)	595.3	(476.7)	118.6
BID	Banks	(0.4)	364.7	(248.8)	115.9
STB	Banks	0.6	1,664.8	(1,557.6)	107.2
VCB	Banks	(1.2)	382.7	(278.5)	104.2

Table 3. Top 10 local individual net sell (VND, %, VND bn) Ticker Sector % Chg Buy Sell Net HDB Banks 5.9 1,665.0 (1,927.6) (262.7) тсв Banks 0.8 967.4 (1,156.2) (188.8) VTP Industrials 619.6 (1.5) (105.9) (725.5) HDG Financials 0.3 501.1 (577.8) (76.6) CTG Banks 0.3 525.7 (593.9) (68.2) VDS (174.9) Financials 3.0 116.9 (57.9) DXG Financials 0.6 881.0 (935.8) (54.8) Basic DGC 767.8 (0.3) (819.9) (52.1) Materials DBD Health Care (3.4) 331.4 (380.7) (49.3) BSI Financials 3.1 104.1 (150.0) (45.9)

Source: FiinPro, KIS

#### Table 4. Top 10 local institutions net buy (VND, %, VND bn)

Ticker	Sector	% Chg	Buy	Sell	Net
HDB	Banks	5.9	193.3	(109.8)	83.5
DGC	Basic Materials	(0.3)	160.4	(83.0)	77.4
HPG	Basic Materials	(1.4)	465.7	(394.8)	71.0
EIB	Banks	5.9	322.9	(262.3)	60.6
DBD	Health Care	(3.4)	154.2	(102.6)	51.6
PET	Consumer Services	(1.4)	44.3	(1.3)	42.9
VTP	Industrials	(1.5)	68.4	(26.1)	42.3
KDH	Financials	1.9	96.6	(57.0)	39.7
GMD	Industrials	(2.2)	66.9	(31.4)	35.5
KBC	Financials	(3.0)	51.0	(22.2)	28.8

Source: FiinPro, KIS

#### Table 6. Top 10 foreign institutions net buy (VND, %, VND bn)

Ticker	Sector	% Chg	Buy	Sell	Net
ТСВ	Banks	0.8	251.2	(39.0)	212.2
HDB	Banks	5.9	343.8	(142.9)	200.9
HDG	Financials	0.3	216.9	(54.0)	162.8
VTP	Industrials	(1.5)	93.5	(24.4)	69.1
SAB	Consumer Goods	(0.5)	62.9	(15.1)	47.9
BSI	Financials	3.1	50.0	(3.4)	46.6
VDS	Financials	3.0	56.2	(9.7)	46.5
CTG	Banks	0.3	152.5	(108.3)	44.2
SIP	Financials	(0.7)	47.4	(8.9)	38.5
DXG	Financials	0.6	92.3	(56.4)	35.9

Source: FiinPro, KIS

Source: FiinPro, KIS

#### Table 5. Top 10 local institutions net sell (VND, %, VND bn)

Ticker	Sector	% Chg	Buy	Sell	Net
FPT	Technology	0.0	435.2	(673.7)	(238.5)
ACB	Banks	(1.9)	161.6	(344.5)	(182.9)
VPB	Banks	(1.0)	871.3	(1,042.5)	(171.2)
MBB	Banks	(0.4)	71.3	(187.6)	(116.3)
STB	Banks	0.6	111.3	(204.1)	(92.7)
HDG	Financials	0.3	87.2	(176.2)	(89.0)
SHB	Banks	0.5	139.5	(223.5)	(84.0)
EVF	Financials	(3.3)	8.0	(90.5)	(82.4)
HAH	Industrials	(0.8)	15.4	(83.2)	(67.7)
AGG	Financials	1.9	7.4	(63.0)	(55.6)

Source: FiinPro, KIS

#### Table 7. Top 10 foreign institutions net sell (VND, %, VND bn)

Ticker	Sector	% Chg	Buy	Sell	Net
FPT	Technology	0.0	1,009.3	(1,326.1)	(316.8)
MWG	Consumer Services	(0.2)	239.8	(463.3)	(223.5)
VRE	Financials	(2.0)	28.9	(221.4)	(192.5)
CMG	Technology	(6.4)	15.7	(143.5)	(127.7)
VCB	Banks	(1.2)	150.4	(275.2)	(124.8)
VPB	Banks	(1.0)	108.5	(202.5)	(94.0)
BID	Banks	(0.4)	11.3	(90.8)	(79.5)
OCB	Banks	0.5	0.4	(67.0)	(66.6)
FRT	Consumer Services	0.2	53.8	(108.3)	(54.5)
KDC	Consumer Goods	15.4	12.3	(62.7)	(50.4)

Source: FiinPro, KIS

Table 8. Top 10	foreign	individual	net buy	(VND, %, VND bn)
-----------------	---------	------------	---------	------------------

Ticker	Sector	% Chg	Buy	Sell	Net
FPT	Technology	0.0	34.5	(14.1)	20.3
FUEVFV ND	Financials	(0.0)	6.9	(1.1)	5.8
SHB	Banks	0.5	5.4	(0.7)	4.6
HQC	Financials	0.6	4.5	(0.0)	4.5
VCB	Banks	(1.2)	3.4	(0.5)	2.8
HDG	Financials	0.3	8.4	(5.6)	2.8
CTR	Industrials	(3.2)	3.7	(0.9)	2.8
POW	Utilities	(1.6)	2.8	(0.1)	2.7
NKG	Basic Materials	0.0	2.5	(0.0)	2.5
HHV	Industrials	(1.8)	2.0	(0.0)	2.0

Ticker	Sector	% Chg	Buy	Sell	Net
HDB	Banks	5.9	0.6	(22.4)	(21.8)
VCI	Financials	(1.7)	0.2	(11.3)	(11.2)
HVN	Consumer Services	1.1	0.2	(10.6)	(10.4)
VPB	Banks	(1.0)	0.3	(9.9)	(9.6)
EIB	Banks	5.9	0.0	(8.9)	(8.9)
BMP	Industrials	(0.8)	1.3	(9.5)	(8.1)
SSI	Financials	(2.1)	21.6	(27.7)	(6.1)
STB	Banks	0.6	0.3	(6.1)	(5.8)
VTP	Industrials	(1.5)	4.8	(10.3)	(5.5)
MWG	Consumer Services	(0.2)	0.3	(5.3)	(5.0)

Table 9. Top 10 foreign individual net sell (VND, %, VND bn)

Source: FiinPro, KIS

#### Table 10. Top 10 foreign net buy (VND, %, VND bn)

Ticker	Sector	% Chg	Buy	Sell	Net
ТСВ	Banks	0.8	253.2	(39.3)	213.9
HDB	Banks	5.9	344.5	(165.3)	179.1
HDG	Financials	0.3	225.2	(59.6)	165.6
VTP	Industrials	(1.5)	98.3	(34.7)	63.6
SAB	Consumer Goods	(0.5)	63.2	(15.7)	47.5
BSI	Financials	3.1	50.0	(3.5)	46.5
VDS	Financials	3.0	56.2	(9.7)	46.5
CTG	Banks	0.3	152.9	(109.6)	43.3
SIP	Financials	(0.7)	47.4	(10.2)	37.2
DXG	Financials	0.6	92.7	(56.5)	36.2

Source: FiinPro, KIS

#### Table 12. Top 10 net buy by Proprietary (VND, %, VND bn)

Ticker	Exchange	% Chg	Buy	Sell	Net
MWG	Consumer Services	(0.2)	183.0	(111.4)	71.6
SBT	Consumer Goods	1.2	30.4	(13.0)	17.3
E1VFVN3 0	Financials	(0.2)	28.5	(16.4)	12.1
CMG	Technology	(6.4)	11.0	0.0	11.0
VRE	Financials	(2.0)	36.0	(25.6)	10.4
DGC	Basic Materials	(0.3)	37.9	(27.7)	10.3
FPT	Technology	0.0	320.1	(312.3)	7.8
VCG	Industrials	(2.0)	7.4	(0.0)	7.4
TLG	Consumer Goods	(3.5)	6.9	(0.1)	6.8
GEE	Industrials	(8.1)	6.4	0.0	6.4

Source: FiinPro, KIS

Source:	FiinPro, KIS	
000100.	1 1111 10, 100	

#### Table 11. Top 10 foreign net sell (VND, %, VND bn)

Ticker	Sector	% Chg	Buy	Sell	Net
FPT	Technology	0.0	1,043.8	(1,340.3)	(296.5)
MWG	Consumer Services	(0.2)	240.0	(468.6)	(228.5)
VRE	Financials	(2.0)	29.9	(221.8)	(191.9)
CMG	Technology	(6.4)	17.5	(147.3)	(129.8)
VCB	Banks	(1.2)	153.8	(275.8)	(122.0)
VPB	Banks	(1.0)	108.9	(212.4)	(103.6)
BID	Banks	(0.4)	12.7	(91.6)	(78.9)
OCB	Banks	0.5	2.3	(67.1)	(64.8)
FRT	Consumer Services	0.2	54.4	(109.6)	(55.2)
KDC	Consumer Goods	15.4	12.3	(63.4)	(51.1)

Source: FiinPro, KIS

#### Table 13. Top 10 net sell by Proprietary (VND, %, VND bn)

Ticker	Sector	% Chg	Buy	Sell	Net
VPB	Banks	(1.0)	270.5	(410.9)	(140.4)
STB	Banks	0.6	64.0	(159.1)	(95.2)
HDG	Financials	0.3	61.1	(153.1)	(92.0)
HPG	Basic Materials	(1.4)	170.6	(247.9)	(77.2)
FUEMAV3 0	Financials	(0.6)	0.2	(54.9)	(54.8)
ACB	Banks	(1.9)	43.9	(88.0)	(44.2)
FDC	Financials	(5.4)	0.0	(41.5)	(41.5)
тсв	Banks	0.8	115.5	(156.8)	(41.3)
MBB	Banks	(0.4)	47.3	(78.5)	(31.2)
VCB	Banks	(1.2)	40.8	(71.7)	(30.9)

Source: FiinPro, KIS

## **Global Disclaimer**

#### General

This research report and marketing materials for Vietnamese securities are originally prepared and issued by the Research Center of KIS Vietnam Securities Corp., an organization licensed with the State Securities Commission of Vietnam. The analyst(s) who participated in preparing and issuing this research report and marketing materials is/are licensed and regulated by the State Securities Commission of Vietnam in Vietnam only. This report and marketing materials are copyrighted and may not be copied, redistributed, forwarded or altered in any way without the consent of KIS Vietnam Securities Corp..

This research report and marketing materials are for information purposes only. They are not and should not be construed as an offer or solicitation of an offer to purchase or sell any securities or other financial instruments or to participate in any trading strategy. This research report and marketing materials do not provide individually tailored investment advice. This research report and marketing materials do not provide individually tailored investment advice. This research report and marketing materials do not consider individual investor circumstances, objectives or needs, and are not intended as recommendations of particular securities, financial instruments or strategies to any particular investor. The securities and other financial instruments discussed in this research report and marketing materials may not be suitable for all investors. The recipient of this research report and marketing materials must make their own independent decisions regarding any securities or financial instruments mentioned herein and investors should seek the advice of a financial adviser. KIS Vietnam Securities Corp. does not undertake that investors will obtain any profits, nor will it share with investors any investment profits. KIS Vietnam Securities Corp., its affiliates, or their affiliates and directors, officers, employees or agents of each of them disclaim any and all responsibility or liability whatsoever for any loss (director consequential) or damage arising out of the use of all or any part of this report or its contents or otherwise arising in connection therewith. Information and opinions contained herein are subject to change without notice and may differ or be contrary to opinions expressed by other business areas or KIS Vietnam Securities Corp. The final investment decision is based on the client's judgment, and this research report and marketing materials cannot be used as evidence in any legal dispute related to investment decisions.

#### Country-specific disclaimer

United States: This report is distributed in the U.S. by Korea Investment & Securities America, Inc., a member of FINRA/SIPC, and is only intended for major U.S. institutional investors as defined in Rule 15a-6(a)(2) under the U.S. Securities Exchange Act of 1934. All U.S. persons that receive this document by their acceptance thereof represent and warrant that they are a major U.S. institutional investor and have not received this report under any express or implied understanding that they will direct commission income to Korea Investment & Securities, Co., Ltd. or its affiliates. Pursuant to Rule 15a-6(a)(3), any U.S. recipient of this document wishing to affect a transaction in any securities discussed herein should contact and place orders with Korea Investment & Securities America, Inc., which accepts responsibility for the contents of this report in the U.S. The securities described in this report may not have been registered under the U.S. Securities Act of 1933, as amended, and, in such case, may not be offered or sold in the U.S. or to U.S. person absent registration or an applicable exemption from the registration requirement.

United Kingdom: This report is not an invitation nor is it intended to be an inducement to engage in investment activity for the purpose of section 21 of the Financial Services and Markets Act 2000 of the United Kingdom ("FSMA"). To the extent that this report does constitute such an invitation or inducement, it is directed only at (i) persons who are investment professionals within the meaning of Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended) of the United Kingdom (the "Financial Promotion Order"); (ii) persons who fall within Articles 49(2)(a) to (d) ("high net worth companies, unincorporated associations etc.") of the Financial Promotion Order"; (iii) any other persons to whom this report can, for the purposes of section 21 of FSMA, otherwise lawfully be made (all such persons to gether being referred to as "relevant persons"). Any investment or investment activity to which this report relates is available only to relevant persons and will be engaged in only with relevant persons. Persons who are not relevant persons must not act or rely on this report.

Hong Kong: This research report and marketing materials may be distributed in Hong Kong to institutional clients by Korea Investment & Securities Asia Limited (KISA), a Hong Kong representative subsidiary of Korea Investment & Securities Co., Ltd., and may not otherwise be distributed to any other party. KISA provides equity sales service to institutional clients in Hong Kong for Korean securities under its sole discretion, and is thus solely responsible for provision of the aforementioned equity selling activities in Hong Kong. All requests by and correspondence with Hong Kong investors involving securities discussed in this report and marketing materials must be affected through KISA, which is registered with The Securities & Futures Commission (SFC) of Hong Kong. Korea Investment & Securities Co., Ltd. is not a registered financial institution under Hong Kong's SFC.

Singapore: This report is provided pursuant to the financial advisory licensing exemption under Regulation 27(1)(e) of the Financial Advisers Regulation of Singapore and accordingly may only be provided to persons in Singapore who are "institutional investors" as defined in Section 4A of the Securities and Futures Act, Chapter 289 of Singapore. This report is intended only for the person to whom Korea Investment & Securities Co., Ltd. has provided this report and such person may not send, forward or transmit in any way this report or any copy of this report to any other person. Please contact Korea Investment & Securities Singapore Pte Ltd in respect of any matters arising from, or in connection with, the analysis or report (Contact Number: 65 6501 5600).

Copyright © 2024 KIS Vietnam Securities Corp. All rights reserved. No part of this report may be reproduced or distributed in any manner without permission of KIS Vietnam Securities Corp.