

Foreigners heavily sell VND7.6tn

Domestic trading activity

Last week, the total transaction value of investors continued to slightly decline by 2.5% to VND150tn. Among investor groups, only foreign institutional investors saw a strong increase in trading volume by 135%, while other groups reduced their trading volumes, with domestic institutions down by 17.6% and domestic individuals by 19.0%. The trading scale of domestic individual investors dropped significantly, accounting for only 67% of the total market transactions..

Foreign institutions became the only investor group to record net selling, with a scale of up to VND7.6tn. Conversely, domestic individual and institutional investors recorded net buying of VND4.7tn and VND2.9tn, respectively.

Proprietary trading activity

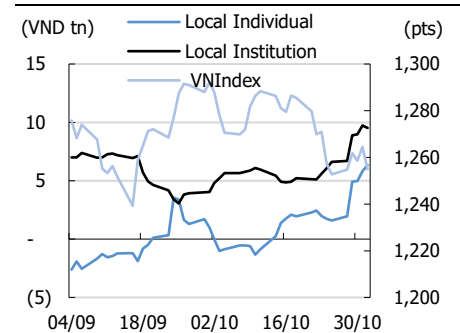
Proprietary trading extended its net buying streak to the fifth consecutive week, reaching VND1.2tn, an increase of 81.8%. Overall, this segment has net bought VND5.1tn over the past five weeks, signaling a positive trend. They focused on net buying stocks like VIB (+VND646bn), VHM (+VND125bn), and NLG (+VND116bn). On the other hand, no stocks were net sold for over VND50bn.

Foreign trading activity

Foreign investors recorded their fourth consecutive week of net selling, with the net selling value increasing significantly to VND7.6tn. Selling pressure intensified as the exchange rate increased in October 2024. Overall, this group has been selling in 37 out of 44 weeks in 2024, totaling approximately VND76.2tn.

Last week, foreign investors heavily sold stocks like VIB (-VND5,400bn), MSN (-VND1,952bn), VHM (-VND528bn), and HPG (-VND221bn). Additionally, they sold six other stocks with values exceeding VND100bn each. Conversely, they focused on net buying stocks such as VPB (+VND698bn), TCB (+VND323bn), GMD (+VND177bn), MWG (+VND163bn), CTG (+VND117bn), and EIB (+VND117bn).

Figure 1. Accumulative net flow



Source: Fiiipro, KIS

Notes: Accumulated since Jan/23

Table 1. Trading activity by investor group

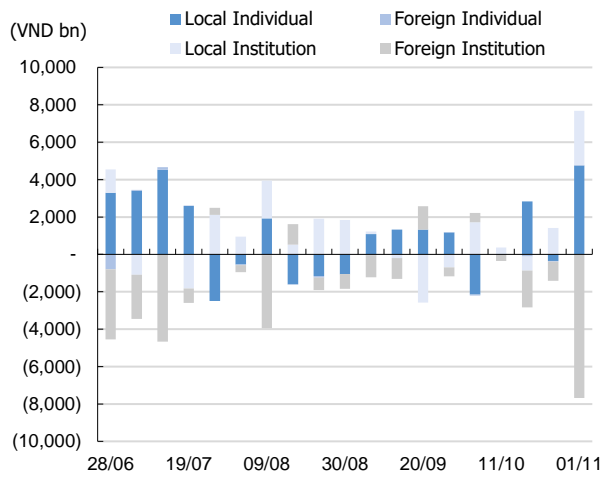
Investor group	Buy value (VNDtn)				Sell value (VNDtn)				Net value (VNDtn)			
	1W	1M	1Q	YTD	1W	1M	1Q	YTD	1W	1M	1Q	YTD
Local Institution	3.3	26.8	99.5	205.6	3.1	21.6	90.3	200.1	0.1	5.2	9.2	5.6
Local Individual	37.2	257.5	934.9	2,108.7	36.1	259.8	915.8	2,052.3	1.1	(2.3)	19.0	56.3
Foreign Institution	7.2	35.4	114.8	236.8	8.4	38.1	142.1	296.4	(1.2)	(2.7)	(27.4)	(59.6)
Foreign individual	0.1	0.6	2.8	6.5	0.1	0.8	3.7	8.8	(0.0)	(0.1)	(0.9)	(2.3)
Proprietary Firms	1.7	11.7	47.7	97.4	1.9	10.9	44.6	92.5	(0.2)	0.9	3.0	5.0

Source: Fiiipro, KIS

Research Dept

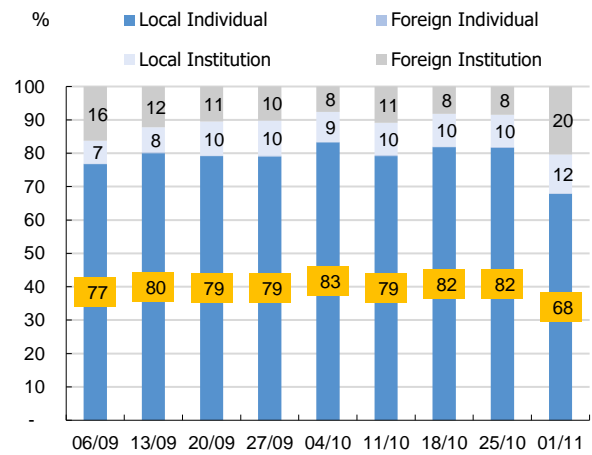
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Figure 2. Trading activity by investor group



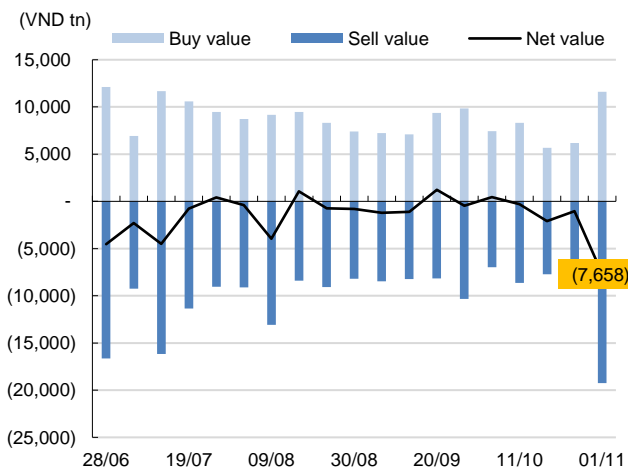
Source: FiinPro, KIS

Figure 3. Proportion by investor group



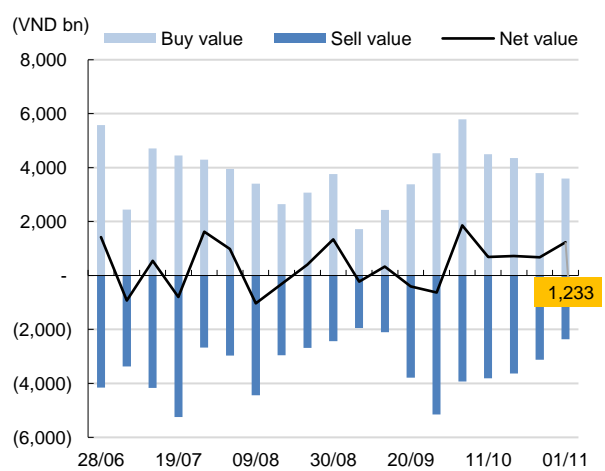
Source: FiinPro, KIS

Figure 4. Net foreign buy/sell



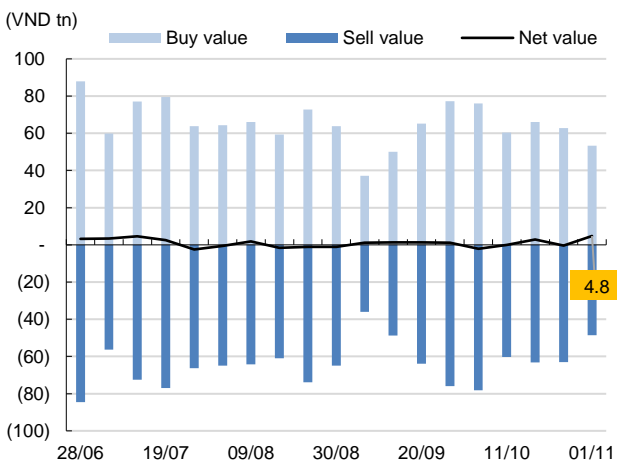
Source: FiinPro, KIS

Figure 5. Net Proprietary foreign buy/sell by sector



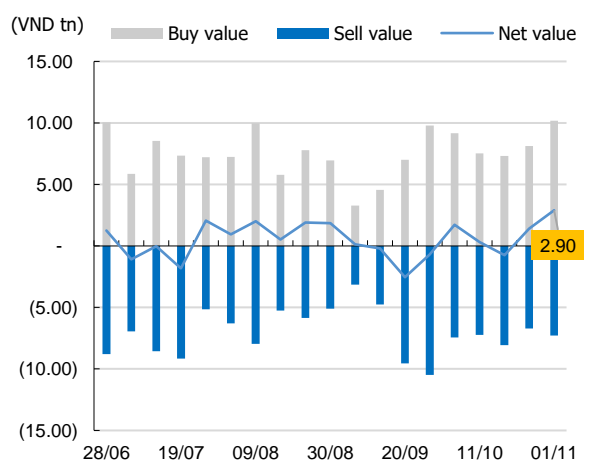
Source: FiinPro, KIS

Figure 6. Net domestic individual buy/sells



Source: FiinPro, KIS

Figure 7. Net domestic institutions buy/sells



Sources: Bloomberg, FiinPro, KIS

Table 2. Top 10 local individual net buy (VND, %, VND bn)

Ticker	Sector	% Chg	Buy	Sell	Net
VIB	Banks	3.3	5,173.9	(1,638.0)	3,536.0
MSN	Consumer Goods	(3.5)	3,419.6	(1,739.1)	1,680.5
HDB	Banks	(1.3)	1,030.2	(754.4)	275.8
VNM	Consumer Goods	(3.2)	710.3	(491.6)	218.7
PNJ	Consumer Goods	(2.9)	391.7	(196.6)	195.2
VRE	Financials	(2.2)	451.9	(269.2)	182.7
SSI	Financials	(1.9)	868.8	(696.2)	172.5
REE	Utilities	(1.6)	248.2	(92.8)	155.4
BID	Banks	0.5	364.6	(215.6)	149.0
STB	Banks	4.6	2,012.6	(1,897.7)	114.9

Source: FiinPro, KIS

Table 3. Top 10 local individual net sell (VND, %, VND bn)

Ticker	Sector	% Chg	Buy	Sell	Net
VHM	Financials	(5.4)	2,547.4	(3,701.2)	(1,153.8)
MWG	Consumer Services	0.8	1,746.5	(2,395.7)	(649.2)
VPB	Banks	0.2	688.7	(1,295.1)	(606.4)
TCB	Banks	0.9	546.1	(682.8)	(136.7)
EIB	Banks	(5.8)	586.6	(711.4)	(124.8)
FPT	Technology	0.4	596.3	(702.9)	(106.6)
NLG	Financials	5.0	168.7	(273.3)	(104.6)
BMP	Industrials	0.7	32.1	(131.5)	(99.4)
CTG	Banks	2.9	661.9	(728.0)	(66.0)
KDH	Financials	0.0	185.5	(245.7)	(60.2)

Source: FiinPro, KIS

Table 4. Top 10 local institutions net buy (VND, %, VND bn)

Ticker	Sector	% Chg	Buy	Sell	Net
VIB	Banks	3.3	2,460.0	(595.9)	1,864.1
VHM	Financials	(5.4)	1,829.2	(147.0)	1,682.2
MWG	Consumer Services	0.8	849.8	(364.2)	485.7
MSN	Consumer Goods	(3.5)	580.4	(308.0)	272.3
HPG	Basic Materials	0.4	327.0	(165.5)	161.6
NLG	Financials	5.0	129.7	(5.5)	124.2
VCB	Banks	1.9	193.2	(99.8)	93.4
KDH	Financials	0.0	74.9	(5.6)	69.3
DXG	Financials	0.9	67.7	(33.0)	34.8
HDG	Financials	2.6	40.6	(7.1)	33.5

Source: FiinPro, KIS

Table 5. Top 10 local institutions net sell (VND, %, VND bn)

Ticker	Sector	% Chg	Buy	Sell	Net
PNJ	Consumer Goods	(2.9)	169.5	(364.3)	(194.8)
TCB	Banks	0.9	143.6	(330.4)	(186.8)
GMD	Industrials	2.4	179.1	(354.2)	(175.1)
HDB	Banks	(1.3)	74.6	(237.8)	(163.2)
VRE	Financials	(2.2)	35.0	(196.0)	(161.0)
VNM	Consumer Goods	(3.2)	138.0	(297.8)	(159.8)
REE	Utilities	(1.6)	87.7	(243.1)	(155.4)
ACB	Banks	0.0	142.8	(249.2)	(106.4)
OCB	Banks	(2.2)	4.0	(102.3)	(98.3)
VPB	Banks	0.2	223.6	(316.0)	(92.4)

Source: FiinPro, KIS

Table 6. Top 10 foreign institutions net buy (VND, %, VND bn)

Ticker	Sector	% Chg	Buy	Sell	Net
VPB	Banks	0.2	841.4	(151.9)	689.5
TCB	Banks	0.9	482.2	(159.1)	323.1
GMD	Industrials	2.4	249.0	(72.4)	176.6
MWG	Consumer Services	0.8	867.1	(695.7)	171.4
CTG	Banks	2.9	168.1	(49.9)	118.1
EIB	Banks	(5.8)	142.2	(24.6)	117.6
FPT	Technology	0.4	523.8	(427.8)	96.0
BMP	Industrials	0.7	119.1	(23.5)	95.5
CTD	Industrials	0.4	53.6	(1.2)	52.3
VND	Financials	0.3	54.2	(13.0)	41.1

Source: FiinPro, KIS

Table 7. Top 10 foreign institutions net sell (VND, %, VND bn)

Ticker	Sector	% Chg	Buy	Sell	Net
VIB	Banks	3.3	0.0	(5,400.0)	(5,400.0)
MSN	Consumer Goods	(3.5)	4,566.5	(6,526.9)	(1,960.3)
VHM	Financials	(5.4)	210.1	(760.5)	(550.4)
HPG	Basic Materials	0.4	137.0	(354.8)	(217.8)
SSI	Financials	(1.9)	44.3	(208.9)	(164.6)
BID	Banks	0.5	51.6	(194.1)	(142.5)
VCB	Banks	1.9	124.8	(244.7)	(119.9)
KBC	Financials	1.7	30.5	(144.4)	(113.9)
HDB	Banks	(1.3)	110.4	(219.1)	(108.7)
KDC	Consumer Goods	(1.0)	0.6	(105.5)	(105.0)

Source: FiinPro, KIS

Table 8. Top 10 foreign individual net buy (VND, %, VND bn)

Ticker	Sector	% Chg	Buy	Sell	Net
VHM	Financials	(5.4)	22.7	(0.8)	22.0
DXG	Financials	0.9	9.8	(0.4)	9.4
VPB	Banks	0.2	19.2	(9.9)	9.3
MSN	Consumer Goods	(3.5)	11.6	(4.1)	7.5
BID	Banks	0.5	7.0	(0.6)	6.4
VNM	Consumer Goods	(3.2)	6.7	(2.0)	4.8
TPB	Banks	0.0	4.4	(0.4)	4.0
VRE	Financials	(2.2)	2.7	(1.0)	1.8
VIC	Financials	(0.8)	2.5	(0.9)	1.7
DCM	Basic Materials	0.7	2.0	(0.7)	1.3

Source: FiinPro, KIS

Table 9. Top 10 foreign individual net sell (VND, %, VND bn)

Ticker	Sector	% Chg	Buy	Sell	Net
MWG	Consumer Services	0.8	2.1	(10.0)	(7.8)
FPT	Technology	0.4	15.5	(22.3)	(6.8)
BMP	Industrials	0.7	1.2	(7.2)	(5.9)
HPG	Basic Materials	0.4	2.7	(6.7)	(4.0)
HDB	Banks	(1.3)	1.8	(5.7)	(3.9)
DPM	Basic Materials	(0.4)	0.3	(4.1)	(3.8)
CTR	Industrials	(1.9)	0.2	(3.7)	(3.5)
GAS	Utilities	(1.0)	0.2	(3.4)	(3.1)
BMI	Financials	4.8	0.3	(3.1)	(2.8)
VCI	Financials	(1.7)	4.7	(7.3)	(2.6)

Source: FiinPro, KIS

Table 10. Top 10 foreign net buy (VND, %, VND bn)

Ticker	Sector	% Chg	Buy	Sell	Net
VPB	Banks	0.2	860.6	(161.8)	698.8
TCB	Banks	0.9	485.0	(161.5)	323.5
GMD	Industrials	2.4	249.6	(72.5)	177.1
MWG	Consumer Services	0.8	869.2	(705.6)	163.6
CTG	Banks	2.9	171.8	(54.1)	117.7
EIB	Banks	(5.8)	142.2	(24.9)	117.3
BMP	Industrials	0.7	120.3	(30.7)	89.6
FPT	Technology	0.4	539.3	(450.1)	89.2
CTD	Industrials	0.4	53.6	(1.3)	52.3
PDR	Financials	(3.5)	90.6	(49.2)	41.4

Source: FiinPro, KIS

Table 11. Top 10 foreign net sell (VND, %, VND bn)

Ticker	Sector	% Chg	Buy	Sell	Net
VIB	Banks	3.3	0.0	(5,400.1)	(5,400.1)
MSN	Consumer Goods	(3.5)	4,578.1	(6,531.0)	(1,952.9)
VHM	Financials	(5.4)	232.8	(761.2)	(528.4)
HPG	Basic Materials	0.4	139.7	(361.6)	(221.8)
SSI	Financials	(1.9)	53.9	(219.4)	(165.5)
BID	Banks	0.5	58.6	(194.7)	(136.2)
VCB	Banks	1.9	126.4	(246.0)	(119.7)
KBC	Financials	1.7	31.1	(144.4)	(113.4)
HDB	Banks	(1.3)	112.2	(224.9)	(112.7)
KDC	Consumer Goods	(1.0)	0.6	(105.6)	(105.0)

Source: FiinPro, KIS

Table 12. Top 10 net buy by Proprietary (VND, %, VND bn)

Ticker	Exchange	% Chg	Buy	Sell	Net
VIB	Banks	3.3	704.6	(58.5)	646.1
VHM	Financials	(5.4)	259.1	(133.4)	125.7
NLG	Financials	5.0	121.4	(4.4)	116.9
MWG	Consumer Services	0.8	196.5	(125.6)	70.8
BMP	Industrials	0.7	61.9	(0.6)	61.3
E1VFN30	Financials	(0.3)	76.9	(18.6)	58.3
KDH	Financials	0.0	61.2	(3.6)	57.6
VCB	Banks	1.9	122.9	(75.3)	47.6
HPG	Basic Materials	0.4	170.8	(128.8)	42.1
HDG	Financials	2.6	37.3	(0.1)	37.2

Source: FiinPro, KIS

Table 13. Top 10 net sell by Proprietary (VND, %, VND bn)

Ticker	Sector	% Chg	Buy	Sell	Net
ACB	Banks	0.0	74.1	(119.5)	(45.3)
TCB	Banks	0.9	121.4	(158.5)	(37.2)
STB	Banks	4.6	156.3	(187.9)	(31.6)
CTG	Banks	2.9	27.5	(51.3)	(23.8)
TPB	Banks	0.0	22.7	(45.1)	(22.4)
GVR	Basic Materials	0.2	5.2	(16.2)	(11.0)
VTP	Industrials	(2.1)	0.0	(10.8)	(10.8)
HDB	Banks	(1.3)	59.2	(68.6)	(9.4)
VIC	Financials	(0.8)	40.5	(49.6)	(9.1)
SHB	Banks	1.4	28.6	(35.7)	(7.1)

Source: FiinPro, KIS

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