

# Xin Chao Vietnam

## Market movements

|                      | 1 Nov    | 1D    | 1M    | 3M  | YTD  |
|----------------------|----------|-------|-------|-----|------|
| VNIndex (pt, % chg.) | 1,254.89 | (0.8) | (2.9) | 2.3 | 11.1 |
| Turnover (VND bn)    | 14,767   |       |       |     |      |
| VN30 (pt, % chg.)    | 1,325.62 | (1.0) | (2.4) | 4.2 | 17.2 |

## Major indicators

|                               | 1 Nov       | 1D    | 1W    | 1M    | YTD   |
|-------------------------------|-------------|-------|-------|-------|-------|
| 1-yr gov't bonds (% bp chg.)  | 1.83        | (0.0) | (0.1) | (0.2) | 0.2   |
| 3-yr gov't bonds (% bp chg.)  | 1.86        | (0.0) | (0.3) | (0.3) | 0.1   |
| VND/USD (% chg.)              | 25,298      | (0.1) | (2.7) | (0.3) | (4.1) |
| VND/JPY (% chg.)              | 16,566      | 0.1   | 3.3   | 1.5   | 3.3   |
| VND/EUR (% chg.)              | 27,454      | 0.1   | (0.7) | (1.0) | (2.4) |
| VND/CNY (% chg.)              | 3,551       | 0.0   | (1.4) | (2.0) | (3.8) |
|                               | Prev. close | 1D    | 1W    | 1M    | YTD   |
| 10-yr US Treasury (% bp chg.) | 4.30        | 0.0   | 0.6   | 0.3   | 0.4   |
| WTI (USD/bbl, % chg.)         | 70.79       | 2.2   | 1.4   | (7.2) | (1.2) |
| Gold (USD/oz, % chg.)         | 74.30       | 2.0   | 1.0   | (6.6) | (3.6) |

## Domestic institutions net buy / sell

| Net buy | (VND bn) | Net sell | (VND bn) |
|---------|----------|----------|----------|
| VRE     | 5.6      | MWG      | (6.9)    |
| MSN     | 4.1      | VHM      | (4.0)    |
| HDB     | 4.0      | VIB      | (2.1)    |
| OCB     | 4.0      | HDG      | (1.6)    |
| ACB     | 3.0      | SSB      | (1.6)    |

## Foreign net buy / sell

| Net buy | (VND bn) | Net sell | (VND bn) |
|---------|----------|----------|----------|
| VPB     | 195.7    | MSN      | (253.2)  |
| TCB     | 144.2    | VHM      | (164.6)  |
| MWG     | 108.1    | KDC      | (101.1)  |
| CTG     | 82.9     | FPT      | (50.8)   |
| BMP     | 40.7     | NLG      | (40.0)   |

## Daily performance by sector

| Top five sectors      | % chg. | Bottom five sectors    | % chg. |
|-----------------------|--------|------------------------|--------|
| Telecommunication     | 2.0    | NullGroup              | (2.9)  |
| Media & Entertainment | 1.2    | Consumer Durables      | (2.4)  |
| Insurance             | 0.7    | Materials              | (1.3)  |
| Consumer Services     | 0.5    | Diversified Financials | (1.3)  |
| Pharmaceuticals       | 0.2    | Health Care            | (1.2)  |

## WHAT'S NEW TODAY

### Market commentary & News

- Market commentary: Downside Risk?

### Macro & Strategy

- Chart of the day: Accumulation phase

### Event Calendar

## Total earning estimate of VN30 components

|      | OP       | NP       | EPS growth | PE   | PB  | EV/EBITDA | ROE  |
|------|----------|----------|------------|------|-----|-----------|------|
|      | (VND bn) | (VND bn) | (% yoy)    | (x)  | (x) | (x)       | (%)  |
| 2020 | 208,048  | 190,065  | 3.1        | 17.0 | 2.7 | 17.6      | 15.8 |
| 2021 | 304,752  | 254,730  | 34.9       | 15.7 | 2.7 | 13.8      | 17.3 |
| 2022 | 311,015  | 274,033  | 8.7        | 10.9 | 1.8 | 15.5      | 16.2 |
| 2023 | 355,937  | 279,612  | 12.6       | 12.1 | 1.7 | 15.0      | 14.5 |

Sources: Bloomberg, KISVN

## Vietnam indicators

|                        | 1Q23   | 2Q23   | 3Q23   | 4Q23   | 1Q24   | 2Q24   | 2023   |
|------------------------|--------|--------|--------|--------|--------|--------|--------|
| Real GDP Growth (%)    | 3.3    | 4.1    | 5.5    | 6.7    | 5.7    | 6.9    | 5.0    |
| Trade balance (USD bn) | 4.8    | 7.7    | 8.7    | 6.6    | 8.1    | 7.8    | 27.9   |
| CPI (% yoy, avg.)      | 0.7    | (0.1)  | 2.4    | 0.4    | 3.8    | 4.4    | 3.3    |
| Credit growth (%)      | 10.5   | 9.3    | 10.0   | 13.5   | 11.6   | 13.5   | 13.5   |
| VND/USD (avg.)         | 23,571 | 23,485 | 23,925 | 24,379 | 24,786 | 25,458 | 24,269 |
| US GDP (% yoy)         | 1.1    | 2.4    | 4.9    | 3.3    | 1.6    | 1.9    | 2.5    |
| China GDP (% yoy)      | 4.5    | 7.2    | 4.9    | 5.2    | 4.9    | 4.7    | 5.2    |

Sources: Bloomberg, KISVN

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## Market commentary & News

### Market commentary

#### Downside Risk?

The entire stock market recorded a decline, accompanied by low liquidity. In addition, the ATC session witnessed significant volatility as ETFs rebalanced their portfolios for Friday's session, creating downward pressure and increasing risk due to rising sell volumes.

At the close, the VNIndex dropped by 0.97% to 1,254 pts. Furthermore, the VN30Index also decreased by 0.76% to close at 1,325 pts. Intraday trading volume and value reached 540 million shares/VND14,766bn, down 5.5%/0.4% respectively, compared to the average of the last five sessions.

Foreign were still net selling, with more than VND306bn, focusing on MSN, VHM, and KDC with net values of VND253bn, VND164bn, and VND101bn, respectively. In contrast, they focused net buying on VPB, TCB, and MWG with net values of VND195bn, VND144bn, and VND108bn, respectively.

Banking was the worst-performing, with declines in ACB (-1.97%), MBB (-1.80%), VPB (-1.47%), TPB (-1.45%), HDB (-1.30%), TCB (-0.84%), STB (-0.57%), VIB (-0.53%), SHB (-0.47%), CTG (-0.28%), and VCB (-0.11%).

Real Estate stocks such as TCH (-2.17%), NVL (-1.43%), KDH (-1.04%), VIC (-0.84%), PDR (-0.71%), BCM (-0.60%), VRE (-0.56%), and SSH (-0.45%) also posted declines.

Consumer Staples and Brokerage tickers closed in the red territory, including MSN (-2.74%), VCI (-2.16%), VIX (-1.83%), MBS (-1.78%), SSI (-1.50%), SHS (-1.41%), HCM (-1.39%), VND (-1.37%), and VNM (-0.45%).

Additionally, cash outflows were seen in large-cap stocks like POW (-2.93%), GVR (-1.82%), HPG (-1.30%), PLX (-1.22%), FPT (-0.96%), MWG (-0.75%), BCM (-0.60%), GAS (-0.43%), and VJC (-0.29%).

The market reacted sharply to the developments of institutional rebalancing activities for 4Q24. However, liquidity remains insufficient to confirm the downtrend. Therefore, investors should observe upcoming market developments closely before making investment decisions.

## Macro & Strategy

### Chart of the day

#### Accumulation phase

##### ► Market performance

After two weeks of adjustment, the VN-Index recorded a week of growth. However, the increase was modest, and the index continued to fluctuate within a narrow range during the week.

##### ► Chart: Accumulation phase

The medium-term uptrend remains intact as the index continues to close above the 200-day moving average, although it has adjusted below the 50-day and 100-day moving averages.

In the short term, the downtrend may persist in the upcoming period, as the index has not yet reached the target price of the double top pattern, around the 1,240-point range. This pattern was formed in September and October.

Additionally, the index also formed a flag pattern last week while trading within a narrow range. This is a continuation pattern, which would be confirmed if the index closes below the 1,250-point level, with a target price in the 1,200-1,210-point range.

→ While the upward momentum slowed last week, the VN-Index still signals a negative outlook for the current trend as it forms a flag pattern. If this pattern is confirmed, the index could adjust to the 1,200-1,210-point range.

##### ► Technical strategy: Maintain a safe proportion

In this situation, investors should remain cautious, maintain a safe proportion of stocks, and wait for reversal signals.

## Event Calendar

### ► Event calendar

| Ex-right date | Exercise day | Ticker | Exchange | Right                         | Rate    | Value (VND bn) |
|---------------|--------------|--------|----------|-------------------------------|---------|----------------|
| 04/11/2024    |              | SKH    | UPCOM    | Record date for ballot        |         |                |
| 04/11/2024    | 05/12/2024   | HMS    | UPCOM    | Cash Dividend (VND800/share)  | 8.00%   | 800            |
| 04/11/2024    |              | BCM    | HOSE     | Record date for ballot        |         |                |
| 04/11/2024    | 27/12/2024   | BCM    | HOSE     | Cash Dividend (VND1000/share) | 10.00%  | 1,000          |
| 05/11/2024    |              | SJE    | HNX      | Record date for ballot        |         |                |
| 05/11/2024    | 25/11/2024   | CAP    | HNX      | Annual General Meeting        |         |                |
| 05/11/2024    | 06/12/2024   | PPC    | HOSE     | Cash Dividend (VND625/share)  | 6.25%   | 625            |
| 05/11/2024    |              | NAU    | UPCOM    | Extraordinary General Meeting |         |                |
| 06/11/2024    | 25/11/2024   | ACG    | UPCOM    | Cash Dividend (VND800/share)  | 8.00%   | 800            |
| 06/11/2024    |              | TLP    | UPCOM    | Record date for ballot        |         |                |
| 06/11/2024    |              | TTL    | HNX      | Extraordinary General Meeting |         |                |
| 06/11/2024    |              | PCT    | HNX      | Extraordinary General Meeting |         |                |
| 06/11/2024    |              | VHH    | UPCOM    | Record date for ballot        |         |                |
| 07/11/2024    | 02/12/2024   | HPT    | UPCOM    | Cash Dividend (VND1200/share) | 12.00%  | 1,200          |
| 07/11/2024    | 07/11/2024   | PC1    | HOSE     | Share Issue                   | 15.00%  |                |
| 07/11/2024    | 19/11/2024   | CBS    | UPCOM    | Cash Dividend (VND3000/share) | 30.00%  | 3,000          |
| 07/11/2024    | 16/12/2024   | TV3    | HNX      | Cash Dividend (VND500/share)  | 5.00%   | 500            |
| 07/11/2024    | 07/11/2024   | ANV    | HOSE     | Share Issue                   | 100.00% |                |
| 08/11/2024    | 05/12/2024   | RTB    | UPCOM    | Extraordinary General Meeting |         |                |
| 08/11/2024    | 29/11/2024   | HAN    | UPCOM    | Cash Dividend (VND300/share)  | 3.00%   | 300            |
| 08/11/2024    | 22/11/2024   | TNG    | HNX      | Cash Dividend (VND400/share)  | 4.00%   | 400            |
| 08/11/2024    | 06/12/2024   | SD5    | HNX      | Extraordinary General Meeting |         |                |
| 08/11/2024    | 20/12/2024   | DP1    | UPCOM    | Cash Dividend (VND800/share)  | 8.00%   | 800            |

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- BUY: Expected total return will be 15% or more
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